# Proportional Treatment Effects in Staggered Settings: An Approach for Poisson.\*

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#### **Abstract**

I propose an imputation approach for Poisson-Pseudo Maximum Likelihood (PPML) to measure proportional treatment effects for staggered multiplicative difference-in-differences (DiD) models. TWFE (two-way fixed effect) linear estimators do not recover DiD estimates in the presence of staggered treatment. I show that this issue extends to TWFE PPML estimators. In the linear case, robust estimators exist to recover correct DiD estimates, but these approaches do not extend to PPML, as aggregation of lower level effects is challenging in the non-linear case. This paper develops an estimator robust to TWFE staggered bias for PPML. This estimator recovers a quantity with a similar interpretation as in the canonical 2-by-2 TWFE PPML model: the Ratio-of-Ratios.

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## 1 Introduction

Applied economists are often interested in studying variables which take only positive values and are non-normally distributed. Such outcomes can be trade flows, sales or employment for example. Public policies or economic shocks generate changes in these outcomes in magnitudes that will often vary across small or large countries, firms or sectors. In such cases, researchers are interested in proportional treatment effects, or semi-elasticities: the change in the outcome in percentage generated by the treatment. Common practice among empirical researchers has been to use log transformations of the outcome, mixed with a linear two-way fixed effect model when selection into treatment is non-random: a method I refer to as TWFE log-OLS. The two way fixed effects Poisson Pseudo Maximum Likelihood (TWFE PPML) estimator presents several advantages over TWFE log-OLS. It can include observations with zero in the outcome, and can easily accomodate unit fixed effects without being subject to the incidental parameters problem (Wooldridge, 1999). It is not biased in settings where the treatment changes the level of the outcome and the variance of the error term, contrary to log-OLS (Silva and Tenreyro, 2006).

In settings where treatment effects are heterogeneous across units, TWFE log-OLS and TWFE PPML also recover different quantities of interest and imply different parallel trends. The TWFE PPML estimator targets the percentage change of the average outcome in the treated group, and relies on the assumption that the growth rate in the outcome of the two groups should have been the same without treatment.\(^1\) On the other hand, in the presence of treatment heterogeneity and staggered treatment timings, researchers have been recently concerned with the fact that two-way fixed effects estimators do not recover desired difference-in-differences estimates of the treatment effect. They use "forbiden comparisons" of successive treated groups, and weight negatively some treatment effects, potentially yielding estimates of the wrong sign.\(^2\) In this paper, I show that the same issue plagues the TWFE PPML estimator. Using a simple example with two indivuals treated at different times, I show that the estimated quantity differs significantly from the multiplicative DiD estimation target when there are heterogeneous treatment effects accross cohorts and time.

Robust estimators have been developed in the linear case, recovering correct DiD estimates

<sup>&</sup>lt;sup>1</sup>TWFE log-OLS the average individual log-points change, an approximation of the outcome percentage change across individuals.

<sup>&</sup>lt;sup>2</sup>See De Chaisemartin and D'Haultfoeuille (2023) for a review of this literature.

for cohort and time cells and aggregating them at a higher scale (Callaway and Sant'Anna, 2021; Sun and Abraham, 2021; Wooldridge, 2021). These approches do not suit non-linear estimators such as PPML: they rest on averaging linear treatment effects, which is more challenging for non linear settings. The intuition precisely rest in the different interpretation of quantities targeted by TWFE log-OLS and TWFE PPML.

Imagine a researcher who observes employment changes in two firms A and B, which respectively employ 1 and 2 persons at baseline. If treatment increases employment by one person in each firm, the average change in percentage would be  $(100\% + 50\%) \times (\frac{1}{2}) = +75\%$ . The change of average (and total) employment would be different:  $\frac{(1+2)-(2+3)}{1+2} \times 100 = +66\%$ . If we observed instead 3 firms, A, B and C, with A and B being part of region 1 and C of region 2, one could now compute three quantities reflecting change in employment: the average firm change, the change of the average (total) employment, and a weighted average of regional employment changes. With linear effects, these quantities would all be the same, but they differ for non-linear effects such as percentage changes.

Generalizing, because the multiplicative difference-in-differences model targets the change of the treated outcome in percentage, it can usually not be recovered by a weighted sum of proportional changes ar a lower level, lets say on groups g and periods t:

$$\sum_{i,t} \nu_{g,t} \frac{E[y_{igt}(1)|g,t] - E[y_{igt}(0)|g,t]}{E[y_{igt}(0)|g,t]} \neq \frac{E[y_{igt}(1)] - E[y_{igt}(0)]}{E[y_{igt}(0)]}$$
(1)

With  $\nu_{g,t}$  the weights associated to group g at time t.

In this paper, I develop an estimator which recovers a proportional treatment effect that can be interpreted as a percentage change of the average outcome for multiplicative differences-in-differences in staggered settings with heterogeneous treatment effects. This estimate can be interpreted as a semi-elasticity, and it corresponds to the correct multiplicative difference-in-differences quantity of interest, the ratio-of-ratios. This estimator rests on the idea that by analogy with the linear case, the TWFE PPML estimator recovers the ratio-of-ratios in the canonical 2 times and 2 groups setting (Ciani and Fisher, 2019).

Using a parallel trend in growth rates, a counterfactual outcome can be estimated by multiplying the pre-treatment outcome of the treated group by the growth rate of the control group's outcome. My estimator then recovers a consistent estimated average treatment effect in level, and scales it by the predicted counterfactual average outcome of the treated group. The estimated quantity corresponds to the growth rate of the average outcome caused by the treatment,

or treatment effect semi-elasticity, which is exactly the quantity estimated by TWFE PPML in the canonical setting. I show that this estimator can be computed using either a fully saturated model or an imputation estimator (Wooldridge, 2023; Borusyak et al., 2024).

This paper closely relates to two other papers dealing with multiplicative DiD in staggered treatment settings. Wooldridge (2023) deals with the more general case of non-linear DiD. In this paper, he explains that the model specification should allow for all margins of treatment heterogeneity that the data structure can identify. Such a model corrects the underlying assumptions of the TWFE estimator, and recovers correct estimates of cohort-time level treatment effects.<sup>3</sup> He further provides evidence that a fully saturated model is equivalent to an imputation estimator, and that it allows to easily estimate linear treatment effects for non-linear models. However, the paper does not discuss hot to recover higher level non-linear treatment effect than at the cohort-time level. In this paper, I clearly state the higher level quantity of interest of the canonical set-up, and provides a realiable approach to recover this quantity in the staggered setting, building on the imputation results from Wooldridge (2023). My estimator is suited to recover a proportional treatment effect (semi-elmasticity) at any aggregation scale.

Nagengast and Yotov (2025) revisit the semi-elasticity of bilateral trade to regional trade agreement, to compute estimates robust to the TWFE PPML staggered bias. The authors use Wooldridge (2023)'s fully saturated specification to estimate partial equilibrium changes in trade caused by RTAs. They aggregate cohort-time level effects by computing the weighted average of estimated coefficients, weighting cohort-time cells by the share of treated observations they provide. This quantity is then interpreted as the semi-elasticity of trade to RTAs. In this paper, I show that if treatment effect are small, and treatment heterogeneity occurs only accross cohorts and time, this quantity approximates well the average proportional treatment effect. It has then the same interpretation than the quantity of interest of the log-OLS estimator, but not of the PPML estimator. I show that in a more general case, the estimated quantity is closer to an weighted average of the total trade change within cohorts, and intermediate quantity between log-OLS and PPML. Finally, I replicate their estimates with my estimator, and provide estimates that are close to their own: the initial difference between TWFE log-OLS and TWFE PPML being close, and the staggered treatment bias being so large, their semi-elasticity is close to the correct

<sup>&</sup>lt;sup>3</sup>The paper further shows that for a balanced panel, the TWFE and pooled estimation approaches are equivalent, requiring only to use cohort and time fixed effects which reduces considerably the incidental parameter problem for other non-linear estimators.

one.

In section 2, I present a general setting in which the researcher desires to recover a proportional treatment effect, or semi-elasticity. In section 3, I present the 2x2 canonical setting with two time periods and two groups. I present the quantity of interest for the researcher: the change in percentage in the outcome induced by the treatment. I discuss required assumptions for identification of this quantity using sample moments, and the results from Ciani and Fisher (2019) that the TWFE PPML estimator recovers the ratio-of-ratios.

In section 4, I move to the multiperiod setting and heterogeneous treatment timing case. I discuss potential estimates to recover correct multiplicative difference-in-differences (ratio-of-ratios) estimates. I show that estimators aggregating treatment effects estimated separately for each cohort-time cell, such as what is done in the linear case, provide different quantities than the initial quantity of interest. I call this type of approaches "aggregation strategies". I further show that their interpretation can be difficult in more general cases. I then provide an estimator recovering the correct ratio-of-ratios analogous to the canonical setting. I show that this estimator can be recovered etiher through an imputation or fully saturated model procedure, but that the imputation approach can apply to a wider set of cases.

I compare my estimator to the true quantity of interest, against alternative estimators in simulations of section 5. I confirm the result from Ciani and Fisher (2019) that the TWFE PPML recovers the ratio-of-ratios and that the TWFE log-OLS estimator recovers the average parameter in the canonical setting. In staggered treatment timing case, I show that TWFE PPML is biased from the true quantity of interest, but that TWFE log-OLS displays an even bigger bias. I show that the proposed estimator from this paper correctly estimates the true ratio-of-ratios, even when treatment both is heterogeneous accross time and individuals, and induces a change in the outcome variance. In contrast, aggregation strategies estimator recovers the average parameter from the model, but only when there is no individual heterogeneity within treated cohorts.

I finally apply my estimator to empirical questions from the Public Economics and International Trade literatures. I revisit the effect of information-exchange-on-request on bank deposits held in tax havens (Johannesen and Zucman, 2014; Menkhoff and Miethe, 2019), a significant policy change of begining of the 21st century. Researchers have tested wether treaties of automatic exchange of information regarding bank account owners decreased cross-border deposits owned in tax havens. The set-up motivates the use of a nonlinear estimator and the estimation

of a semi-elasticity of bank deposits to treaties. First, the outcome under study strongly motivates the use of the PPML estimator. Bilateral deposits are censored to positive values only. Treatment is likely to generate a change in the outcome level (total deposits) and the variance of the outcome (for example if bigger tax havens tend to sign bilateral exchanges of information). Country pairs display very different baseline cross-border owned deposits, which motivates the researcher's interest for a treatment effect expressed as a semi-elasticity. Second, treatment (treaties passed) is staggered and likely to be heterogeneous by time and country-pairs, providing the ideal setting to test for robustness for recent bias of TWFE estimators. I find that the author's estimate have a small positive staggered treatment bias. However, the treated cohort display very large treatment effect heterogeneity, which causes the difference-in-difference estimates of the log-linearized model (log-OLS) to differ by a lot from the ratio-of-ratio (PPML) estimates. More precisely, even though treaties tend to cause a large a negative effect on tax havens deposit on average, their effect on the average volume of deposits held offshore is weaker as some large country-pairs react positively or do not react by much. I show that in this case, the proposed imputation estimator from this paper recovers a slightly smaller quantity than the TWFE PPML estimator, indicating that the later attenuates the magnitude true treatment effect. However, using an aggregation strategy by analogy with the linear case would strongly overestimate the bias due to staggered treatment.

This paper relates to several parts of the literature in applied econometrics. It relates first to a literature motivating the use of PPML estimators for multiplicative model estimation (Wooldridge, 1999; Silva and Tenreyro, 2006; Cohn et al., 2022; Chen and Roth, 2023) and to a literature on non-linear difference-in-differences (Angrist, 2001; Ciani and Fisher, 2019; Wooldridge, 2023). I show that PPML estimators can be easily extended to counterfactual estimators robust staggered treatment timings. I contribute to the literature on the interpretation of models estimating semi-elasticities (Kennedy, 1981; Jan van Garderen and Shah, 2002). I show that in the presence of heterogeneous non-linear treatment effects, different aggregation of individual or group level treatment effects yeld semi-elasticities with very differente interpretations, some having more micro, intermediate or macro interpretations. Applied researchers should keep in mind the desired interpretation they wish to recover. I further contribute to the literature on the estimation of treatment effects with difference-in-differences in the presence of heterogeneous treatment effects and binary treatment (De Chaisemartin and d'Haultfoeuille, 2020;

Callaway and Sant'Anna, 2021; Sun and Abraham, 2021; Borusyak et al., 2024; De Chaisemartin and D'Haultfoeuille, 2023; Nagengast and Yotov, 2025). I show that the TWFE PPML estimator is biased in the staggered case, with some treatment effect scaling "negatively" the estimate. The conditions under which this estimator is biased are the same as for the linear case. I propose a new estimator robust to staggered treatment bias that recovers the ratio-of-ratios, a quantity similar to one yield by the TWFE PPML estimator in the two-by-two canonical case. Finally, I contribute to the literature on counterfactual estimators Borusyak et al. (2024); Liu et al. (2024), by developing an nonlinear counterfactual estimator.

The rest of the paper proceeds as follows. Section 2 briefly presents an empirical model illustrating a data generating process of interest to researchers willing to estimate a proportional treatment effect (semi-elasticity). Section 3 presents the 2x2 canonical setting of multiplicative differences and the two-way fixed effect poisson-pseudo maximum likelihood estimator (TWFE PPML). Section 4 presents the staggered treatment case, the setting induced bias of TWFE PPML and a robust estimator to recover the ratio-of-ratios. Section 5 displays simulations comparing existing estimators in the canonical and staggered cases. Section 6 presents empirical application. Section 7 concludes.

### 2 Model

We observe individuals subject to a policy or a economic shock, and an outcome. We are interested in the causal effect of this policy on this outcome. We suppose that the ouctome under study  $y_{igt}$  has the following conditional mean:

$$E[y_{igt}|D_{it},\alpha,\beta] = exp(\alpha_i + \beta_t + \delta_{it}D_{igt})$$
(2)

The researcher observes:

$$y_{igt} = exp(\alpha_i + \beta_t + \delta_{it}D_{igt})\eta_{igt}$$
(3)

With i the individual (person, firm or country for example), g the group (or cohort) of individuals treated on the same year, and t the year.  $D_{igt}$  takes the value 1 if individual i from group g is treated and time t, zero otherwise. The terms  $\alpha_i$  and  $\beta_t$  respectively represent individual-specific determinants fixed in time and a time trend common to all individuals, driving  $y_{igt}$ . The term  $\eta_{igt}$  captures remaining individual-time varying heterogeneity such that

 $E[\eta_{igt}|D_{igt},\alpha,\beta]=1$ . The coefficients  $\delta_{it}$  capture the heterogeneous treatment effects across i and t. We want to estimate the proportional effect of the policy on the outcome.

In case the policy under study has a homogeneous effects across individuals and time, the DGP updates to the following model:

$$y_{igt} = exp(\alpha_i + \beta_t + \delta D_{igt})\eta_{igt} \tag{4}$$

The model can be extended to include a vector of control variables  $X_{igt}$ :

$$y_{igt} = exp(\alpha_i + \beta_t + \delta_{it}D_{igt} + X'_{igt}\gamma)\eta_{igt}$$
(5)

Researchers often consider that the same DGP can be represented the following linear model, using a log transformation:

$$\ln y_{iqt} = \alpha_i + \beta_t + \delta D_{iqt} + \ln \eta_{iqt} \tag{6}$$

With  $E[\ln \eta_{it}|D_{it},\alpha,\beta]=E[\varepsilon_{it}|D_{it},\alpha,\beta]=0$  which imposes stricter conditions on the error term (Silva and Tenreyro, 2006).

# 3 The 2x2 canonical setting

I begin by describing the simple canonical setting. The researcher observes two groups of individuals g = 0, 1, at two periods t = 0, 1. Group 1 is treated at period 1 (i.e. the policy is implemented), and that group 0 is never treated. For each group and time period, the researcher observes the outcome  $y_{igt}$ .

# 3.1 Quantity of interest and identification

In the case of multiplicative models, the researcher is often interested in the proportional treatment effect. When the researcher searches a treatment effect in percentage, or semi-elasticity, the multiplicative difference-in-difference targets (Angrist, 2001):

$$\frac{E[y_{igt}(1)] - E[y_{igt}(0)]}{E[y_{igt}(0)]} \tag{7}$$

This quantity is the change in the outcome induced by the treatment, or the ATE, as a proportion of the non treated outcome level. It is the change of the expected outcome variable in percentage of the expected outcome in the absence of treatment: a semi-elasticity. This is also

the quantity that Chen and Roth (2023) advise to target when the researcher wants to include zeros and recover a treatment effect in percentage. In case of constant treatment effect across individuals, this quantity correspond to  $exp(\delta) - 1$  from our model.

In the sample, we can only estimate the average treatment on the treated, the ATT, and its proportional counterpart, the proportional treatment on the treated (PTT). The PTT is the ATT normalized by the expected value of the non treated outcome:

$$PTT = \frac{E[y_1(1)|g=1,\alpha,\beta] - E[y_1(0)|g=1,\alpha,\beta]}{E[y_1(0)|g=1,\alpha,\beta]} = \frac{ATT}{E[y_1(0)|g=1,\alpha,\beta]}$$
(8)

It is important to note that using the linear model from equation 6 does not always target the same quantity of interest, especially when treatment effect is heterogeneous (Ciani and Fisher, 2019). Rewriting the log-linear difference-in-difference estimation target, under the stricter conditions on the linear error term:

$$E[\ln y_1(1)|g=1,\alpha,\beta] - E[\ln y_1(0)|g=1,\alpha,\beta]$$

$$= E[\delta_i|g=1,\alpha,\beta] \neq \ln E[\exp(\delta_i)|g=1,\alpha,\beta]$$
(9)

Because of Jensen's inequality. The target of the linear model is the average log point change, which correspond to the average parameter  $\delta_i$  if  $E[\varepsilon_{it}|g=1,\alpha,\beta]=0$ . This is the approximated average percentage change when treatment effects  $\delta_i$  are small. The two model estimation targets are the same only when treatment effect is homogeneous:  $\delta_i=\delta, \forall i$ .

 $E[y_1(1)|g=1,\alpha,\beta]$  can be directly estimated from coresponding moments in the data, but not  $E[y_1(0)|g=1,\alpha,\beta]$  which is by definition never observed. Further assumptions are needed to estimate the ATT and PTT.

#### 3.1.1 Identifying assumptions

**A1: No anticipation assumption** On average, among the eventually treated group there are no anticipatory changes that affect the potential outcomes prior to the intervention.

$$E[y_0(1) - y_0(0)|g = 1] = 0 (10)$$

**A2:** Unconditional multiplicative parallel trend assumption (MPT) This assumption states that in the absence of treatment, changes in percentages of expected outcome should have been the same in the two groups. The averages of the two groups would have known the same growth

in the absence of treatment.4

$$\frac{E[y_1(0)|g=1]}{E[y_0(0)|g=1]} = \frac{E[y_1(0)|g=0]}{E[y_0(0)|g=0]}$$
(11)

Using model 3 notations, another version of this assumption is:

$$\forall it, E[y_{it}(0)|D_{it}] = exp(\alpha_i + \beta_t) \tag{12}$$

Note that in this case the parallel trend is on the growth of the averages and not on the average growths. The log-linear model therefore also differs in term of parallel trend assumption:

$$E[\ln y_1(0) - \ln y_0(0)|g = 1] = E[\ln y_1(0) - \ln y_0(0)|g = 0]$$

$$\Leftrightarrow E[\ln y_1(0)|g = 1] - E[\ln y_0(0)|g = 1] = E[\ln y_1(0)|g = 0] - E[\ln y_0(0)|g = 0]$$
(13)

This assumption states that in the absence of treatment, the expected log of the outcome in the treated group should have changed by the same log points as the non-treated group. It implies that the average approximated growth rate should have been the same in the two groups. With treatment heterogeneity, the two models usually do not imply the same parallel trend assumption.

With more pre-treatment time periods observed, one can undertake a visual exploration on pre-trends to check which assumption seems most plausible to hold. In the case of the multiplicative model, the pretrend should be similar when the researcher plots the logarithm of the average (or total with a balanced panel) outcome for treated and control groups. In case of the log-linear model, the pretrend should be similar when the researcher plots the average logarithm of the outcome for treated and control groups.

**A2.B:** Conditional multiplicative parallel trend assumption (MPT) The previous assumption can be amended to include covariates. If the multiplicative parallel trend holds conditionally, we assume that in the absence of treatment and conditional on the change in the outcome induced by covariates  $X_{it}$ , the treated group would have followed the same trend as the untreated one. Using model 3 notations, this is equivalent to assuming:

$$\forall it, E[y_{it}(0)|D_{it}, X_{it}] = exp(\alpha_i + \beta_t + X'_{it}\gamma)$$
(14)

<sup>&</sup>lt;sup>4</sup>This assumption is also called the index parallel trend assumption by Wooldridge (2023), for GLM difference-in-differences.

#### 3.1.2 Identification

 $E[y_1(0)|g=1]$  can be expressed as a function of terms that can be estimated using the multiplicative parallel trend assumption (A.2):

$$E[y_1(0)|g=1] = \frac{E[y_1(0)|g=0] \times E[y_0(0)|g=1]}{E[y_0(0)|g=0]}$$

I inject (11) in (8) and recover the PTT expressed as a ratio of ratios (by analogy to a difference-in-differences in the linear case):

$$PTT = \frac{E[y_1(1)|g=1]}{E[y_0(0)|g=1]} / \frac{E[y_1(0)|g=0]}{E[y_0(0)|g=0]} - 1$$
(15)

The expression of the ATT follows, which expresses the treatment effect in units of the outcome variable:

$$ATT = E[y_1(1) - y_1(0)|g = 1]$$

$$= E[y_1(1)|g = 1] - E[y_1(0)|g = 1]$$

$$= E[y_1(1)|g = 1] - \frac{E[y_1(0)|g = 0] \times E[y_0(0)|g = 1]}{E[y_0(0)|g = 0]}$$
(16)

#### 3.2 Estimation

#### 3.2.1 Corresponding sample moments

The PTT and ATT can be estimated from their corresponding sample moments. In the following expressions, I denote  $G_i$  a binary variable taking the value 1 if the individual i belongs to the treated group, and  $y_{i,t}$  the outcome of country i at time t. There are n individuals in the sample. The estimate of the ATT denoted  $\hat{\tau}$  is:

$$\hat{\tau} = \frac{\sum_{i=1}^{n} G_i(y_{i,1})}{\sum_{i=1}^{n} G_i} - \frac{\frac{\sum_{i=1}^{n} (1 - G_i)(y_{i,1})}{\sum_{i=1}^{n} (1 - G_i)} \times \frac{\sum_{i=1}^{n} G_i(y_{i,0})}{\sum_{i=1}^{n} G_i}}{\frac{\sum_{i=1}^{n} (1 - G_i)(y_{i,0})}{\sum_{i=1}^{n} (1 - G_i)}}$$

$$\hat{\tau} = \frac{1}{\sum_{i=1}^{n} G_i} \left( \sum_{i=1}^{n} G_i(y_{i,1}) - \frac{\sum_{i=1}^{n} (1 - G_i)(y_{i,1})}{\sum_{i=1}^{n} (1 - G_i)(y_{i,0})} \times \sum_{i=1}^{n} G_i(y_{i,0}) \right)$$
(17)

To estimate the ATT, the average outcome of the treated group in period 0 is multiplied by the growth rate of the non treated group between the two periods. It recovers the counterfactual outcome of the treated group if the multiplicative parallel trend assumption holds (i.e. parallel trend assumption in the growth rate).

The proportional treatment effect is estimated by computing a ratio of ratios (RoR), relying again on the multiplicative parallel trend assumption:

$$\widehat{RoR} = \frac{\sum_{i=1}^{n} G_{i}(y_{i,1})}{\sum_{i=1}^{n} G_{i}(y_{i,0})} / \frac{\sum_{i=1}^{n} (1 - G_{i})(y_{i,1})}{\sum_{i=1}^{n} (1 - G_{i})} - 1$$

$$= \frac{\sum_{i=1}^{n} G_{i}(y_{i,0})}{\sum_{i=1}^{n} G_{i}} / \frac{\sum_{i=1}^{n} (1 - G_{i})(y_{i,0})}{\sum_{i=1}^{n} (1 - G_{i})} - 1$$

$$= \frac{\sum_{i=1}^{n} G_{i}(y_{i,1})}{\sum_{i=1}^{n} G_{i}(y_{i,0})} / \frac{\sum_{i=1}^{n} (1 - G_{i})(y_{i,1})}{\sum_{i=1}^{n} (1 - G_{i})(y_{i,0})} - 1$$
(18)

This is the ratio-of-ratios (RoR) estimator. When N grows, this is a consistent estimator of the PTT.

#### 3.2.2 Equivalence of TWFE PPML and ROR estimator

In the linear canonical setting, there is a direct equivalence between the moments used to recover the difference-in-differences and the quantity computed by the two-way fixed effect OLS estimator. This property largely motivated the use of TWFE estimator by the applied researchers.

A similar analogy holds in the multiplicative model case. In the non-linear case, the TWFE PPML estimator in the 2-by-2 setting computes the RoR and maintains an equivalence. This result is provided by Ciani and Fisher (2019) and I verify this property in following in simulations later.

In the canonical setting, we have:

$$exp(\widehat{\delta_{PPML}}) - 1 = \frac{\sum_{i=1}^{n} G_i(y_{i,1})}{\sum_{i=1}^{n} G_i(y_{i,0})} / \frac{\sum_{i=1}^{n} (1 - G_i)(y_{i,1})}{\sum_{i=1}^{n} (1 - G_i)(y_{i,0})} - 1$$
(19)

The same quantity as in (18) that converges in probability, under the identification assumptions, to the quantity of interest (8):

$$\frac{E[y_{i1}(1)|g=1] - E[y_{i1}(0)|g=1]}{E[y_{i1}(0)|g=1]}$$
(20)

This property, and the fact that the TWFE PPML estimator does not suffer from incidental parameter problems with unit fixed effects, motivates its use.

#### 3.2.3 Other reasons for the researcher to choose TWFE PPML over TWFE log-OLS

Appart from the different estimation target and parallel trend assumption, there are other reasons why an applied researcher might prefer to use TWFE PPML over TWFE log-OLS.

**Zeros** The most well known issue from the literature is the exclusion of zeros by log-OLS. The model cannot be estimated on observations with zeros in the dependent variable, excluding them from the estimation sample. This exclusion is natural from the log-linear model because a proportional change for the extensive margin is not defined (Chen and Roth, 2023). TWFE PPML solves this issue by estimating the change in the average. This quantity weights predicted individual proportional changes by their *predicted* counterfactual outcome share in total predicted outcome:

$$PTT = \frac{E[y_{it}(1)|D_{it}=1] - E[y_{it}(0)|D_{it}=1]}{E[y_{it}(0)|D_{it}=1]} = \sum_{i,t,D_{it}=1} \frac{E(y_{it}(0))}{\sum_{i,t,D_{it}=1} E(y_{it}(0))} \left(exp(\delta_{it}) - 1\right)$$
(21)

Observations with zero in the outcome will be included in the PPML estimation sample only if the observation for the same individual in the other period is strictly positive. Intuitivelly, the PPML estimate provides small weights to zeros or small observations, because they have a small contribution to the total outcome and the model predicts small counterfactual outcomes.

**Heteroskedasticity bias** Back to the case of multiplicative difference-in-differences, considering a log-normal error term once again, the estimated coefficient of the log-OLS model is (Ciani and Fisher, 2019):

$$E[\hat{\delta}_{log-OLS}|D_{it},\alpha,\beta] = \delta - \frac{\sigma_{11}^2}{2} + \frac{\sigma_{10}^2}{2} + \frac{\sigma_{01}^2}{2} - \frac{\sigma_{00}^2}{2}$$
(22)

With  $\sigma_{gt}^2$  the conditional variance of  $\ln \eta_{it}$  in group g at time t. If the variance fo the error term is constant within groups across time in the absence of treatment, we have that the bias is caused by the change in variance induced by the treatment is:

$$E[\widehat{\delta}_{log-OLS}|D_{it},\alpha,\beta] = \delta + \frac{\sigma_{10}^2 - \sigma_{11}^2}{2}$$
(23)

The second term is negative if the variance of the error term increases with treatment, and vice versa (second order sochastic dominance).

Cohn et al. (2022) provide an intuition of how the log-OLS bias can be magnified for empirical models including fixed effects. In a multiplicative model, the group fixed effects affect both the level of the outcome and the variance of the error term, as they are scaling parameters. Based on simulations, the authors show that the inclusion of fixed effects magnifies the log-OLS bias if the fixed effects account for a bigger share of the variation in  $y_{igt}$  than in the heteroskedastic standard deviation of the error term  $\sigma_{\eta}(x)$ .

# 4 Multiperiod setting and heterogeneous timing

I turn to the multiperiod and multicohort setting. There are now T time periods starting at t=1, and G cohorts denoted g, of individuals i treated at different times. Once a cohort gets treatment, it is considered treated until the end on the panel (treatment is not reversible). The two assumptions made earlier are generalized to this setting:

**A1: No anticipation assumption** On average, among the eventually treated group there are no anticipatory changes that affect the potential outcomes prior to the intervention.

$$E[y_{a,t}(1) - y_{a,t}(0)|g] = 0 \quad \forall t < q \tag{24}$$

With q the time of treatment for cohort g.

#### A2: Multiplicative parallel trend assumption

$$\forall it, E[y_{it}(0)|g] = exp(\alpha_i + \beta_t)$$
(25)

Which implies that across units i, for all periods t and t',  $\frac{E[y_{it'}(0)|g]}{E[y_{it}(0)|g]}$  is the same. Again, this is equivalent to assuming that in the absence of treatment, the growth rate of the average outcome in the treated group between two time periods would have been the same than in the non-treated group.

Researchers have been tempted to extend the equivalence between the DiD and TWFE estimators to the multiperiod setting. A recent literature in econometrics (see De Chaisemartin and D'Haultfoeuille, 2023) shows that TWFE estimators in a multiperiod multigroup setting can lead to biased estimates of the ATT because of a model making too strict assumptions on treatment homogeneity. When units are treated at different times and treatment effect are heterogeneous across time periods, this type of model makes wrong comparisons between treated and control groups, and estimates a quantity that averages treatment effects with negative weights.

I show with a simple example that this problem also arises in the multiplicative case with PPML, and discuss approaches to recover a proportional treatment effect in staggered settings.

#### 4.1 PPML TWFE bias

We take a simple example to show that the TWFE PPML estimator is biased under the same conditions as TWFE OLS. There are two individuals i = A, B observed at three time periods

t=1,2,3. Individual A is treated in period t=2 and individual B is treated in period t=3, such that B is the control group for individual A in t=2. The treatment effect is proportional, such that there is a multiplicative parallel trend holding (i.e. in growth rate):

$$y_{it} = exp(\alpha_i + \beta_t + \delta_{it}D_{it})\eta_{it}$$

If treatment effect is homogeneous, there is  $\delta_{A2}=\delta_{A3}=\delta_{B3}=\delta$ . If we have heterogeneous treatment effect then  $\delta_{A2}\neq\delta_{A3}\neq\delta_{B3}$ . The quantity of interest is then:

$$PTT = \frac{E[y_{it}(1)|D=1] - E[y_{it}(0)|D=1]}{E[y_{it}(0)|D=1]} = \sum_{i,t,D_{it}=1} \frac{E[y_{it}(0)|D=1]}{\sum_{i,t,D_{it}=1} E[y_{it}(0)|D=1]} \left(exp(\delta_{it}) - 1\right)$$
(26)

Which is a weighted sum of cohort and time specific treatment effects  $exp(\delta_{it}) - 1$ . The weights  $\omega_{it}$  correspond to the share of the counterfactual outcome in the total size of counterfactual observations.<sup>5</sup> The TWFE PPML estimator estimates the parameters of the following conditional mean:

$$E[y_{it}|D_{it},\alpha,\beta] = exp(\alpha_i + \beta_t + \delta D_{it})$$

Solving the system from log-likelihood first order conditions (see in Appendix) yields the TWFE PPML estimator for the proportional treatment effect  $exp(\delta) - 1$ :

$$exp(\hat{\delta}_{PPML}) - 1 = \frac{y_{A2}(y_{B1} + y_{B3}) - y_{B2}(y_{A1} + y_{A3}))}{y_{B2}(y_{A1} + y_{A3})}$$
(27)

With homogeneous treatment effect, using expected values of outcome realization, this quantity should yield:

$$\frac{E[y_{A2}(y_{B1} + y_{B3})|D_{it}, \alpha, \beta] - E[y_{B2}(y_{A1}) + y_{A3})|D_{it}, \alpha, \beta]}{E[y_{B2}(y_{A1} + y_{A3})|D_{it}, \alpha, \beta]} = exp(\delta) - 1$$
(28)

With treatment heterogeneity, the quantity estimated by TWFE PPML becomes:

$$\frac{E[y_{A2}(y_{B1} + y_{B3})|D_{it}, \alpha, \beta] - E[y_{B2}(y_{A1}) + y_{A3})|D_{it}, \alpha, \beta]}{E[y_{B2}(y_{A1} + y_{A3})|D_{it}, \alpha, \beta]} = exp(\delta_{A2}) \times \frac{1 + exp(\delta_{B3} + \beta_3)}{1 + exp(\delta_{A3} + \beta_3)} - 1$$
(29)

The TWFE PPML recovers here the growth rate of the "good" comparison period (t=2), scaled by the differential in growth rate between the two groups in the second period. This

<sup>&</sup>lt;sup>5</sup>The PPML estimator weights more cells with large counterfactual outcomes and reduces weights associated to cells with the smaller counterfactual outcomes which are the most susceptible to display the most extreme proportional changes.

scaling will be bigger if the common trend in this later period is large  $(exp(\beta_3))$  is high). There is an analogy with the problem encountered in the linear case, with some treatment effects scaling down the treatment effect, and potentially reverting the sign of the estimated quantity.

#### 4.2 Robust estimators for TWFE PPML

The issue generated by the TWFE estimators comes from the fact that it imposes constraints that are too strong on the model in the staggered setting. Recent papers solve this issue in the linear case by allowing for the most flexible model given the data structure (Sun and Abraham, 2021; Borusyak et al., 2024; Wooldridge, 2021).

Wooldridge (2023) extends this idea to the non-linear case. With  $g_{iq}$  and indicator variable taking the value one if idividual i is treated in period q, one can estimate the following model using poisson-pseudo maximum likelihood:

$$E[y_{it}|D,g,\alpha,\beta] = exp\left[\sum_{r=g}^{T}\sum_{l=0}^{T-r} \delta_{rs}\left(D_{it} \times g_{ir} \times \mathbb{1}\{t-r=l\}\right) + \alpha_i + \beta_t\right]$$
(30)

In this model:

$$\delta_{gt} = log(E(y_{igt}(1)|D = 1, \alpha, \beta, g, t)) - log(E(y_{igt}(0)|D = 1, \alpha, \beta, g, t))$$

$$\Leftrightarrow exp(\delta_{gt}) - 1 = \frac{E(y_{igt}(1)|D = 1, \alpha, \beta, g, t) - E(y_{igt}(0)|D = 1, \alpha, \beta, g, t)}{E(y_{igt}(0)|D = 1, \alpha, \beta, g, t)}$$
(31)

So estimating  $\delta_{gt}$  recovers the correct estimation target at the cohort-time level: the proportional treatment effect on cohort g and time t. The researcher is often interested in a more aggregated estimation target. The next section explain why aggregating cohort-time treatment effects as in the linear case presents some caveats with a multiplicative model, and the following section presents the proposed approach of this paper.

#### 4.2.1 Aggregation estimators in the non-linear case

Robust estimators have been developed for the linear case to recover aggregate treatment effects (De Chaisemartin and d'Haultfoeuille, 2020; Callaway and Sant'Anna, 2021; Sun and Abraham, 2021; Borusyak et al., 2024; Wooldridge, 2021). These estimators rely on recovering treatment effects for correct "building blocks" (i.e. cohorts) and aggregating them over the desired sample to recover an estimate of the ATT. For example De Chaisemartin and d'Haultfoeuille (2020); Callaway and Sant'Anna (2021); Sun and Abraham (2021) compute two-by-two DiD estimators

for each existing combination of treated cohort and time period. For three treated cohorts 1, 2, 3, they would for example compute the treatment effect on cohort 1 by computing the DiD using a control group of never treated on the time period, then the DiD of cohort 2 using a similar control group, ... And aggregate all estimated DiD to recover the average effect. Given that the models used are linear, the ATT can be easily retrieved aggregating linear treatment effects.

Translated in the multiplicative setting, one could also compute the two-by-two estimates of  $PTT_{g,t}$  by group and time period, and average this effect to recover an aggregate treatment effect. This would yeld an estimator of the form:

$$\sum \nu_{g,t} \widehat{RoR}_{g,t} \tag{32}$$

With  $\nu_{g,t}$  a weight associated to observations in g,t, chosen by the researcher depending on the estimation target.

Using the fully interacted model above, we know that estimating coefficients  $\delta_{gt}$  recovers the multiplicative model estimation target for each cohort-time cell:  $exp(\widehat{\delta_{gt}^{PPML}}) - 1$  is the multiplicative effect on the average of cohort g at time t. Such an "aggregation" estimator with the same spirit as the ones from the linear case is:

$$exp\left(\sum_{g}^{G}\sum_{t}^{T}\nu_{g,t}(\widehat{\delta_{g,t}^{PPML}})\right) - 1 \tag{33}$$

Estimation can be easily implemented using the ppmlhdfe Stata command (Correia et al., 2020) when the number of parameters to estimate gets big: interaction coefficients can be estimated as fixed effect, appropriately rescaled and aggregated to recover (33). This quantity is a consistent estimator for:

$$exp\left(\sum_{g}^{G}\sum_{t}^{T}\nu_{g,t}(\delta_{g,t})\right) - 1$$

$$= exp\left(\sum_{g}^{G}\sum_{t}^{T}\nu_{g,t}(log\left(\frac{E[y_{gt}(1)|D=1,\alpha,\beta,g,t] - E[y_{gt}(0)|D=1,\alpha,\beta,g,t]}{E[y_{gt}(0)|D=1,\alpha,\beta,g,t]}\right) + 1)\right) - 1$$
(34)

If treatment is homogeneous within cohort-time cells, i.e.  $\delta_{igt} = \delta_{gt} \quad \forall i, g, t$ , this estimator approximates the average log-point change:

$$exp\left(\sum_{q}^{G}\sum_{t}^{T}\nu_{g,t}\delta_{gt}\right)-1$$

This is the estimation target of the log-linear model. Compare to the staggered robust estimators available for the log-linear model, this estimator has the advantage to be robust to the heteroskedasticity bias developed above. With treatment effects heterogeneous across cohort and

time, it will be a different quantity than the percentage change in the average targerted in the canonical case. It should therefore not be compared to TWFE PPML to compute the extent of the bias caused by the staggered treatment, because the two are computing different quantities. It also means that this estimator is not always suited to check the robustness of the parallel trend assumption on leads coefficients: Coefficients are estimated under a parallel trend in growth rate of the average outcomes, while pre-trend aggregate parameters will target the average log point change.

In the more general case, if we do not constraint treatment effects to be the same within cohort-time cells ( $\delta_{igt} \neq \delta_{gt}$ ) the quantity recovered by this estimator might not have an interpretable meaning. If there is treatment effect heterogeneity within a cohort-time cell g,t, the estimated coefficient  $\widehat{\delta_{g,t}^{PML}}$  will recover the proportional treatment effect on the average of cell g,t. The interpretation of (33) becomes the average over cells of multiplicative treatment effect on the average of cells. This is an intermediate quantity between the estimated parameter (log-OLS) and the estimated growth rate of the average (ratio-of-ratios). The way those three quantities of interest compare will depend on the correlation pattern between treatment effects  $\delta_{igt}$  and counterfactual outcomes  $y_{igt}(0)$ .

If  $corr(\delta_{iqt}, y_{iqt}) > 0$ , we will have that, in terms of targeted quantities:

• Canonical log-OLS ( $\sim$  average % change) < Aggregation PPML < Canonical PPML (% change of the average).

If  $corr(\delta_{igt},y_{igt})<0$ , we will have that:

Canonical log-OLS > Aggregation PPML > Canonical PPML.

The interpretation of the Aggregation PPML will moreover arbitrarily depend on the structure of the panel and the treatment timings. If the definition of cohort make sense from an economic point of view (eg a cohort is a region), the researcher should refrain from aggregate effects beyond the point of same relative times.

#### 4.2.2 Proposed imputation estimator

This section proposes a new estimator for proportional treatment effects, recovering a semielasticity derived from the ratio-of-ratios estimator. This estimator is robust to any type of treatment heterogeneity in a staggered treatment setting. It is an imputation estimator in the spirit Borusyak et al. (2024), based on the idea that one can specify the correct counterfactual model. Wooldridge (2023) shows that this approach, under some conditions, is equivalent to the fully interacted model and I derive the equivalent interaction estimator in appendix.

Under our identification assumptions, on the expected conditional mean of the counterfactual outcome is:  $E[y_{igt}(0)|D_{igt}=1,\alpha,\beta]=exp(\alpha_i+\beta_t)$ . The parameters  $\alpha_i$  and  $\beta_t$  can be estimated on the sample of never-treated and not-yet treated observations. On this sample, the conditional mean is correctly specified and TWFE PPML consistently estimates each set of fixed effect. One can then predict the counterfactual outcomes for the treated sample, using estimates of these estimates:

$$\widehat{y_{igt}(0)} = exp(\widehat{\alpha_i} + \widehat{\beta_t})$$

Wooldridge (2023) states that:

$$\widehat{\tau_{g,t}} = \sum_{i \in g} y_{igt}(1) - \widehat{y_{igt}(0)}$$

Estimates the ATT in level for cohort g and time t, and can also be recovered by predicting the treatment average partial effect for cell g, t. Contrary to coefficients  $\widehat{\delta_{g,t}}$ , this is a linear effect that can be aggregated linearly without loss of interpretability. I recover the average treatment effect in level on the full treated sample, which is equivalent to computing the difference between the observed outcome and the predicted one on the treated sample:

$$\widehat{\overline{\tau}} = \sum_{i,t,D_{igt}=1} N_{g,t} \widehat{\tau_{g,t}} \frac{1}{N_D} = \sum_{i,t,D_{igt}=1} (y_{igt}(1) - \widehat{y_{igt}(0)}) \frac{1}{N_D}$$
(35)

With  $N_{g,t}$  the number of treated observations in cell (g,t) and  $N_D$  the size of the total treated sample. To recover the proportional treatment effect, or treatment semi-elasticity, this quantity can be scaled by the total counterfactual outcome to recover the following estimator:

$$\widehat{RoR}_{imput} = \frac{\widehat{\overline{\tau}}}{\sum_{i,D_{igt}=1} \widehat{y_{igt}(0)} \frac{1}{N_D}}$$

$$= \frac{\sum_{i,D_{igt}=1} y_{igt}(1)}{\sum_{i,D_{igt}=1} \widehat{y_{igt}(0)}} - 1 = \frac{\frac{1}{N_{D=1}} \sum_{i,D_{igt}=1} y_{igt}(1)}{\frac{1}{N_{D=1}} \sum_{i,D_{igt}=1} \widehat{y_{igt}(0)}} - 1$$
(36)

This estimator is based on the ratio of the average of observed and counterfactual outcomes. Its interpretation is similar to the TWFE PPML and RoR estimator in the canonical setting: the percentage change in the average outcome due to treatment.

When N grows, the numerator converges in probability to the expected value of the treated outcome in the treated group. The denominator, under the assumption the parallel trend is

valid, converges to the expected value of the untreated outcome in the treated group. It is obtained by multiplying the average outcome of the treated groups in the pre-treatment period by the growth rate of the non-treated group after treatment.

The ratio of the two should converge in probability to the true PTT when N grows, provided that the denominator does not reach zero. This is unlikely to take place: the PPML model only predict strictly positive values. Moreover for the model to predict counterfactual outcomes very close to zero, it means that the researcher faces a DGP in which treatment affect mainly the extensive margin, and therefore is more suited for a binary outcome model. The estimator  $\widehat{RoR}_{imput}$  can be easily computed for a less aggregated level, such as cohort or relative time. A panel bootstrap, with resampled units, can be used to recover standard errors for  $\widehat{RoR}_{imput}$ .

Why use a nonlinear estimator to impute the counterfactual estimator, and not a log-linear model? The nonlinear estimator relies on a different parallel trend than the log-linear one as exposed in section 3: a change in growth rate of the group, which is more in line with the quantity of interest. In the canonical case, there is also an exact equivalence between this imputation approach and the TWFE PPML estimator, as shown in simulations below. Finally, the non-linear model is more robust to heteroskedasticity bias that plague log-OLS and might bias predictions of the counterfactual model.

#### 4.2.3 Special cases for the imputation estimator

**Categorial parallel trends** Empirical researchers often choose to specify categorial parallel trends, or parallel trends holding across some groups of the population. For example, if treated and control firms are compared over time within the same region or sector. In the TWFE model, this translates in specifying time fixed effects disaggregated by the desired catagory *c*:

$$y_{iqct} = exp(\alpha_i + \beta_{ct} + \delta D_{iqt})\eta_{iqt}$$

The correct estimation of the treatment effect in level and counterfactual outcome requires to slightly adjust the counterfactual model and to estimate more parameters. The imputation procedure only requires to estimate  $y_{ict} = exp(\alpha_i + \beta_{ct})\eta_{ict}$  on the treated sample for pre-treatment periods and the never-treated to get  $\hat{\alpha}_i$  and  $\hat{\beta}_{jt}$ . The predicted counterfactual outcome on the treated sample:

$$\widehat{y_{igt}(0)} = exp(\widehat{\alpha_i} + \widehat{\beta_{ct}})$$

$$\widehat{\overline{\tau}} = \sum_{i \in \omega_1} y_{igt}(1) - \widehat{y_{igt}(0)}$$

Going through the imputation process is less computationally intensive than the interaction approach, especially when the number of categories c increase, and is numerically equivalent.

**Control variables** The imputation process by allowing for a flexible counterfactual model, as long as it is correctly specified (as noted Borusyak et al. (2024)). The equivalence with the interaction approach breaks when introducing time varying controls. The researcher assumes the true conditional mean to be:

$$E[y_{igt}|D,\alpha,\beta] = exp(\alpha_i + \beta_t + \delta_{it}D_{igt} + X'_{igt}\gamma)$$
(37)

With  $X_{igt}$  a set of individual specific, time-varying, variables impacting the outcome  $y_{igt}$ . Under the conditional parallel trend (14), the counterfactual model can be estimated by:

$$\widehat{y_{igt}(0)} = exp(\widehat{\alpha_i} + \widehat{\beta_{ct}} + X'_{igt}\widehat{\gamma})$$

Which requires to estimate  $\widehat{\alpha_i}$ ,  $\widehat{\beta_{ct}}$  and  $\widehat{\gamma}$  on the sample such that  $D_{it}=0$ . We recover the proportional treatment effect then as:

$$\widehat{RoR}_{imput} = \frac{\sum_{i \in \omega_1} y_{igt}(1) - \widehat{y_{igt}(0)}}{\sum_{i \in \omega_1} \widehat{y_{igt}(0)}} = \frac{\widehat{\overline{\tau}}_{imput}}{\sum_{i \in \omega_1} \widehat{y_{igt}(0)}}$$

**Triple differences** In a triple difference approach, researchers observes treated cohorts that differ along two additional dimensions, denoted as j and p, which are used to select control groups. These dimensions can represent sectors and products, or regions, and are used to correct the potential bias of a simple difference-in-differences estimator by cancelling out this bias using a supplementary dimension (Olden and Møen, 2022). The expected conditional mean takes the following form:

$$E[y_{i(jp)gt}|G, D_{it}] = exp(\alpha_i + \beta_{jt} + \beta_{pt} + \delta_{it}D_{igt})$$
(38)

The new parallel trend assumption becomes:

$$E[y_{i(jp)gt}(0)|G] = exp(\alpha_i + \beta_{jt} + \beta_{pt}) = exp(\alpha_i) \times \underbrace{exp(\beta_{jt}) \times exp(\beta_{pt})}_{Relative\ growth\ rate}$$
(39)

Here,  $exp(\beta_{jt})$  and  $exp(\beta_{pt})$  denote the relative growth rates associated with the two dimensions. If j is a state and p a product this assumption states that the relative growth rate between treated

and non treated products in the treated state should have been the same that in the non treated states in the absence of treatment.

Using the imputation approach simplifies the analysis compared to interaction models, which require interacting all the cohort time interactions with the p and j dimensions to break down  $\delta_{gs}$  coefficients. With the imputation approach, the expected outcome  $y_{ijpgt}$  is estimated on the not-yet and never-treated samples as  $exp(\alpha_i + \beta_{jt} + \beta_{pt})\eta_{ijt}$ . The imputed counterfactual outcome  $\widehat{y_{ijpgt}(0)}$  is then calculated as  $exp(\widehat{\alpha_i} + \widehat{\beta_{jt}} + \widehat{\beta_{pt}})$ . The estimate is recovered as above.

# 5 Simulations

I simulate data to compare estimators presented in the previous section.

## 5.1 Common treatment timing

#### 5.1.1 Data generating process

I generate a panel of 10,000 individuals observed for three time periods t = 1, 2, 3. The outcome  $y_{it}$  follows a multiplicative data generating process:

$$y_{it} = exp(\mu_t + \alpha_i + \delta_i D_{it})\eta_{it}$$

With  $\mu_t$  the time effects,  $\alpha_i$  the individual effects,  $D_{it}$  the treatment status and  $\delta_i$  the treatment effect, and  $\eta_{it}$  a log-normal error term such that  $E[\eta_{it}|\mu_t,\alpha_i,D_{it}]=1$ . Individuals are treated in period 3, such that treatment timing is homogeneous. I generate some selection into treatment status so that I need to implement a difference-in-differences strategy to recover the causal effect of treatment.

I also introduce heteroskedasticity in the error term as a function of observables: in one case variance is function of individual fixed effects, and in the other it is a function of the treatment status. This second case should jeopardize retrieval of causal treatment effect via log-OLS (Ciani and Fisher, 2019). Finally, I simulate a homogeneous treatment effect and a case with heterogeneity in treatment effect accross individuals. The average treatment effect is positive as  $\delta > 0$  when it is homogeneous. Heterogeneity across individuals is normally distributed, such that the average growth rate corresponds to the growth rate of the average. The standard error is set such that a small portion of individuals could face true negative treatment effect. Heterogeneity

in treatment effect allows to compare estimators in their capacity to estimate the average treatment effect. The observed outcome  $y_{it}$  is always strictly positive such that there is no difference between estimators driven by zeros in the outcome. I simulate the data 1000 times.

Table 1: Common timing: simulation cases

Case	$exp(V(\eta_{it} .)) - 1$	Treatment effect parameter					
1	$lpha_i$	$\delta = 0.31$					
2	$0.2D_{it}$	$\delta = 0.31$					
3	$lpha_i$	$\delta_i = 0.31 + \nu_i,  \nu_i \sim \mathcal{N}(0, 0.5)$					
4	$0.2D_{it}$	$\delta_i = 0.31 + \nu_i,  \nu_i \sim \mathcal{N}(0, 0.5)$					

#### 5.1.2 Simulations results

Table 2 displays the true distribution of the treatment effect and the distribution of estimators accross simulations. The upper panel displays cases 1 and 2 with homogeneous treatment effect and the lower panel cases 3 and 4 with heterogeneous treatment effect. In those later case, I provide the distribution of the average parameter  $exp(\overline{\delta_i}) - 1$  and the true RoR or growth rate of the average  $\frac{E[y_{1igt}|G=1]-E[y_{0igt}|G=1]}{E[y_{1igt}|G=1]}$ . I estimate the treatment effect using TWFE log-OLS, TWFE PPML and the imputation estimator. Densities of estimators are displayed in figure C1a in appendix.

Two estimators are unbiased and strictly equivalent: TWFE PPML and the imputation estimator. For each simulation, they provide the same estimate. I compare TWFE PPML and TWFE log-OLS. In case of homogeneous treatment and individual heteroskedasticity, in the left upper panel, log-OLS is the most efficient unbiased estimator. PPML is centered close to the true value of the effect but display twice a larger variance. Assumption that the treatment has no effect on the variance of the outcome is quite restrictive. When I introduce heterogeneity varying by treatment status, log-OLS estimates display a downward bias, while TWFE PPML and imputation are unbiased.

More worriving results come from the case of heterogeneous treatment effects, an assumption difficult to rule out in empirical applications. In both cases, PPML estimates are quite close

Table 2: 1000 simulations: canonical setting

#### Homogeneous treatment effect $exp(\delta) - 1$

Case 1 Case 2

$exp(V(\eta_{it} .)) - 1 = \alpha_i$	$exp(V(\eta_{it} .)) - 1 = 0.2D_i$

Mean	St.D.	Min	Max	Mean	St.D.	Min	Max
0.363	0	0.363	0.363	0.363	0	0.363	0.363
0.370	0.0810	0.112	0.658	0.362	0.0509	0.203	0.543
0.370	0.0810	0.112	0.658	0.362	0.0509	0.203	0.543
0.364	0.0357	0.259	0.475	0.293	0.0266	0.200	0.367
	0.363 0.370 0.370	0.363     0       0.370     0.0810       0.370     0.0810	0.363     0     0.363       0.370     0.0810     0.112       0.370     0.0810     0.112	0.363     0     0.363     0.363       0.370     0.0810     0.112     0.658       0.370     0.0810     0.112     0.658	0.363     0     0.363     0.363     0.363       0.370     0.0810     0.112     0.658     0.362       0.370     0.0810     0.112     0.658     0.362	0.363     0     0.363     0.363     0.363     0       0.370     0.0810     0.112     0.658     0.362     0.0509       0.370     0.0810     0.112     0.658     0.362     0.0509	0.363     0     0.363     0.363     0     0.363       0.370     0.0810     0.112     0.658     0.362     0.0509     0.203       0.370     0.0810     0.112     0.658     0.362     0.0509     0.203

Heterogeneous treatment effect  $exp(\delta_i) - 1$ 

Case 3  $\exp(V(\eta_{it}|.)-1=\alpha_i \\ \exp(V(\eta_{it}|.))-1=0.2D_i$ 

Estimator	Mean	St.D.	Min	Max	Mean	St.D.	Min	Max
${=}$ $exp(\overline{\delta_i}) - 1$	0.363	0.0104	0.333	0.398	0.364	0.00991	0.334	0.396
True RoR	0.545	0.0125	0.508	0.585	0.545	0.0118	0.505	0.583
TWFE PPML/RoR	0.544	0.0961	0.233	0.981	0.545	0.0635	0.332	0.768
Imputation	0.544	0.0961	0.233	0.981	0.545	0.0635	0.332	0.768
TWFE Log-OLS	0.363	0.0366	0.258	0.496	0.294	0.0281	0.195	0.379

to the true value of the growth rate. Estimates are less precise when heteroskedasticity is correlated with individual effects (Case 3) rather than treatment (Case 4). Turning to TWFE log-OLS, we observe that the model recovers the exponential of the average parameter, a quantity that cannot be interpreted in terms of semi-elasticity. The magnitude of the treatment effect differs by a lot from the PPML estimates and the true growth rate of the average. Moreover, in case of treatment related heteroskedasticity (Case 4 in the lower right panel) there is an added bias.

Simulations indicate that TWFE PPML is more adapted to the estimation of semi-elasticity treatment effects. Log-OLS estimator suffers from two drawbacks: first the heteroskedasticity bias discussed by Silva and Tenreyro (2006) and Ciani and Fisher (2019). Second, it cannot retrieve an interpretable average treatment effect in case of treatment heterogeneity, but rather

the average parameter. To these problems adds-up the new TWFE issues introduced by the recent literature (De Chaisemartin and D'Haultfoeuille, 2023).

## 5.2 Staggered treatment

#### 5.2.1 Data generating process

I generate a panel of 10,000 individuals observed for fifteen time periods t = 1, ..., 15. The outcome  $y_{igt}$  follows a multiplicative data generating process:

$$y_{igt} = exp(\mu_t + \alpha_i + \delta_{it}D_{igt})\eta_{igt}$$

With  $\mu_t$  the time effects,  $\alpha_i$  the individual effects,  $D_{igt}$  the treatment status and  $\delta_{it}$  the treatment effect. Finally  $\eta_{igt}$  a log-normal error term such that  $E[\eta_{igt}|\mu_t,\alpha_i,D_{igt}]=1$ . Individuals are treated in different period starting at t=10, such that treatment is staggered, and cohorts are indexed by g. Treatment effect is heterogeneous by time and individual: the setting gathers the conditions under which the TWFE bias arises.

I use two types of treatment heterogeneity. In the first case, heterogeneity depends on the time period t. In the second case, I introduce individual heterogeneity normally distributed across individuals, on top of time heterogeneity. Heterogeneity in treatment effect is now distributed such that the growth rate of the average outcome is different from the average growth rate of the outcome due to the treatment for each cell (g,t) Again, I introduce heteroskedasticity in the error term as a function of observables: in one case variance is function of individual fixed effects, and in the other it is a function of the treatment status. The observed outcome  $y_{igt}$  is always strictly positive such that there is no difference between estimators driven by zeros in the outcome. I simulate the data 1000 times.

#### 5.2.2 Simulation results

Results of simulations are displayed in table 4. The first two lines of each table panel represent a different quantity of interest based on the true model. The first line recovers the exponential of the average parameter  $\delta_{it}$  minus one. This quantity approximate the average growth rate of the treated outcome, but lacks interpretability if coefficients are large. It is the quantity to which log-OLS converges in the canonical setting when there is no heteroskedasticity bias. The second line displays the growth rate of the average treated outcome, which is the true treatment

Table 3: Staggered treatement timing: simulation cases

Case	$exp(V(\eta_{it} .)) - 1$	Treatment effect parameter					
1	$\alpha_i$	$\delta_t = log( t - 12.5 )$					
2	$0.2D_{igt}$	$\delta_t = log( t - 12.5 )$					
3	$lpha_i$	$\delta_{it} = log( t - 12.5 ) + \nu_i,  \nu_i \sim \mathcal{N}(0, 0.5)$					
4	$0.2D_{igt}$	$\delta_{it} = log( t - 12.5 ) + \nu_i,  \nu_i \sim \mathcal{N}(0, 0.5)$					

semi-elasticity. This is the quantity recovered by the ratio-of-ratios, and the quantity to which PPML converges in the canonical setting. I compare five estimators: TWFE Log-OLS, TWFE PPML, the proposed imputation estimator, the aggregation estimator for PPML, and the log-linear estimator by Borusyak et al. (2024) robust to staggered settings. Densities of estimators are displayed in figure C1b in appendix.

The upper left panel presents the case with time constant heteroskedasticity and treatment heterogeneity by time period. Even in the absence of treatment induced heteroskedasticity, the TWFE log-OLS estimator falls behind all true quantities of interest. It is now lower than  $exp(\overline{\delta_t})$  – 1 because of the staggered setting bias. I turn to the TWFE PPML estimator, which does not suffer from the heteroskedasticity bias and the treatment heterogeneity bias. The estimated coefficient is far below the true treatment semi-elasticity. This indicates that TWFE PPML suffers from a bias in settings with staggered treatment and treatment effect heterogeneity, as TWFE OLS in the linear setting.

In contrast, the imputation estimator recovers a quantity that is close up to 0.1 percentage points from the true ratio-of-ratios. In figure C1b, I observe that the kernel density of the estimator over the 1000 simulations is centered around the true growth rate of the average. The aggregation estimator is below this value, and identifies the true average parameter, such as the estimator from Borusyak et al. (2024).

In the right upper panel, I introduce treatment induced heteroskedasticity. The OLS estimator is now taking negative values for a large number of simulations, and the mean is at -0.00861. In case the true value of the parameter and the growth rate of the average are large (0.233 and 0.776), using the TWFE log-OLS estimator can lead to statistically non significant parameters

and potentially negative estimates. The imputation estimator recovers the true growth rate of the average, or treatment semi-elasticity. The aggregation estimator recovers the average parameter. The estimator from Borusyak et al. (2024) now suffers from the heteroskedasticity bias.

In the lower panels I introduce normally distributed individual heterogeneity on top of time heterogeneity. Individual treament heterogeneity is centered around zero such that the true parameter average value stays the same. In both cases, only the imputation/interaction estimators are unbiased. They recover quantities close to the true treatment semi-elasticity. In the case with individual heteroskedasticity (left panel), the precision of the estimator is reduced. The difference between log-OLS and the true growth rate is magnified in this case. TWFE PPML partly accounts for the increased growth rate but is still biased by the staggered setting.

The aggregation estimator is now different from the average parameter. When there is treatement effect heterogeneity within cohort-time cells, this estimator recovers a quantity intermediate between the average parameter and the growth rate. This is because it aggregates within cells average growth rates (semi-elasticities specific to cells g,t) accross cells. It averages estimates of true RoRs at the g,t level, weighting them by the share of cell g,t in the treated sample. The estimator from Borusyak et al. (2024) identifies its quantity of interest when there is no heteroskedasticity bias.

Table 4: 1000 simulations: staggered treatment

Heterogeneous treatment effect by time  $exp(\delta_t) - 1$ 

Case 1  $exp(V(\eta_{it}|.)) - 1 = \alpha_i$ 

 $\operatorname{Case} 2$   $exp(V(\eta_{it}|.)) - 1 = 0.2D_i$ 

Estimator	Mean	St.D.	Min	Max	Mean	St.D.	Min	Max
$exp(\overline{\delta_t}) - 1$	0.233	0.00354	0.220	0.247	0.233	0.00254	0.226	0.240
True RoR	0.776	0.0133	0.734	0.824	0.776	0.00941	0.748	0.809
Imputation	0.780	0.0879	0.398	1.096	0.775	0.0550	0.559	0.954
Aggregation	0.234	0.0471	0.0721	0.395	0.232	0.0291	0.141	0.332
Robust log-OLS	0.233	0.0161	0.178	0.282	0.170	0.0121	0.128	0.203
TWFE PPML	0.198	0.0567	0.0166	0.470	0.194	0.0360	0.0790	0.344
TWFE Log-OLS	0.0452	0.0125	-0.000729	0.0877	-0.00861	0.00968	-0.0364	0.0215

Heterogeneous treatment effect by time and individuals  $exp(\delta_{it}) - 1$ 

Case 3  $exp(V(\eta_{it}|.)) - 1 = \alpha_i$ 

Case 4  $exp(V(\eta_{it}|.)) - 1 = 0.2D_i$ 

Estimator	Mean	St.D.	Min	Max	Mean	St.D.	Min	Max
$exp(\overline{\delta_{it}}) - 1$	0.233	0.00592	0.216	0.251	0.233	0.00440	0.221	0.247
True RoR	1.011	0.0307	0.909	1.113	1.013	0.0228	0.939	1.112
Imputation	1.010	0.102	0.432	1.359	1.016	0.0675	0.770	1.228
Aggregation	0.394	0.0529	0.185	0.592	0.397	0.0345	0.274	0.494
Robust log-OLS	0.233	0.0174	0.178	0.295	0.169	0.0146	0.121	0.217
TWFE PPML	0.340	0.0693	0.121	0.703	0.340	0.0472	0.164	0.499
TWFE Log-OLS	0.0448	0.0130	0.00833	0.0951	-0.00802	0.01000	-0.0350	0.0279

In figure 1, I recover the dynamic of treatment versions of the various estimators in one simulation. All coefficients are expressed relative to t-1 to avoid as much as possible differences in interpretation (Roth, 2024). I compare their ability to recover the dynamic of the quantities of interest. I study them in the full heterogeneity case, with treatment induced heteroskedasticity and heterogeneous treatment effect accross time and individuals (Case 4 of table 4). I estimate leads and lags for the TWFE log-OLS and PPML, the imputation and interaction estimators and the aggregation estimator. To derive more easily confidence intervals, I plot log(PTT+1) for

<sup>&</sup>lt;sup>6</sup>I do not include the estimator from Borusyak et al. (2024) now as it as a different interpretation on leads.

each estimator, which corresponds to  $\hat{\delta}$  in the case of the TWFE log-OLS estimator. Red markers are set for the true value of the parameter and the RoR.

As expected, the imputation estimator is an unbiased estimator of dynamic percentage changes in the average. It closely matches the true RoR, the quantity to which the PPML estimator converges in the canonical setting. The TWFE PPML estimator is biased donward for treatment effects at t=0 and t=1. For following periods, it is close to the true RoR. TWFE log-OLS strongly underestimate the RoR, and cannot recover the true parameter, except for t=0,1,2. The aggregation parameter recovers an intermediate quantity between the average parameter and the true treatment semi-elasticity (RoR). It converges to the true RoR in the later period, when there are less treated cohorts: in t=5, when only the first cohort is treated, it computes the same quantity as the imputation estimator, because it covers only one (g,t) cell now.

The imputation and aggregation estimators display close to zero and non statistically significative coefficients for leads. Coefficients on the leads are more worrying for TWFE estimators. But both TWFE PPML and TWFE log-OLS display false positive coefficients on pre-trend. This strongly discourages the use of these estimators, as they might lead to suspect existing pre-trends in settings with staggered treatment, by displaying false positive coefficients.

Figures C2, C3 and C4 in the appendix display event studies for unique simulations generated in the other cases. In cases 1 and 2, when there is no heterogeneity in treatement effect within cohort-time cells (in simulations, driven by individual treatment heterogeneity), the aggregation estimator correctly identifies the average true parameter. In case 3 it computes an intermediate quantity in between the average true parameter. TWFE log-OLS always fails to identify the average true parameter, because of either the heteroskedasticity bias or the staggered treatment timing bias. Estimator from Borusyak et al. (2024) correct for this bias and fails with treatment incuded heteroskedasticity. TWFE PPML displays large false positive pre-trends and diverges from the true growth rate. Only the imputation estimator correctly identifies the true growth rate before and after the policy change.

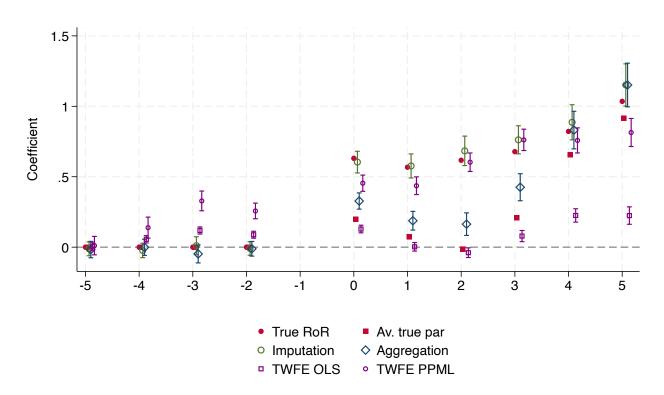


Figure 1: Case 4: Event study

**Note:** 95% confidence intervals. Case 4: Heteroskedasticity function of treatment status, no individual treatment effect heterogeneity. To ease the derivation of confidence intervals, I plot log(PTT+1) for each estimator.

# 6 Applications

## 6.1 Treaties of exchange of information

**Set-up** I apply my estimator to the empirical question of Menkhoff and Miethe (2019) and Johannesen and Zucman (2014). The authors investigate whether the G20 crackdown on tax havens in 2009 reduced bank deposits that individuals held offshore to avoid taxes.

Following this summit, many tax havens were compelled to sign bilateral treaties implementing automatic exchange of information on bank account holders. These treaties, signed for example between France and Switzerland in 2009, make it mandatory for banks in both countries to report accounts held by each others' citizens to the tax authorities of their home countries. The signature and implementation of treaties vary across country pairs. Using data from the Bank of International Settlements (BIS) from 2003 to 2011 Menkhoff and Miethe (2019) and Johannesen and Zucman (2014) explore whether a treaty signed between a tax haven and another country reduces deposits held by citizens of the home country in the tax haven. This is likely to be the case if those deposits are held for tax or regulation evasion purpose.

I replicate the findings of Menkhoff and Miethe (2019), as there replication package is publicly available (Johannesen and Zucman (2014) use a confidential version of the BIS data, including more Tax Havens). The two papers use the same identification strategy.<sup>7</sup>

The authors estimate the following model:

$$\log(Deposit_{ijq}) = \alpha + \beta Signed_{ijq} + \gamma_{ij} + \theta_q + \epsilon_{ijq}$$
(40)

With  $Deposit_{ijq}$  the deposits held by citizens of country i in tax haven j at time q. The treatment variable  $Signed_{ijq}$  takes the value one when a treaty is signed between i and j at time q. Fixed effects for country pairs  $\gamma_{ij}$  and time  $\theta_q$  are included. The authors use a two-way fixed effect log-linearized model, using as a control group all non-haven to haven dyads which did not sign a treaty during the time frame under study. In the following section, I present results of log-linear and non-linear TWFE estimators, and estimators of models allowing for full heterogeneity in the  $\beta$  coefficient across cohorts and month.

<sup>&</sup>lt;sup>7</sup>Menkhoff and Miethe (2019), use a more conservative treatment, benefiting from a few additional years of perspective: they only consider new TIEAs and DTCs implementing the OECD's banking transparency standards.

**Results** I estimate equation (40) with five different estimators: the TWFE log-OLS estimator, the linear estimator from Borusyak et al. (2024), the TWFE PPML estimator, the proposed imputation estimator, and with a PPML aggregation strategy.

Results are displayed in Table 5. Column (1) presents the replication of Menkhoff and Miethe (2019) results using their methodology. On average, the signature of a treaty reduced deposits held in the partner tax havens by 31.9%. In column (2), I restrict the sample and remove the few country-pairs that are always treated to avoid forbidden comparisons. The results remain. In column (3), I use the estimator from Borusyak et al. (2024) to recover difference-in-difference estimates corrected for any staggered treatment bias. The effect is slightly bigger than before, indicating that the staggered treatment bias upward the treatment effect estimate of TWFE.

Columns (4), (5), and (6) display the non-linear estimations. In column (5), the TWFE PPML estimate that treaties signed decreased deposits held in tax havens by 13.2%. Interpreting the quantity of interest, the signature of bilateral treaties of automatic exchange of information reduced the average volume of deposits held in tax havens. Column (6) implements my proposed estimator, for a same quantity of interest, and robust to staggered bias: it recovers a drop in deposits by 16.5%. The comparison of columns (5)-(6) points to an upward bias because staggered treatment, as columns (2)-(3).

There is a large difference between the results derived from the difference-in-differences estimator (OLS) and the ratio-of-ratios (PPML). The difference between column (1) to (3) and (5)-(6) comes from the fact that the difference-in-difference estimator approximates an average effect, while the ratio-of-ratios recovers the effect of treatment on the average, which differ for non-linear DGPs. The average effect of treaties across country pairs is larger that the effect of the set of treaties on average deposits held in tax havens.

This empirical pattern can be understood by looking at the joint distribution of treatment effects and deposit volumes across treatment cells. In figure D1 in the appendix, I display the raw coefficients from the full interaction model (see equation 30). Each coefficient recovers the treatment effect on the average for cell (ij,q). Cohorts (country-pairs ij treated at the same time) are displayed in the same color. We observe that even though cells (ij,q) display a large negative treatment effect *on average*, most of the cells exhibiting the strongest effects are small country-pairs in term of volume of tax haven deposits held. On the contrary, there are some

 $<sup>^{8}(</sup>exp(-0.384) - 1) \times 100 \approx -31.9$ 

 $<sup>^{9}(</sup>exp(-0.141) - 1) \times 100 \approx -13.2$ 

cohorts exhibiting at the same time a weak or positive treatment effect, and a large volume of tax haven deposits, explaining the lower ratio-of-ratios, or change *in the average*.

The result of column (4) goes further in reconciling both results by showing that the aggregation estimator lies between them. It displays the estimate from an aggregation estimator used in Nagengast and Yotov (2025). Without treatment-related heteroskedasticity and under limited treatment effect heterogeneity, this estimator recovers a quantity in between the DiD and RoR: the average parameter. Its semi-elasticity interpretation lies in between these quantities of interest. In column (4), I estimate that on average, when a set of countries sign new treaties with some tax havens on the same month, their deposits held in these tax haven drop by 23.9% (average change of the averages).<sup>10</sup>

Imputation (6) and aggregation (4) estimators both recover treatment effect robusts to staggered treatment timing but aggregate heterogeneous treatment effect in different ways. Recovering the treatment effect on the average, the imputation estimator, just as the PPML estimator, gives a bigger weight to treatment effect in units that affect more the average: country pairs with bigger deposit volumes. The aggregation estimator weights cohorts differently. In this setting, the interpretation of the aggregation estimator is different than the average change, and is dependent on the time structure of the treatment.

Table 5: Replication - Exchange of Information

		Linear estimators		Non-linear estimators			
	TWFE	TWFE	Borusyak	Aggregation	TWFE	Imputation	
	log-OLS	log-OLS	et al. (2024)		PPML		
	(replication)						
	(1)	(2)	(3)	(4)	(5)	(6)	
Coef	-0.384***	-0.383***	-0.402***	-0.273**	-0.141**	-0.180**	
S.e.	(0.09)	(0.09)	(0.074)	(0.11)	(0.078)	(0.091)	
N	17267	16244	16244	16244	16244	16244	
Control group	All						
Country-pair FE	Yes	Yes	Yes	Yes	Yes	Yes	
Time FE	Yes	Yes	Yes	Yes	Yes	Yes	

Column (1): Replication of Menkhoff and Miethe (2019). Standard errors adjusted for clustering by country-pairs. Standard errors for the imputation and aggregation estimators are computed through 500 bootstrap replications. No control variables included.

 $<sup>^{10}(</sup>exp(-0.273)-1)\times 100\approx -23.9$ 

## 6.2 Gravity: the effect of RTAs

**Set-up** The second application revisits an important question in International Trade: how does bilateral trade respond to regional trade agreements (RTA)? Nagengast and Yotov (2025) seek to recover estimates robust to the two-way fixed effect negative weights problem, which could have plagued estimates from the literature.

The RTA estimates are usually based on the structural gravity theoretical framework, according to which bilateral trade in value between exporter i and importer j at time t is ruled by the following relationship:

$$X_{ijt} = \frac{Y_{it}E_{jt}}{Y_t} \left(\frac{t_{ijt}}{\Pi_{it}P_{jt}}\right)^{1-\sigma}$$

With  $Y_{it}$  and  $E_{jt}$  the output and the expenditure of respectively origin and destination,  $Y_t$  total world production,  $t_{ijt}$  bilateral time varying trade costs, and  $\Pi_{it}$  and  $P_{jt}$  the multilateral resistance terms. The later are theoretically grounded terms that solve the system:

$$\Pi_{it}^{1-\sigma} = \sum_{j} \left(\frac{t_{ijt}}{P_{jt}}\right)^{1-\sigma} \frac{E_{jt}}{Y_{t}}$$
$$P_{jt}^{1-\sigma} = \sum_{i} \left(\frac{t_{ijt}}{\Pi_{it}}\right)^{1-\sigma} \frac{Y_{it}}{Y_{t}}$$

In this framework, the signature of an RTA between countries i and j will change the bilateral trade cost  $t_{ijt}$  at signature time t. The response of bilateral trade will depend on the content of the RTA and the trade elasticity.

The state-of-the-art specification derived from this framework is:

$$y_{ij,t} = \exp\left\{\delta RT A_{ij,t} + \pi_{i,t} + \chi_{j,t} + \tau_{ij} + \theta_{ii,t}\right\} \times \epsilon_{ij,t}.$$
 (41)

With  $y_{ij,t}$  bilateral trade,  $RTA_{ij,t}$  a binary variable when an RTA is active between i and j and time t,  $\pi_{i,t}$ ,  $\chi_{j,t}$ ,  $\tau_{ij}$  and  $\theta_{ii,t}$  exporter-time, importer-time, dyad and border-time fixed effects. The exporter-time and importer-time fixed effects will control for multilateral-resistance terms and the size of each economy. Bilateral fixed effects control for the time invariant part of bilateral trade cost, influenced by factors such as distance, langage, historical ties, ... Border time fixed effects account for the international border effect when comparing internal to international trade flows.

This model is usually estimated on a matrix of internal and international trade flows observed on a yearly basis, with a PPML estimator, while clustering standard errors at the country-

pair level. In this setting, we have (i) staggered RTAs implementation (ii) different RTAs negociated, with potentially different content and effects on bilateral trade (iii) an interest in expressing treatment as a semi-elasticity.

Nagengast and Yotov (2025) adapt the state of the art practice to account for potential bias of this three way fixed effect estimator. They remove the always treated country pairs from the control group. They follow Wooldridge (2023), by using the most flexible specification for heterogeneous treatment effects:

$$y_{ij,t} = \exp\left\{\sum_{g=q}^{T} \sum_{s=g}^{T} \delta_{gs} D_{gs} RT A_{ij(g),t(s)} + \pi_{i,t} + \chi_{j,t} + \tau_{ij} + \theta_{ii,t}\right\} \times \epsilon_{ij,t}.$$
(42)

With g a group of countries pairs signing and RTA at the same time, s the relative time to treatment,  $D_{gs}$  a binary variable taking the value one for a cohort g treated s years ago, and  $\delta_{gs}$  the cohort-time specific coefficient capturing treatment effect. To recover an aggregate treatment effect, the authors use an aggregation strategy:

$$\hat{\bar{\delta}} = \sum_{q=q}^{T} \sum_{s=q}^{T} \frac{N_{gs}}{N_D} \hat{\delta}_{gs},$$

With  $N_{gs}$  the number of treated observations from cohort g and time s and  $N_D$  the size of the treated sample.

**Results** I replicate the results of Nagengast and Yotov (2025), Table 1 columns (1) and (2), in columns (1) and (2) of Table 6. In column (3), I use my imputation estimator. In columns (4) and (5), I use linear estimators for the log-linear specification version of models 41 and 42: the fixed effects log-OLS and the interacted specification from Wooldridge (2021), which is robust to staggered treatment timing. The samples are smaller for these last columns because of zero observations being dropped.

Comparing columns (1) and (2), we observe that the difference between the estimated semielasticities is large: 0.18 from TWFE PPML against 0.463 for corrected estimate from Nagengast and Yotov (2025), using an aggregation strategy.<sup>11</sup> The authors interpret this gap as caused by the negative weight issue of TWFE PPML. In column (3), my estimator provide a semi-elasticity of 0.434. This elasticity is close to the one provided by the aggregation strategy.

The close value provided by those two quantities can be rationalized by comparing estimates with the log-linear estimators. The TWFE log-OLS estimates a semi-elasticity of 0.19, close to

 $<sup>^{11}</sup>exp(0.166)-1\simeq 0.18$  and  $exp(0.381)-1\simeq 0.463$ .

TWFE PPML. Comparing the two quantities, the small initial difference indicates that the two estimations targets are close to each other. Comparing columns (3) and (5) and estimators robust to the bias caused by staggered treatment, we find again very close estimates. Taken together, this indicates that the average (over country pairs) semi-elasticity and the semi-elasticity of the average are close quantities in this setting. <sup>12</sup> The aggregation strategy and the imputation estimator then target quantities that are close to each other, explaining the comparable estimates.

Table 6: Replication - Gravity

		on-linear estimator	Linear e	stimators				
	TWFE PPML Aggregation		Imputation	TWFE	Wooldridge			
				log-OLS	(2021)			
	(1) (2)		(3)	(4)	(5)			
Coef	0.166***	0.381***	0.361***	0.172***	0.36***			
S.e.	(0.05)	(0.07)	(0.106)	(0.036)	(0.06)			
N	105394	105394	105394	104802	104802			
Control group	Never treated & Not yet treated							
Fixed effects	Exporter-Year, Importer-Year, Dyad, Border-Year							

**Note:** Column (1): Standard errors adjusted for clustering by country-pairs. Standard errors for the imputation, aggregation and Wooldridge (2021) estimators are computed through 500 bootstrap replications.

# 7 Conclusion

This paper reconciles two significant empirical issues encountered by applied economists when estimating treatment effects in non-linear models, using difference-in-differences methodologies. First, the log-OLS estimator is biased in the presence of heteroskedasticity and treatment-induced changes in outcome variance. Even in the absence of bias, the researcher could prefer to use PPML because of the underlying parallel trend or the quantity targeted in presence of treatment effect heterogeneity. Second, the traditional two-way fixed effects estimators do not

<sup>&</sup>lt;sup>12</sup>Of course, part of the difference between the estimators can be due to either the missing zeros or the heteroskedasticity bias (Silva and Tenreyro, 2006).

accurately recover difference-in-differences estimates when treatment timing is staggered and effect is heterogeneous. I show that this issue extends to two-way fixed effects PPML.

To reconcile both issues, I propose a novel estimator that recovers of a proportional treatment effect (semi-elasticity) even in cases of staggered treatment timing and heterogeneous treatment effects. Leveraging interpretation of the TWFE PPML estimator in the canonical 2x2 setting, I develop an approach that accurately estimates the ratio-of-ratios, ensuring an interpretable treatment effect estimates similar to the canonical setting. The specified model can account for any kind of heterogeneity in the treatment effect, under parallel trend and no anticipation assumption. Moreover, it can account for a parallel trend assumption conditional on some covariates, or the relative parallel trend of the triple difference setting.

Through empirical validation and simulations, I compare the proposed estimator compared to existing approaches. From simulations in with staggered treatment timing and heterogeneous treatment effects, it appears that the interaction estimator proposed in this paper is the most suited to recover the correct treatment change in the average. In all studied cases, its density is centered around the true ratio-of-ratios, the quantity of interest of the 2-by-2 canonical setting. It is also robust to any type of treatment effect heterogeneity. Using an aggregation strategy for PPML, similar to the logic of solutions proposed for the linear case seems more suited to recover the average parameter when treatment effect is homogeneous within cohort-time cells. This quantity is the same target as the one of the log-linear difference-in-difference. This aggreation strategy performs better that available log-linear estimators when there is treatment induced heteroskedasticity. With more general patterns of treatment effect heteroskedasticity, this strategy will recover an intermediate quantity which might not have a clear interpretation. It is up to the empirical researcher to think about what is her preferred quantity to recover. The use of TWFE log-OLS and TWFE PPML is strongly discouraged in this setting, with the former potentially yielding negative estimates when the true treatment effect is positive and of a large magnitude.

I apply my estimator to two major the empirical question of the Public Economics and International Trade literatures. First, I study the setting of Johannesen and Zucman (2014) and Menkhoff and Miethe (2019). The authors investigate wether bilateral treaties of automatic exchange of information decreased deposits held in tax havens' banks. I show that their results are close to the one estimated while correcting for staggered treatment and using non-linear es-

timator. I show that using a TWFE PPML estimator in their set-up provides smaller treatment effect, which is rationalized by the fact that it aggregates differently the strong heterogeneity in treaties effects accross country pairs. My proposed estimator recover a closer estimate to TWFE PPML than an aggregaton strategy, showing that eventhough the treaties on average decreased deposits held offshore in tax havens, the average volume of deposits held in tax havens changed by a lower magnitude. Furthermore, by applying the proposed estimator to the empirical question of cross-border deposit behavior in response to automatic exchange of information treaties, I showcase its practical relevance to answer empirical questions. Second, I revisit the RTA effect on bilateral trade in the setting of Nagengast and Yotov (2025). I show that in this setting, my estimator confirms the large bias due to staggered treatment timing that the authors find, using an aggregation strategy. Moreover, this setting illustrate a case in which the average percentage change and the change of the average are close.

This paper contributes to the understanding of multiplicative difference-in-differences models and the interpretation of semi-elasticities. It provides a valuable tool for researchers grappling with heterogeneous treatment effects and staggered treatment timings. In future research, further exploration of the assymptotic properties of this estimator would be valuable. In particular, derivating analytical formulas for the variance of estimated parameters would represent substantial precision gains for empirical researchers.

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## Appendix

## A. Literature review

Table A1: Papers with difference-in-differences strategy, a staggered treatment and a proportional treatment effect since 2018

Paper	Analysis	Outcome	Cells	Estimator
Azoulay	Table 3	Number of publications,	Subfield × Year	TWFE PPML
et al. (2019)		grant awards		
Hjort and	Tables 2, 3,	Internet speed (asinh); Hour-	$\text{Grid-cell} \times \text{Year}$	TWFE OLS
Poulsen	7,8	sworked (asinh); Net firm en-		
(2019)		try (asinh); Employees (as-		
		inh); Value-dded (asinh)		
Bailey et al.	Figue 6, Ta-	Income (log)	$County \times Year$	TWFE OLS
(2021)	ble 4			
Fetzer et al.	Table 1	Incidents (log+1)	$District \times Time$	TWFE OLS
(2021)				
Martinez	Figure 7.B,	Wage earnings of employees,	$Canton \times Time \\$	TWFE OLS
et al. (2021)	10	Self-employment income per		(scaled post
		person		estimation)
Mirenda	Table 3, 7	Revenues (log); Tangible and	$Firm \times Time$	TWFE OLS
et al. (2022)		intangible assets (log); Wage		
		bill (log)		
Atal et al.	Figure 4,	Drug prices and sales (log)	$Market \times Time$	TWFE OLS
(2024)	Table 2			
Miyauchi	Table III	Sales Growth (Arc-Elasticity)	$Firm \times Time$	Stacked DiD
(2024)				OLS
Bau and Ma-	Table III, IV,	Foreign debt, Foreign Spend-	$Firm \times Year$	TWFE log-
tray (2023)	V, Figure 2,	ing, Revenues, Capital,		OLS
	3, 4	Wages, MRPK		

Cont'd on following page

Table A1, cont'd

Paper	Analysis	Outcome	Cells	Estimator
Giroud et al.	Table II,	TFP, Employment, Wages,	County × Year	Three-way FE
(2024)	III, IV, V,	Number of plants, Number		log-OLS
	VI, VII, IX,	of patents+1		
	Figure 1			
Britto et al.	Table I, III,	Employment, Income, Crime	Municipality-	TWFE OLS,
(2022)	IV, Figure 3		$industry \times Year$	rescaled
Cullen and	Figure 3, 4,	Employment, wages	$State \times Year$	TWFE log-
Pakzad-	5, Table I, II,			OLS, Stag-
Hurson				gered robust
(2023)				log-OLS

### **B.** Supplementary results

#### B1 Heteroskedasticity bias

Silva and Tenreyro (2006) explain that using log-OLS models to estimate multiplicative economic relationship will produce biased estimates if there is heteroskedasticity in the multiplicative error term driven by the explanatory variables.

Cohn et al. (2022) derive more explicitely the relationship between patterns of heteroskedasticity and the sign of the bias. They take the following multiplicative model as an illustration case:

$$y = e^{x\beta}\eta$$

With x a covariate and  $\eta$  a multiplicative error term with conditional expectation equal to one. If x if normal with mean 0 and  $\eta$  is log-normal with standard deviation  $\sigma_{\eta}(x) = exp(\delta x)$ , we have:

$$E[\beta_{OLS}|x] = \beta - \frac{\delta}{2}$$

If the variance of the error term increases with x ( $\delta$ >0), the estimate is downward biased, and vice versa. If  $\delta/\beta > 2$ , the estimate is of the wrong sign. Note that the distorsion of variance linked to x must be big enough to generate this bias.

More generally, authors derive that:

$$\frac{\partial E[\log(y)|x]}{\partial x_j} = \beta_j + \frac{\partial E[\log(\eta)|x]}{\partial x_j} \tag{43}$$

#### B2 TWFE PPML Maximum likelihood

**Simple case** We observe two individuals A and B, at time periods t = 1, 2, 3. Treatment follows the pattern displayed by Table B1.

Table B1: Staggered setting - Simple example

$\mathbb{E}[Y_{it}]$	i = A	i = B	
t = 1	$exp(lpha_A)$	$exp(\alpha_B)$	
t=2	$exp(\alpha_A + \beta_2 + \delta_{A2})$	$exp(\alpha_B + \beta_2)$	
t=3	$exp(\alpha_A + \beta_3 + \delta_{A3})$	$exp(\alpha_B + \beta_3 + \delta_{B3})$	

The TWFE PPML estimation by maximum of log-likelihood implies the following first order conditions:

$$\begin{cases} \sum_{i,t,D_{it}=1} (y_{it} - \hat{y}_{it}) = 0 \\ \sum_{i=j,t} (y_{jt} - \hat{y}_{jt}) = 0 \\ \sum_{i,t=l} (y_{il} - \hat{y}_{il}) = 0 \end{cases}$$

Which translates in this system of equation in the simple case in table B1:

$$\begin{cases} y_{A2} + y_{A3} + y_{B3} = \exp(\hat{\alpha_A} + \hat{\beta_2} + \hat{\delta}) + \exp(\hat{\alpha_A} + \hat{\beta_3} + \hat{\delta}) + \exp(\hat{\alpha_B} + \hat{\beta_3} + \hat{\delta}) \\ y_{A1} + y_{A2} + y_{A3} = \exp(\hat{\alpha_A}) + \exp(\hat{\alpha_A} + \hat{\beta_2} + \hat{\delta}) + \exp(\hat{\alpha_A} + \hat{\beta_3} + \hat{\delta}) \\ y_{B1} + y_{B2} + y_{B3} = \exp(\hat{\alpha_B}) + \exp(\hat{\alpha_B} + \hat{\beta_2}) + \exp(\hat{\alpha_B} + \hat{\beta_3} + \hat{\delta}) \\ y_{A1} + y_{B1} = \exp(\hat{\alpha_A}) + \exp(\hat{\alpha_B}) \\ y_{A2} + y_{B2} = \exp(\hat{\alpha_A} + \hat{\beta_2} + \hat{\delta}) + \exp(\hat{\alpha_B} + \hat{\beta_2}) \\ y_{A3} + y_{B3} = \exp(\hat{\alpha_A} + \hat{\beta_3} + \hat{\delta}) + \exp(\hat{\alpha_B} + \hat{\beta_3} + \hat{\delta}) \end{cases}$$

This yields:

$$\begin{cases} exp(\hat{\beta}_{2} + \hat{\delta}) = \frac{Y_{A2}}{exp(\hat{\alpha}_{A})} \\ exp(\hat{\alpha}_{A}) = \frac{(y_{A1} + y_{A3}) \times (y_{A1} + y_{B1})}{y_{A1} + y_{B1} + y_{A3} + y_{B3}} \\ exp(\hat{\alpha}_{B}) = \frac{(y_{B1} + y_{B3}) \times (y_{A1} + y_{B1})}{y_{A1} + y_{B1} + y_{A3} + y_{B3}} \\ y_{A1} + y_{B1} = exp(\hat{\alpha}_{A}) + exp(\hat{\alpha}_{B}) \\ y_{A2} + y_{B2} = exp(\hat{\alpha}_{A} + \hat{\beta}_{2} + \hat{\delta}) + exp(\hat{\alpha}_{B} + \hat{\beta}_{2}) \\ exp(\hat{\beta}_{3}) = \frac{y_{A3} + y_{B3}}{(y_{A1} + y_{B1})exp(\hat{\delta})} \end{cases}$$

**Quantity of interest** If we have, heterogeneous treatment effect  $\delta_{A2} \neq \delta_{A3} \neq \delta_{B3}$ . The quantity of interest is then:

$$PTT = \frac{E[y_{it}(1)|D=1] - E[y_{it}(0)|D=1]}{E[y_{it}(0)|D=1]}$$

$$= \frac{(1/3)(E(y_{A2}(1)) + E(y_{A3}(1)) + E(y_{B3}(1))) - (1/3)(E(y_{A2}(0)) + E(y_{A3}(0)) + E(y_{B3}(0)))}{(1/3)(E(y_{A2}(0)) + E(y_{A3}(0)) + E(y_{B3}(0)))}$$

$$= \frac{(exp(\alpha_A + \beta_2 + \delta_{A2}) + exp(\alpha_A + \beta_3 + \delta_{A3}) + exp(\alpha_B + \beta_3 + \delta_{B3}))}{(exp(\alpha_A + \beta_2) + exp(\alpha_A + \beta_3) + exp(\alpha_B + \beta_3))}$$

$$- \frac{(exp(\alpha_A + \beta_2) + exp(\alpha_A + \beta_3) + exp(\alpha_B + \beta_3))}{(exp(\alpha_A + \beta_2) + exp(\alpha_A + \beta_3) + exp(\alpha_B + \beta_3))}$$

$$= \sum_{i,t,D_{it}=1} \frac{E(y_{it}(0))}{\sum_{i,t,D_{it}=1} E(y_{it}(0))} (exp(\delta_{it}) - 1) = \sum_{i,t,D_{it}=1} \omega_{it}(exp(\delta_{it}) - 1)$$

$$(44)$$

**General case** In the general case there are N individuals, G cohorts and T time periods.

We estimate the parameters  $\alpha$ ,  $\beta$  and  $\delta$  of the model with the correctly specified conditional mean, using TWFE PPML:

$$E[y_{igt}|D_{igt}] = exp(\alpha_i + \beta_t + \delta D_{igt})$$

The log-likelihod function is:

$$\mathcal{L}(\alpha, \beta, \delta) = \sum_{i}^{N} \sum_{t}^{T} y_{igt}(\alpha_i + \beta_t + \delta D_{igt}) - \exp(\alpha_i + \beta_t + \delta D_{it})$$
(45)

Which yelds the following first order conditions:

$$\begin{cases} \frac{\partial \mathcal{L}(\alpha, \beta, \delta)}{\partial \delta} = 0 \Leftrightarrow \sum_{i}^{N} \sum_{t}^{T} D_{igt} y_{igt} - \exp(\alpha_{i} + \beta t + \delta D_{igt}) = 0 \\ \frac{\partial \mathcal{L}(\alpha, \beta, \delta)}{\partial \alpha_{j}} = 0 \Leftrightarrow \sum_{t}^{T} (y_{jgt} - \exp(\alpha_{j} + \beta_{t} + \delta D_{jgt})) = 0 \\ \frac{\partial \mathcal{L}(\alpha, \beta, \delta)}{\partial \beta_{l}} = 0 \Leftrightarrow \sum_{i}^{N} (y_{igl} - \exp(\alpha_{i} + \beta_{l} + \delta D_{igl})) = 0 \end{cases}$$

From the first order condition on individual fixed effects, we obtain:

$$\exp(\alpha_j) = \frac{\sum_t y_{jgt}}{\sum_t \exp(\beta_t + \delta D_{jgt})}$$
(46)

Individual fiexed effects can be replaced in the F.O.C., but finding a closed-form solution for  $\delta$  implies solving a nonlinear system of  $\beta$  and  $\delta$ . There is usually no closed form solution for this

type of system (statistical softwares use iterative least squares methods to find estimates of  $\delta$ ), preventing us from deriving a more general proof on the bias of the TWFE PPML estimator.

#### B3 Equivalence of the imputation and saturated approaches

Wooldridge (2023) proposes to recover estimates of ATTs in level which converges to  $\tau_{rs} = y_{rs}(1) - y_{rs}(0)$  by predicting the average partial effect of the treatment variable  $D_{it}$  over the desired treated sample, evaluated for the right value of cohort and time dummies. For time period and cohorts r, s, it computes:

$$\widehat{\tau}_{inter,rs} = E(\widehat{y}|D_{it} = 1, g_{is} = 1, f_{st} = 1, \forall (k,l) \neq (r,s) g_{ik} = 0; f_{lt} = 0)$$

$$- E(\widehat{y}|D_{it} = 0, g_{is} = 1, f_{st} = 1, \forall (k,l) \neq (r,s) g_{ik} = 0; f_{lt} = 0)$$

$$= N_{rs}^{-1} \sum_{i=1}^{N} D_{irs} [exp(\widehat{\alpha}_i + \widehat{\beta}t + \widehat{\delta}_{rs}) - exp(\widehat{\alpha}_i + \widehat{\beta}t)]$$

With  $N_{rs}$  the number of observations for cohort r at time s and  $D_{irs}$  an indicator variable if the observation belongs to cohort r observed at time s. Again, I can re-write the model to compute the average partial effect across the entire treated sample with  $\mathbb{1}\{t-r=l\}$  to get the ATT l time periods after treatment:

$$\widehat{\tau}_{inter,rl} = N_{rl}^{-1} \sum_{i=1}^{N} D_{irl} \left[ exp(\widehat{\alpha}_i + \widehat{\beta}t + \widehat{\delta}_{rl}) - exp(\widehat{\alpha}_i + \widehat{\beta}t) \right]$$
(47)

Interestingly, Wooldridge (2023) notes that this quantity is numerically equivalent to the imputation estimator from equation (35) on the same sample. It also has the advantage to have known analytical expressions for standard errors. As in the previously section, I propose to scale this quantity by the predicted counterfactual outcome in the absence of treatment on the same subsample:

$$\widehat{RoR}_{inter} = \frac{\widehat{\tau}_{inter}}{\sum_{i \in \omega_1} \widehat{y_{igt}(0)}} = \frac{\widehat{\tau}_{imput}}{\sum_{i \in \omega_1} \widehat{y_{igt}(0)}} = \widehat{RoR}_{imput}$$
(48)

In the case with group specific parallel trends, the fully saturated model should write:

$$E[y_{ipt}|g_{iq},...,g_{iT}] = exp\Big[\sum_{g=q}^{T} \beta_g g_{ig} + \sum_{s=2}^{T} \gamma_s f s_t + \sum_{p=1}^{P} \mathbb{1}\{c=p\}\kappa_p + \sum_{p=1}^{P} \sum_{s=2}^{T} (f s_t \times \mathbb{1}\{c=p\})\pi_{pt} + \sum_{g=q}^{T} \sum_{l=0}^{T-r} (D_{it} \times g_{ig} \times \mathbb{1}\{t-g=l\})\delta_{gl} + \sum_{p=1}^{P} \sum_{g=q}^{T} \sum_{l=0}^{T-r} \mathbb{1}\{c=p\} \times (D_{it} \times g_{ig} \times \mathbb{1}\{t-g=l\})\zeta_{pgl} + \alpha_i + \beta_{ct}\Big]$$

Coefficients  $\gamma_s$  and  $\pi_{pt}$  control for the group-specific parallel trend. Coefficients  $\delta_{gs}$  and  $\zeta_{pgs}$  control for the full heterogeneity of the treatment effect, by cohort, group and time. Variables  $g_{ig}$ ,  $f_{st}$ ,  $\mathbb{1}\{c=s\}$ ,  $\mathbb{1}\{c=s\}$  are dropped because they are colinear with fixed effects  $\alpha_i$  and  $\beta_{ct}$ , and we are left with the model to estimate:

$$E[Y_{ipt}|g_{iq},...,g_{iT}] = exp\Big[\sum_{g=q}^{T}\sum_{l=0}^{T-r}(D_{it} \times g_{ig} \times \mathbb{1}\{t-g=l\})\delta_{gl} + \sum_{p=1}^{P}\sum_{g=q}^{T}\sum_{l=0}^{T-r}\mathbb{1}\{c=p\} \times (D_{it} \times g_{ig} \times \mathbb{1}\{t-g=l\})\zeta_{pgl} + \alpha_i + \beta_{ct}\Big]$$

$$(49)$$

The average treatment effect  $ATT_{inter}$  is estimated as in the simple case, by predicting the treatement average partial effect on the treated sample. As before, the proportional treatment effect estimate is:

$$\widehat{RoR}_{inter} = \frac{\widehat{\tau}_{inter}}{\sum_{i \in \omega_1} \widehat{y_{igt}(0)}}$$

The mutiplicative parallel trend often holds conditionally on a set of control variables (assumption A2.B). Wooldridge (2023) explains how to include time-constant controls in the fully saturated model and keep the equivalence with the imputation estimator:

$$E(y_{ipt}|g_{it},...,g_{iT}) = exp\Big[\sum_{s=2}^{T} (fs_t X_i)\pi_{Ct} + \sum_{g=q}^{T} \sum_{l=0}^{T-r} (D_{it} \times g_{ig} \times \mathbb{1}\{t-g=l\})\delta_{gl} + \sum_{p=1}^{P} \sum_{g=q}^{T} \sum_{l=0}^{T-r} (\mathbb{1}\{c=s\} \times D_{it} \times g_{ig} \times \mathbb{1}\{t-g=l\})\zeta_{pgl} + \sum_{p=1}^{P} \sum_{g=q}^{T} \sum_{l=0}^{T-r} (\dot{X}_{ig} \times D_{it} \times g_{ig} \times \mathbb{1}\{t-g=l\})\xi_{gl} + \alpha_{ij} + \beta_{jt}\Big]$$

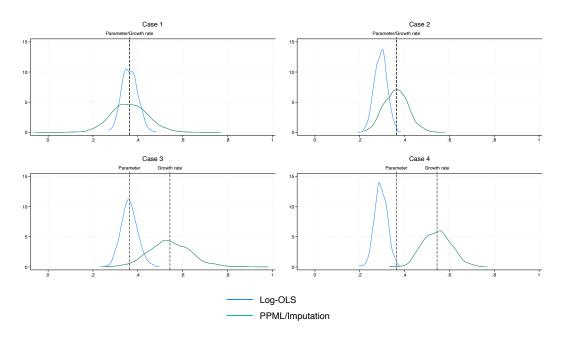
Coefficients  $\pi_{Ct}$  capture the divergence from the parallel trend due to control variable  $X_{ij}$ . Coefficients  $\xi_{gl}$  the divergence from the average treatment effect in cohort g at time l due to variables

 $X_{ij}$ . Control variables are centered on the treated sample:  $\dot{X} = X - E(X|D=1)$ . This normalization ensures that  $\delta_r$  has the desired interpretation  $log(E[y_r(1)|g=1]) - log(E[y_r(0)|g=1])$  among the treated. The ATT is recovered as before by predicting average partial effects of treatment on the desired sample. The idea behind this model is to allow full heterogeneity in treatment effect across the level of control variables  $X_i$  in the sample. Limitation to time constant covariates can be quite restrictive, especially if researchers wish to control for within cohorts time varying shocks that could counfound the treatment effect estimation. In this case the imputation approach becomes more tractable and general.

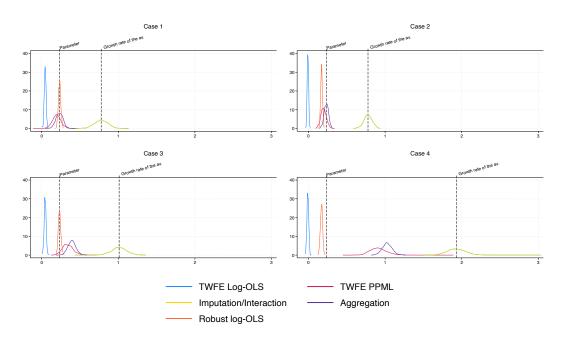
## C. Simulations

Figure C1: Simulations: density

#### (a) Common treatment timing

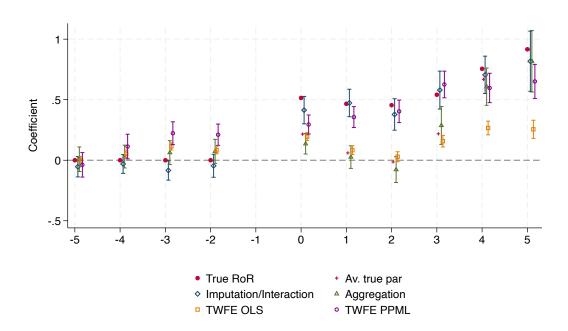


#### (b) Staggered treatment timing



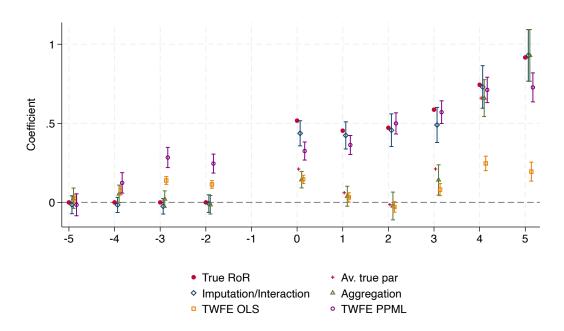
**Note:** Case 1: No heteroskedasticity function of treatment status, no individual treatment effect heterogeneity. Case 2: Heteroskedasticity function of treatment status, no individual treatment effect heterogeneity. Case 3: No heteroskedasticity function of treatment status, individual treatment effect heterogeneity. Case 4: Heteroskedasticity function of treatment status, no individual treatment effect heterogeneity. Robust log-OLS from Borusyak et al. (2024).

Figure C2: Case 1: Event study



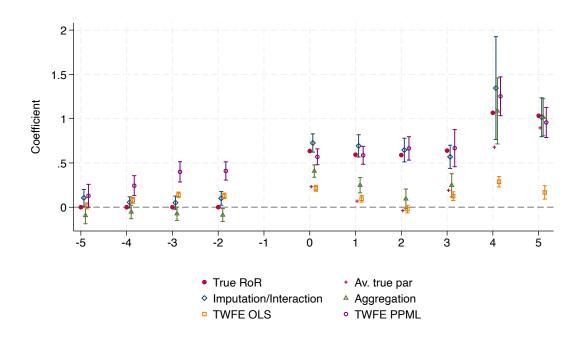
**Note:** 95% confidence intervals. Case 1: No heteroskedasticity function of treatment status, no individual treatment effect heterogeneity. To ease the derivation of confidence intervals, I plot log(PTT+1) for each estimator.

Figure C3: Case 2: Event study



**Note:** 95% confidence intervals. Case 2: Heteroskedasticity function of treatment status, no individual treatment effect heterogeneity. To ease the derivation of confidence intervals, I plot log(PTT+1) for each estimator.

Figure C4: Case 3: Event study



**Note:** 95% confidence intervals. Case 3: No heteroskedasticity function of treatment status, individual treatment effect heterogeneity. To ease the derivation of confidence intervals, I plot log(PTT+1) for each estimator.

# A D. Application

1 -.5 Interaction coefficient 0 -.5 -1 -1.5 10 12 8 Deposits (log) • 5 • 10 • 12 • 13 • 15 • 16

Figure D1: Interaction coefficients (Menkhoff and Miethe, 2019)

**Note:** Colors in the legend correspond to the different treated cohorts. Each dot correspond to a coefficient of the interaction from the aggregation estimator.