

# Adaptation to Extreme Temperature Shocks in French Viticulture: Are Grape Growers “Dumb-Farmer”?

Louis Jordi\* and Catherine Lis-Castiblanco

\*Bordeaux School of Economics

August 27th 2025

- Bunch of studies estimating climate effects on crop yields (e.g., Schlenker & Lobell, 2010; Chen et al., 2016; Zhang et al., 2017).
- Preferred **two-step** approach: (i) estimate yield–weather responses with panel data; (ii) apply to *future* weather distributions to project impacts.
- Common assumption: yield responses to *temperature* are **uniform across space and time** ⇒ “*dumb-farmer*” scenario.
- **Tension with economic intuition**: profit-seeking farmers *do* adapt to local climate.
- **Open question**: does this assumption bias forecasts?
  - No/Limited bias: Schlenker & Roberts (2009); Gammans et al. (2017).
  - Evidence of potential bias: Butler & Huybers (2013); Keane & Neal (2020).

# This Paper: Adaptation in French Viticulture

- **Step 1:** estimate grape-yield responses to temperature, with special attention to how **extreme temperature** effects **vary across regions** ⇒ *infer the magnitude of historical adaptation.*
- **Step 2:** use *first-step heterogeneity* to predict climate impacts under **two adaptation scenarios**:
  - ⇒ **Historical adaptation** — incorporate *current spatial heterogeneity* in sensitivities.
  - ⇒ **Prospective adaptation** — *extrapolate* the sensitivity–climate relationship to *future* climates.
  - **No adaptation** — use *uniform* yield responses; shown as a **benchmark for comparison.**

- **Primary source**

- French Farm Accountancy Data Network (FADN)
- Nationally representative annual farm surveys

- **Sample**

- Farms specialized in viticulture
- Analysis window: 2001–2021

- **Key variables**

- Farm-level total grape production (quintals)
- Vineyard area in production (ha)
- Yield =  $\frac{\text{Grape Production}}{\text{Vineyard Area}}$  (quintals/ha)

# First Step: Weather Data — SAFRAN

- **Source:** SAFRAN — daily gridded weather across France.
- **Variables used:** daily minimum and maximum temperature.
- **Growing-season indicators:**
  - Built from daily temperatures for the growing season **April 1 – September 30**.
  - Capture **cumulative exposure to temperature** within distinct segments of the distribution.
- **Indicator formulas:**

$$\text{KDD} = \int_{27}^{\infty} (T - 27) \Phi(T) dT$$

$$\text{GDD} = \int_{10}^{27} (T - 10) \Phi(T) dT$$

$$\text{FDD} = \int_{-\infty}^0 (0 - T) \Phi(T) dT$$

where  $\Phi(T)$  is the time distribution of temperature.

# First Step: Method for Estimating Responses to Temperature

**Baseline (uniform responses).** Log grape yield as a piecewise-linear function of temperature exposure:

$$y_{igt} = f_i + \beta_1 FDD_{gt} + \beta_2 GDD_{gt} + \beta_3 KDD_{gt} + \epsilon_{igt}. \quad (1)$$

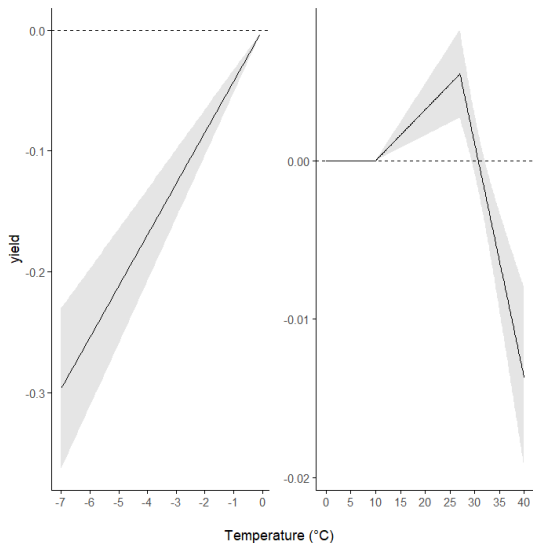
*Identification:* presumably random year-to-year variation in temperature (Deschênes & Greenstone, 2007).

**Climate-driven heterogeneity (adaptation).** Sensitivities vary with historical exposure (above-median groups):

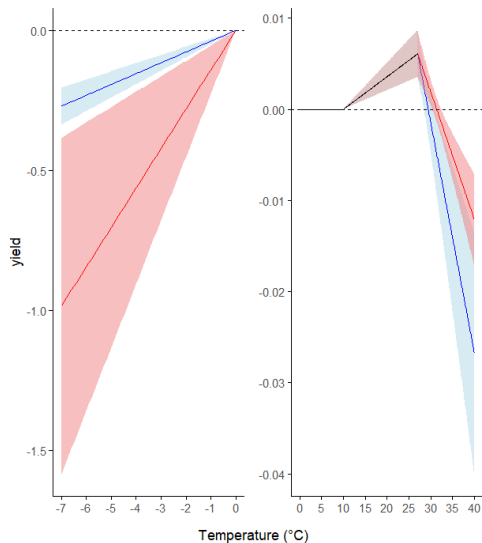
$$y_{igt} = f_i + \beta_{11} FDD_{gt} + \beta_{12} FDD_{gt} \times \mathbf{1}(\overline{FDD}_g > c) + \beta_2 GDD_{gt} + \beta_{31} KDD_{gt} + \beta_{32} KDD_{gt} \times \mathbf{1}(\overline{KDD}_g > c') + \epsilon_{igt}. \quad (2)$$

*Interpretation:*  $\beta_{11}, \beta_{31}$  = responses in less-exposed areas;  $\beta_{12}, \beta_{32}$  = differentials in more-exposed areas.

# First Step: Yield Responses to Temperature (Homogeneous Case)



# First Step: Yield Responses to Temperature (Heterogeneous Case)



## Second Step: Climate-Dependent Yield–Temperature Relationship

- **Setup:** we adopt a **climate-dependent** specification that lets **extreme-temperature sensitivities** vary with local **climatologies**.

$$\begin{aligned}y_{igt} = & f_i + \beta_{11} FDD_{gt} + \beta_{12} FDD_{gt} \times f_{\overline{FDD}}(\overline{FDD}_g) \\ & + \beta_2 GDD_{gt} + \beta_{31} KDD_{gt} \\ & + \beta_{32} KDD_{gt} \times f_{\overline{KDD}}(\overline{KDD}_g) + \epsilon_{igt}\end{aligned}$$

- **Functional forms:**

→ Linear:  $f(x) = x$

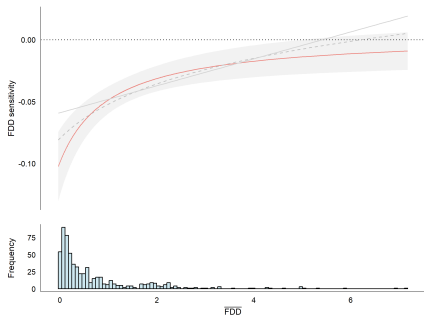
→ Logarithmic:  $f(x) = \ln x$

→ Inverse:  $f(x) = \frac{1}{x}$

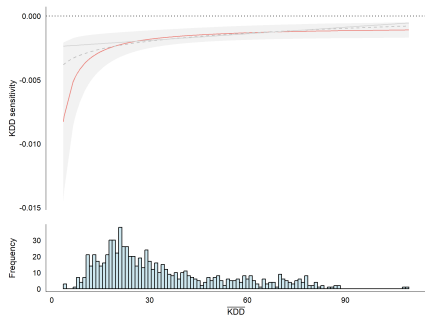
for  $x \in \{\overline{FDD}_g, \overline{KDD}_g\}$ .

- **Model selection:** test all combinations of  $f_{\overline{FDD}}(\cdot)$  and  $f_{\overline{KDD}}(\cdot)$ ; choose the best-fitting by lowest **AIC/BIC**.

# Second Step: Extreme Temperature Sensitivities Versus Climatologies



a) FDD



b) KDD

## Second Step: Projected Climate Data — ALADIN

- **Data source:** ALADIN regional climate model — historical and future daily min/max temperature simulations across France.
- **Periods:** historical (**1976–2005**) and end-of-century (**2070–2099**) under RCP 8.5.
- **Location-specific (grid cell  $g$  level) climate indicators:**

$$\overline{FDD}_g^P = \frac{1}{30} \sum_{t \in P} FDD_{gt}, \quad \overline{GDD}_g^P = \frac{1}{30} \sum_{t \in P} GDD_{gt}, \quad \overline{KDD}_g^P = \frac{1}{30} \sum_{t \in P} KDD_{gt},$$

where  $P \in \{\text{hist (1976–2005), fut (2070–2099)}\}$ .

- **Climate shifts** (future minus historical):

$$\Delta \bar{X}_g = \bar{X}_g^{fut} - \bar{X}_g^{hist}$$

where  $X \in \{FDD, GDD, KDD\}$ .

## Second Step: Forecast Methodology

- **(i) No adaptation** (*uniform yield–temperature response*)

$$\Delta y_g^{(NA)} = -0.042 \Delta \overline{FDD}_g + 0.00032 \Delta \overline{GDD}_g - 0.0015 \Delta \overline{KDD}_g$$

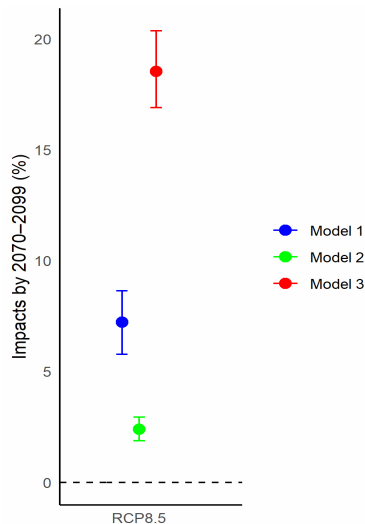
- **(ii) Historical adaptation only** (*sensitivities fixed at historical climatology*)

$$\begin{aligned} \Delta y_g^{(HA)} = & \left[ 0.004 - \frac{0.11}{FDD_g^{hist}} \right] \Delta \overline{FDD}_g \\ & + 0.00038 \Delta \overline{GDD}_g + \left[ -0.0008 - \frac{0.031}{KDD_g^{hist}} \right] \Delta \overline{KDD}_g \end{aligned}$$

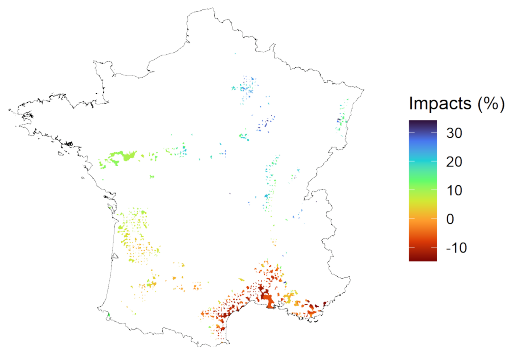
- **(iii) Prospective adaptation** (*sensitivities follow contemporaneous climate*)

$$\begin{aligned} \Delta y_g^{(PA)} = & \left[ 0.004 - \frac{0.11}{FDD_g^{fut}} \right] \overline{FDD}_g^{fut} - \left[ 0.004 - \frac{0.11}{FDD_g^{hist}} \right] \overline{FDD}_g^{hist} \\ & + 0.00038 \Delta \overline{GDD}_g \\ & + \left[ -0.0008 - \frac{0.031}{KDD_g^{fut}} \right] \overline{KDD}_g^{fut} - \left[ -0.0008 - \frac{0.031}{KDD_g^{hist}} \right] \overline{KDD}_g^{hist} \end{aligned}$$

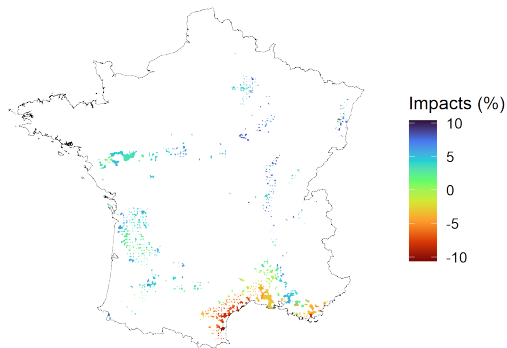
## Second Step: Predicted Global Impacts of Climate Change



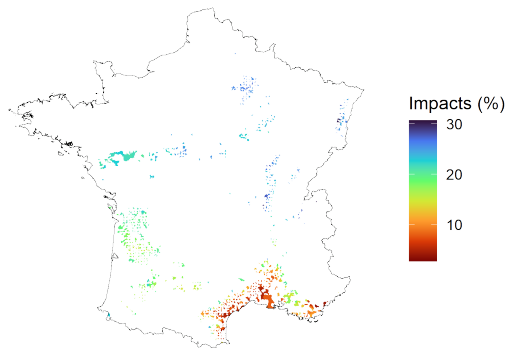
## Second Step: Predicted Local Impacts — No Adaptation (“Dumb-Farmer” Scenario)



## Second Step: Predicted Local Impacts — Historical Adaptation Only

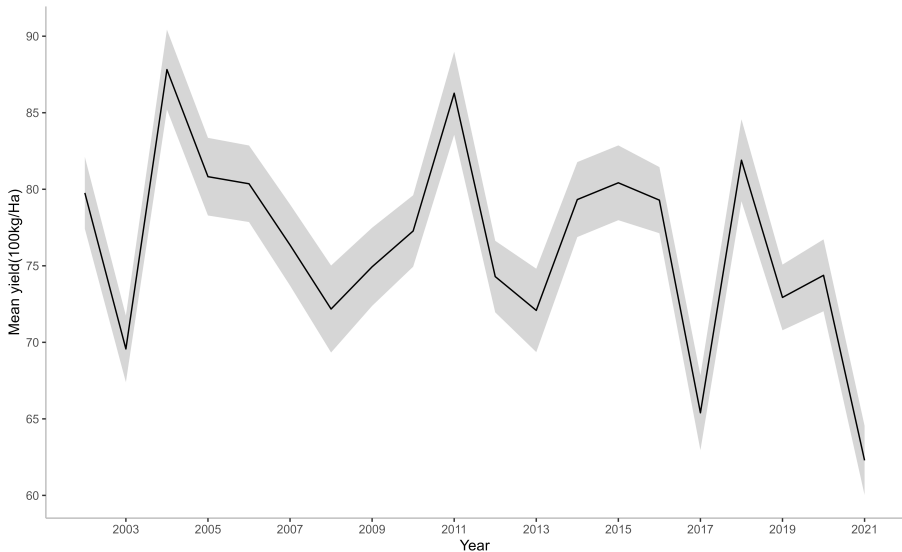


## Second Step: Predicted Local Impacts — Historical and Prospective Adaptation

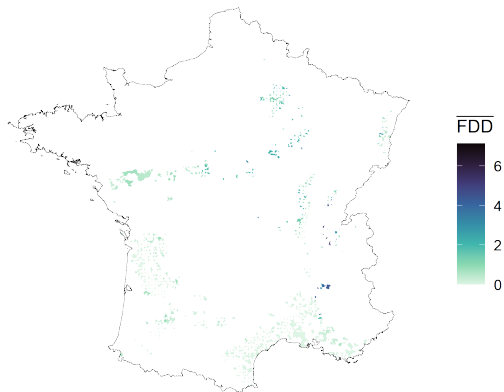


Thanks for your attention!

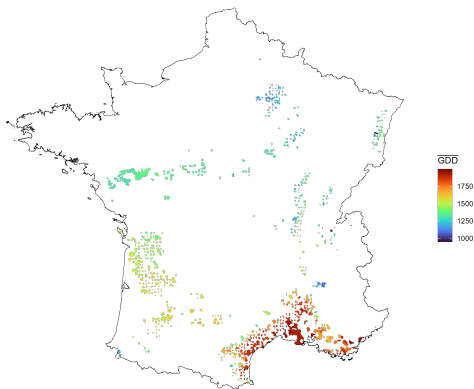
# First Step: Average Yield Over Years



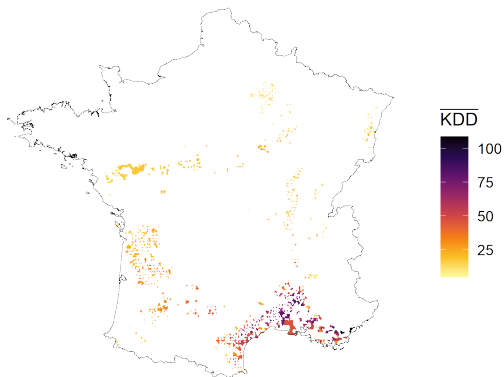
# First Step: Spatial Heterogeneity in FDD Climatologies



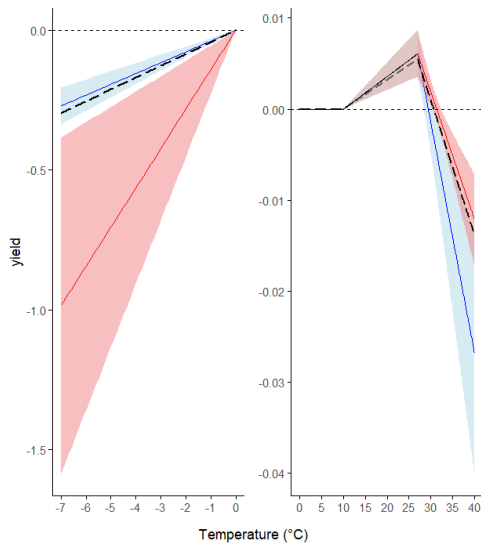
# First Step: Spatial Heterogeneity in GDD Climatologies



# First Step: Spatial Heterogeneity in KDD Climatologies



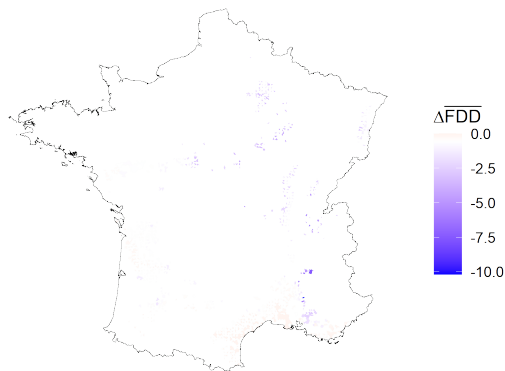
# First Step: Homogeneous Versus Heterogeneous



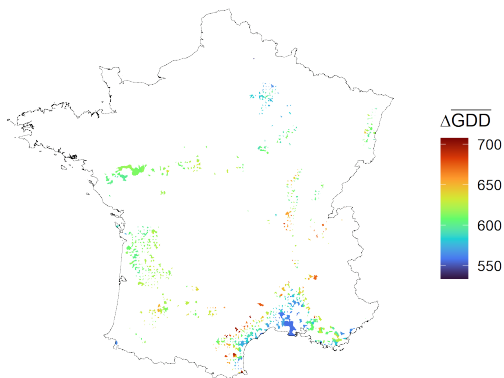
# First and Second Step: Tabular Results

	(1)	(2)	(3)	(4)
FDD	-0.042*** (0.005)	-0.14*** (0.05)	-0.16*** (0.05)	0.004 (0.010)
FDD×FDD-Prone		0.10** (0.04)	0.10** (0.04)	
FDD× $\overline{\text{FDD}}^{-1}$				-0.11*** (0.02)
GDD	0.00032*** (0.00008)	0.00036*** (0.00008)	0.00036*** (0.00008)	0.00038*** (0.00008)
KDD	-0.0015*** (0.0003)	-0.0025*** (0.0006)	-0.0026*** (0.0007)	-0.0008** (0.0004)
KDD×KDD-Prone		0.0011** (0.0005)	0.0011** (0.0005)	
KDD× $\overline{\text{KDD}}^{-1}$				-0.031** (0.014)
Individual F.E.	Farm	Farm	Farm	Farm
Clustered S.E.	Department	Department	Department	Department
Adj. R <sup>2</sup>	0.641	0.642	0.642	0.643
Obs.	20854	20854	20847	20854

# Second Step: Spatial Heterogeneity in Projected FDD Climatologies Shifts



# Second Step: Spatial Heterogeneity in Projected GDD Climatologies Shifts



## Second Step: Spatial Heterogeneity in Projected KDD Climatologies Shifts

