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More Reasoning, Less Outcomes: A Monotonicity Result for Reasoning in Dynamic Games

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Introduction

Reasoning about Opponents' Rationality

- To make **good decisions** in a dynamic game you must **reason**, at each of your information sets, about the opponents' **rationality** at some, or all, of their **information sets**.

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- **Strong rationalizability (extensive-form rationalizability)** (Pearce (1984), Battigalli (1997)):

You believe, whenever possible, that your opponents choose rationally at **all** of their information sets.

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- **Strong rationalizability (extensive-form rationalizability)** (Pearce (1984), Battigalli (1997)):
You believe, whenever possible, that your opponents choose rationally at **all** of their information sets.
- **Backward dominance (Perea (2014)), backwards rationalizability** (Penta (2015), Perea (2014), Catonini and Penta (2022)):
You always believe that your opponents will choose rationally at all **present** and **future** information sets.

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Reasoning about Opponents' Rationality

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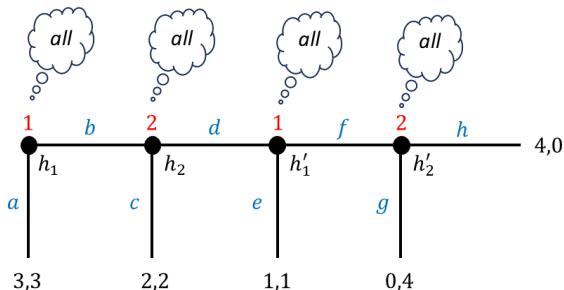
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Reasoning about Opponents' Rationality

- Under **strong rationalizability** you reason about **more** information sets than under **backward dominance**.
- Is **strong rationalizability** then **more restrictive**?
- **Not** in terms of **strategies**.

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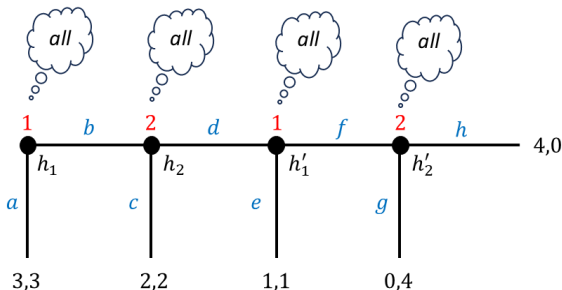
Example



- Strong rationalizability:

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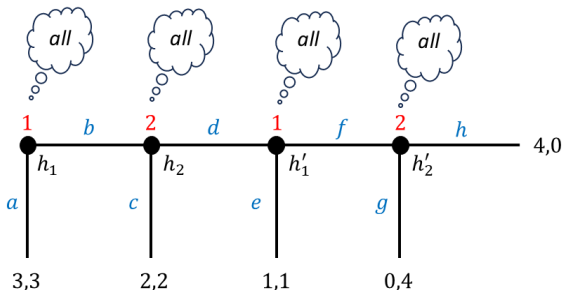
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- At h_2 , player 2 believes, whenever possible, that player 1 chooses rationally at h_1 .

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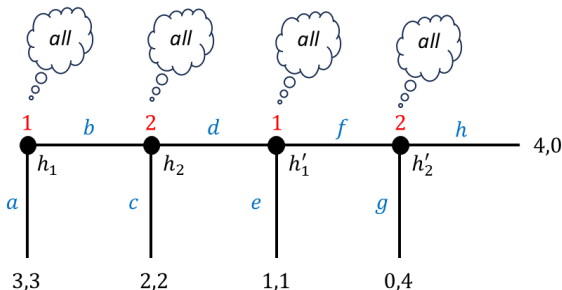
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- **Strong rationalizability:**
- At h_2 , player 2 believes, whenever possible, that player 1 chooses **rationally** at h_1 .
- Hence, player 2 believes at h_2 that player 1 chooses **(b, f)** .

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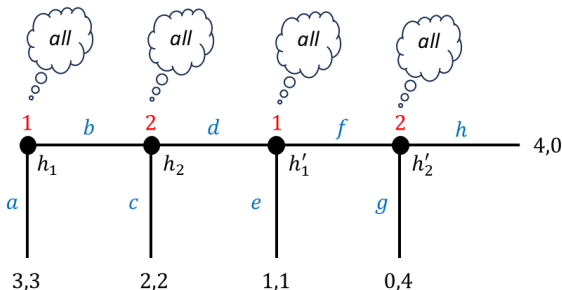
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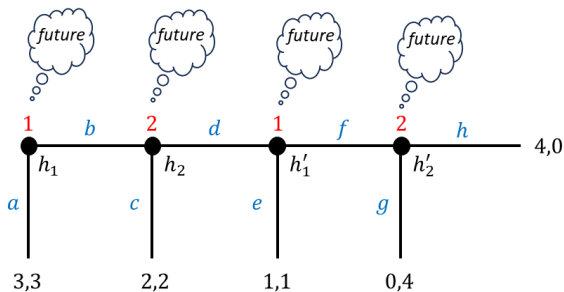
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- Player 2 chooses (d, g) .
- Player 1 chooses a .

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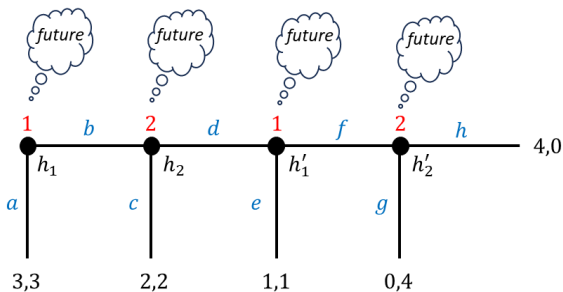
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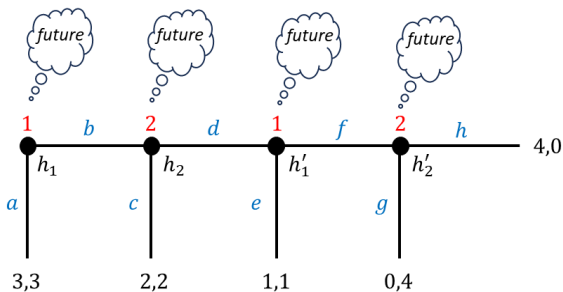
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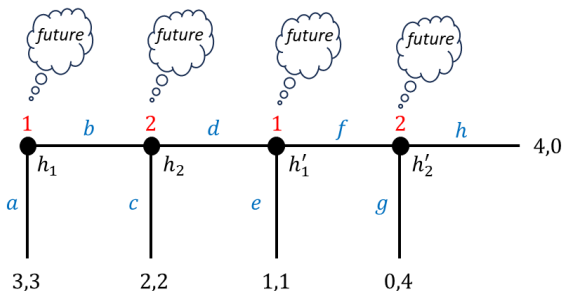
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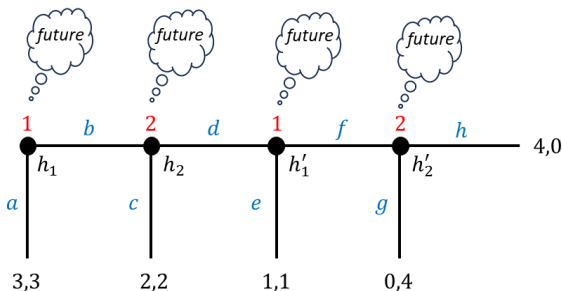
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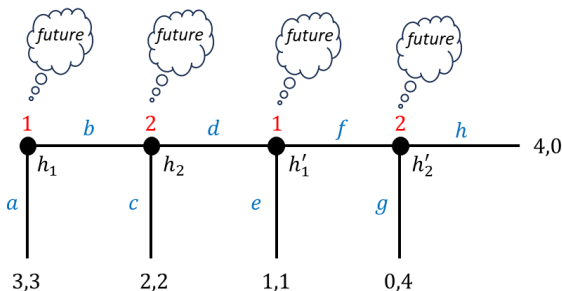
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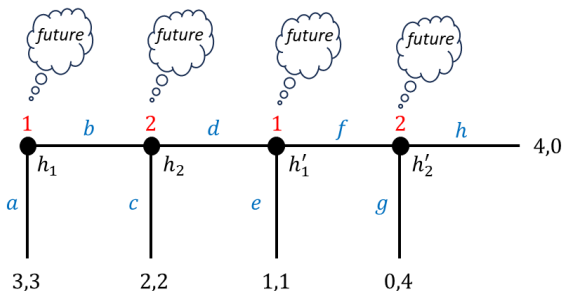
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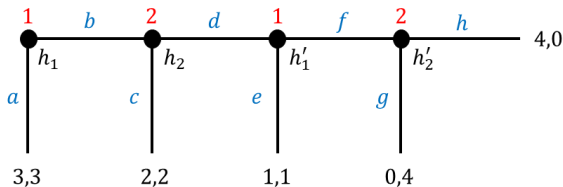
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- Player 2 chooses **c**.
- Player 1 chooses **a**.

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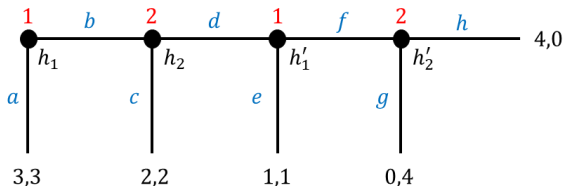
Forward Induction versus Backward Induction



- But **strong rationalizability** and **backward dominance** lead to the same **outcome**: the **backward induction** outcome **a**.

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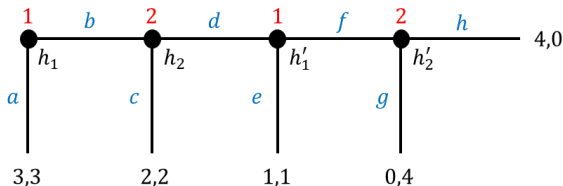
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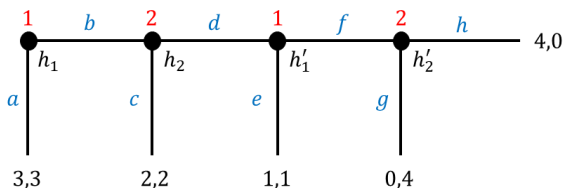
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- **Perea (2017)** and **Catonini (2020)** have shown that in every game with observed past choices, **strong rationalizability** is **more, or equally, restrictive** than **backward dominance** in terms of **outcomes**.

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- **Perea (2017)** and **Catonini (2020)** have shown that in every game with observed past choices, **strong rationalizability** is **more, or equally, restrictive** than **backward dominance** in terms of **outcomes**.
- This paper **generalizes** that result: Under certain conditions, reasoning about **more** information sets leads to **less, or the same, outcomes**.

- Focus-based rationalizability procedures

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- Existence

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- Monotonicity theorem

Focus-based Rationalizability Procedures

Focus Functions

- A **decision problem** for player i at information set h_i is a pair $(D_i(h_i), D_{-i}(h_i))$ where $D_i(h_i) \subseteq S_i(h_i)$ and $D_{-i}(h_i) \subseteq S_{-i}(h_i)$.

Definition (Focus function)

A **focus function** f assigns to every player i , each of his information sets h_i , every opponent $j \neq i$, and every collection of decision problems D , a collection $f_{ij}(h_i, D) \subseteq H_j$ of information sets for j .

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- **Strong rationalizability:** $f_{ij}(h_i, D) = H_j$.
- **Backward dominance:** $f_{ij}(h_i, D) = \{h_j \in H_j \mid h_j \text{ weakly follows } h_i\}$.

Focus-based Rationalizability Procedures

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- D^{full} : collection of **full** decision problems $(S_i(h_i), S_{-i}(h_i))$.
- r induces **iterated reduction procedure** $(r^0(D^{full}), r^1(D^{full}), r^2(D^{full}), \dots)$.

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- ... if such strategies s_j exist.
- If such strategies s_j do not exist, keep all opponents' strategies in $D_{-i}(h_i)$.
- From $D_i(h_i)$, eliminate all strategies s_i that have become strictly dominated in the decision problem at h_i .

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- We have seen: A focus function f induces a reduction operator rf .

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- The sequence $(rf^0(D^{full}), rf^1(D^{full}), \dots)$ is the f -rationalizability procedure.

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- Let $D^\infty := rf^\infty(D^{full})$.
- Strategy s_i is f -rationalizable if $s_i \in D_i^\infty(h_i)$ for all $h_i \in H_i(s_i)$.

Existence

Conditions

- Under which **conditions** on the focus function f do f -rationalizable strategies **exist**?

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- **Individually forward decreasing:**

If $h_i, h'_i \in H_i$ and h'_i follows h_i , then

$$f_{ij}(h'_i, D) \subseteq f_{ij}(h_i, D).$$

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- **Individually preserves focus on past information sets:**

If $h_i, h'_i \in H_i$ and h'_i follows h_i , then

$$f_{ij}(h_i, D) \cap H_j^{\text{before } h_i} \subseteq f_{ij}(h'_i, D).$$

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- **Monotone:**

For every two **collections of decision problems** $D \subseteq E$,

$$f_{ij}(h_i, E) \subseteq f_{ij}(h_i, D).$$

Theorem (Existence)

Let f be a focus function that is

individually forward decreasing,

individually preserving focus on past information sets, and

monotone.

Then, for every player there is *at least one* f -rationalizable strategy.

Monotonicity Theorem

Conditions

- Say that $g \subseteq f$ if

$$g_{ij}(h_i, D) \subseteq f_{ij}(h_i, D)$$

for all i, j, h_i and D .

Monotonicity Theorem

Conditions

- Say that $g \subseteq f$ if

$$g_{ij}(h_i, D) \subseteq f_{ij}(h_i, D)$$

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- Suppose that $g \subseteq f$.

Under which conditions does f -rationalizability lead to **less**, or the **same, outcomes** as g -rationalizability?

Monotonicity Theorem

Conditions

- Define

$$f_{ij}(h_i, D) := \{h_i\} \cup \{h'_i \in H_i \mid \text{there is some } j \neq i \text{ and } h_j \in f_{ij}(h_i, D) \text{ such that } h'_i \in f_{ji}(h_j, D)\}.$$

Own information sets that player i indirectly reasons about when being at h_i .

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- Collectively forward decreasing:

If h_j weakly follows h_i , then

$$f_{jk}(h_j, D) \subseteq f_{ik}(h_i, D).$$

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Own information sets that player i indirectly reasons about when being at h_i .

- Collectively forward decreasing:

If h_j weakly follows h_i , then

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- Collectively preserves focus on past information sets:

If h_j weakly follows h_i , then

$$f_{ik}(h_i, D) \cap H_k^{\text{before } h_i} \subseteq f_{jk}(h_j, D).$$

Monotonicity Theorem

Conditions

- Transitively closed:

If $h_j \in f_{ij}(h_i, D)$ and $h_k \in f_{jk}(h_j, D)$ then $h_k \in f_{ik}(h_i, D)$.

Monotonicity Theorem

Conditions

- Transitively closed:

If $h_j \in f_{ij}(h_i, D)$ and $h_k \in f_{jk}(h_j, D)$ then $h_k \in f_{ik}(h_i, D)$.

- Consider two focus functions f, g and two collections of decision problems D, E where $E = rf^k(rg^m(D^{full}))$.

Then, D is a (g, f) -semi reduction of E if

either $D = rf^k(rg^{m+1}(D^{full}))$ or $D = rf^{k+1}(rg^{m-1}(D^{full}))$.

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- Monotone with respect to g :

If D is a (g, f) -semi reduction of E then

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Theorem (Monotonicity theorem)

Let f, g be two focus functions with $g \subseteq f$ that are

individually forward decreasing, individually preserving focus on past information sets and monotone.

Assume moreover that f is

collectively forward decreasing, collectively preserving focus on past information sets, transitively closed, and monotone with respect to g .

Then,

(a) the set outcomes under f -rationalizability is the same as the set of outcomes obtained if we first apply g -rationalizability and then f -rationalizability,

(b) every outcome under f -rationalizability is also an outcome under g -rationalizability, and

(c) if in f , players only reason about present and future information sets, then every f -rationalizable strategy is also g -rationalizable.

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- (a) the set *outcomes* under f -rationalizability is the *same* as the set of *outcomes* obtained if we *first* apply g -rationalizability and *then* f -rationalizability,
- (b) every *outcome* under f -rationalizability is also an *outcome* under g -rationalizability, and
- (c) if in f , players only reason about *present* and *future* information sets, then every f -rationalizable *strategy* is also g -rationalizable.

Thanks for your attention