

# The Role of Social Norms in Gender Division of Childcare and Fertility: A Quantitative Analysis of US-Japan Comparison

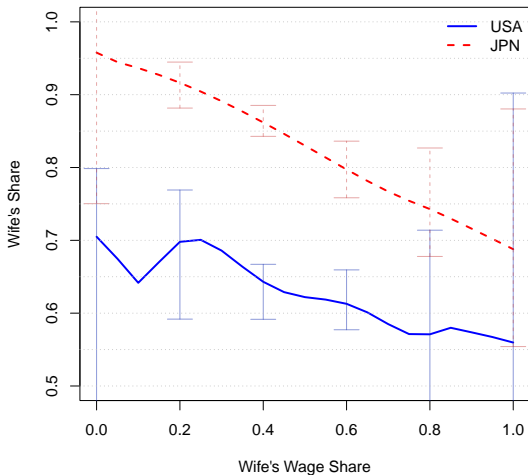
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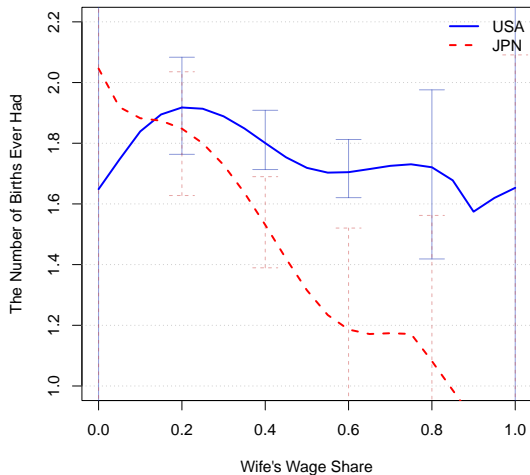
EEA Congress  
August 26, 2025

# Wife's Share of Domestic Work by Her Wage Share



(Sources: ATUS (US) & JHPS (Japan))

# Fertility by Wife's Wage Share



(Sources: CPS (US) & JHPS (Japan))

## Motivation & The Goal of This Paper

- **A large gap in wife's share of domestic work b/w the US and Japan.**
  - **Remain evident even when a wife's wage share is high.**
- Literature: Wage ratios b/w couples are a key determinant (Knowles (2013)).
  - **May not fully explain the puzzle.**

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- **Our argument: The strength of social norms in the gender division of childcare is the key.**

## Related Literature & Contribution

- Key determinants of labor supply and fertility decisions.
  - **Wage ratios b/w husbands and wives**: Albanesi and Olivetti (2009); Knowles (2013).
  - **Social norms and culture**: Fernández et al. (2004); Fernández and Fogli (2006, 2009); de Laat and Sevilla-Sanz (2006); Bertland et al. (2015); de Silva and Tenreyro (2020); Bertland et al. (2021); Myong et al. (2021); Beach and Hanlon (2022); Kim et al. (2024).

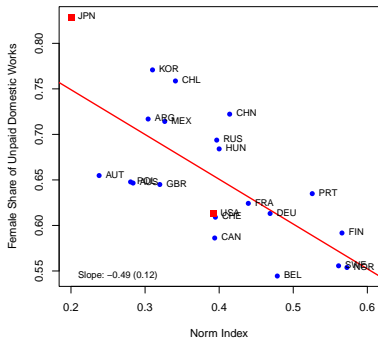
★ **This paper: Examine how the strength of social norms in the gender division of childcare influences the differences in fertility.**

- 1 Introduction.
- 2 Motivating Evidence.
- 3 Quantitative Model.
- 4 Calibration & Simulations.
- 5 Conclusion.

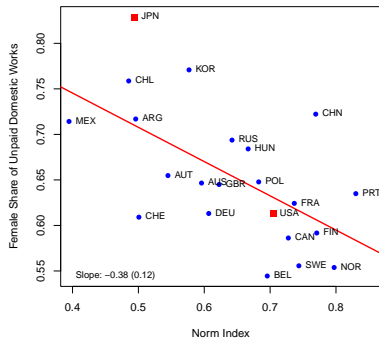
# Relationship b/w the Women's Share of Unpaid Domestic Work and Social Norms

- **Cross-country analysis.**
- The women's share of unpaid domestic work.
  - Source: The Minimum set of gender indicators (UN).
- Social norms.
  - Source: ISSP 2012.
    - **Ask whether women with children should work full-time (1), part-time (0.5), or stay home (0) ⇒ Compute the averages by country (Norm index).**
    - Two types of children: below and above school age.

# Relationship b/w the Women's Share of Unpaid Domestic Work and Social Norms



(a) The Youngest Kids under School Age



(b) After the Youngest Kids Start School

(Sources: UN & ISSP)

# Quantitative Model: Model Environment

- **Model framework: the OLG structure.**

- Half of the children are females ( $f$ ), and half are males ( $m$ ).
  - Randomly matched and become couples.

- Utility of gender  $j$  (extended as in Doepke et al. (2023)):

$$U_j = \ln c_j + \varsigma_j \ln l_j + \gamma_j \ln n + \delta \log h' - \underbrace{n \cdot \frac{\psi (r - \tilde{r})^2}{2}}_{\text{a loss due to social norms}},$$

- $c_j$ : consumption.
- $l_j$ : leisure.
- $n$ : fertility ( $\in (0, \infty)$ ).
- $h'$ : child's human capital.
- $r$ : the woman's share of childcare time  $\left( \equiv \frac{x_f}{x_f + x_m} \right)$ .
  - $x_j$ : childcare time.
- $\tilde{r}$ : the specific value of  $r$  reflected by social norms.

## Quantitative Model: Model Environment

- Production function for childcare:

$$vn = A \left\{ \alpha g^\rho + \left[ x_m^\epsilon + x_f^\epsilon \right]^\frac{\rho}{\epsilon} \right\}^\frac{1}{\rho}$$

- **$g$ : market childcare services.**
  - $A$ : productivity level.
  - $\alpha$ : weight for market childcare services.
  - $v$ : a variable cost.
- Child's human capital formation:

$$h' = \kappa (\iota + e^\zeta).$$

- $e$ : human capital inputs.
- $\iota$ : basic human capital.
- $\zeta$ : a return to education investment.
- $\kappa$ : luck shock.
  - Assume  $\ln \kappa \sim \mathcal{N}(0, \sigma_\kappa^2)$ .

# Quantitative Model: Couple's Problem

$$V(h_m, h_f) =$$

$$\max_{\{n, e, g, c_m, c_f, l_m, l_f, x_m, x_f\}} \theta_m \mathbb{E}_\kappa \left[ \ln c_m + \varsigma_m \ln l_m + \gamma_m \ln n + \delta \ln h' - n \frac{\psi(r - \tilde{r})^2}{2} \right] \\ + \theta_f \mathbb{E}_\kappa \left[ \ln c_f + \varsigma_f \ln l_f + \gamma_f \ln n + \delta \ln h' - n \frac{\psi(r - \tilde{r})^2}{2} \right],$$

subject to

$$c_m + c_f + en + g = h_m(1 - l_m - x_m) + \underbrace{\chi}_{\text{the gender wage gap}} h_f(1 - l_f - x_f),$$

$$h' = \kappa(\iota + e^\xi),$$

$$vn = A \left\{ \alpha g^\rho + [x_m^\epsilon + x_f^\epsilon]^{\frac{\rho}{\epsilon}} \right\}^{\frac{1}{\rho}}.$$

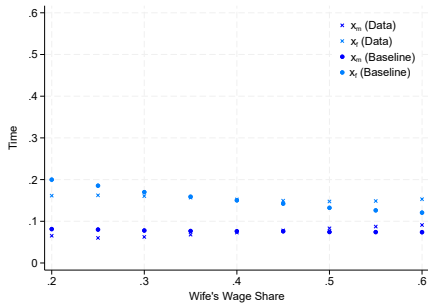
- **Set**  $\theta_f = w_f / (w_m + w_f)$ .

# Calibrated Parameters (US)

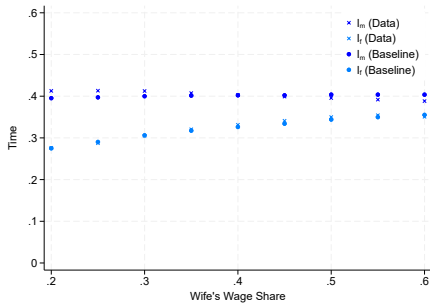
- Fix the two parameters:
  - $\chi$ : Set to 0.833 (Source: OECD).
  - $\frac{\gamma}{A}$ : Set to 0.250.

Parameter	Value	Target Moment	Data	Model
$\gamma_m$	0.371	Average childcare time (Husband)	0.076	0.079
$\gamma_f$	0.370	Average childcare time (Wife)	0.147	0.152
$\delta$	0.999	Average share of education expenditures	0.022	0.022
$S_m$	1.498	Average working hours (Husband)	0.402	0.399
$S_f$	1.503	Average working hours (Wife)	0.329	0.333
$\psi$	3.067	Average Fertility	1.771	1.774
$\tilde{r}$	<b>0.662</b>	<b>Wife's share of childcare time at her wage share of 0.5</b>	<b>0.643</b>	<b>0.643</b>
$\iota$	2.588	Average income	1.000	1.000
$\zeta$	0.646	Average share of education expenditures (Top household income quintile)	0.047	0.047
$\sigma_k$	0.411	Cumulative distribution of her wage share at 0.25	0.067	0.066
$\epsilon$	0.573	Wife's share of childcare time (Her wage share of 0.2 vs. 0.6)	0.089	0.089
$\alpha$	0.393	Average share of market childcare services	0.037	0.038
$\rho$	0.688	Average share of market childcare services (Top household income quintile)	0.061	0.062

# Non-Targeted Moments (US): Time Allocation



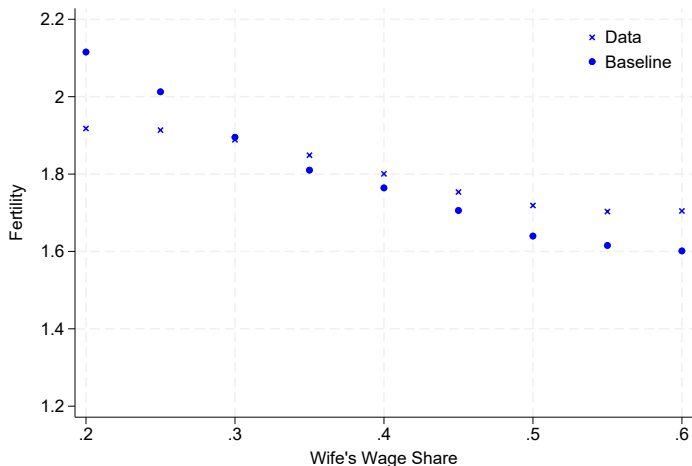
(a) Childcare Time



(b) Working Time

# Non-Targeted Moments (US): Wife's Share of Childcare Time & Fertility

- Slope of fertility w.r.t the wife's wage share: -1.316 (Data: -0.640).

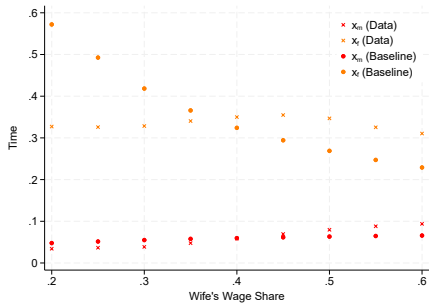


## Calibrated Parameters (JP)

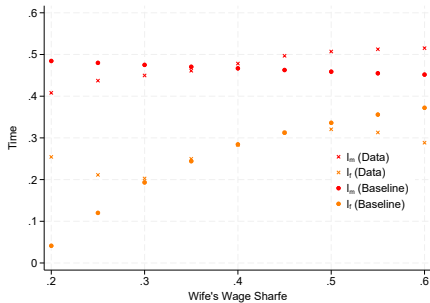
- Set  $\{\epsilon, \rho, \sigma_k\}$  to the US values.
- $\chi$ : Set to 0.730 (Source: OECD).
- $\alpha$ : Set to 0.196 ( $= 0.393 \times 0.5$ ).

Parameter	Value	Target Moment	Data	Model
$\gamma_m$	0.525	Average childcare time (Husband)	0.060	0.059
$\gamma_f$	0.606	Average childcare time (Wife)	0.340	0.339
$\delta$	1.206	Average income share spent on education expenditures	0.065	0.065
$s_m$	1.309	Average working hours (Husband)	0.468	0.466
$s_f$	1.082	Average working hours (Wife)	0.269	0.268
$\tilde{r}$	<b>0.905</b>	<b>Wife's share of childcare time at her wage share of 0.5</b>	<b>0.816</b>	<b>0.809</b>
$\iota$	2.039	Average relative wage to the US	0.801	0.807
$\zeta$	0.485	Average share of education expenditures (Top household income quintile)	0.085	0.086
$\frac{y}{A}$	0.389	Average Fertility	1.512	1.521

# Non-Targeted Moments (JP): Time Allocation



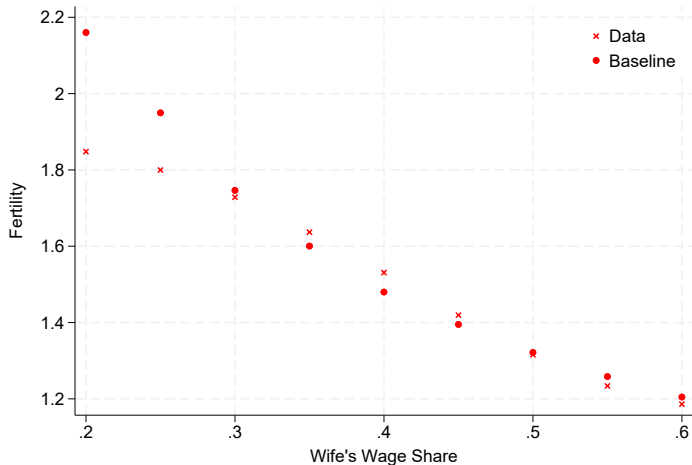
(a) Childcare Time



(b) Working Time

# Non-Targeted Moments (JP): Wife's Share of Childcare Time & Fertility

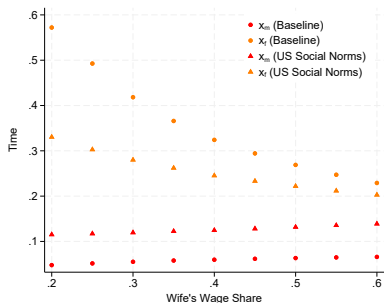
- Slope of fertility w.r.t the wife's wage share: -2.485 (Data: -1.796).
  - Slope in the US: -1.316 (Data: -0.640).



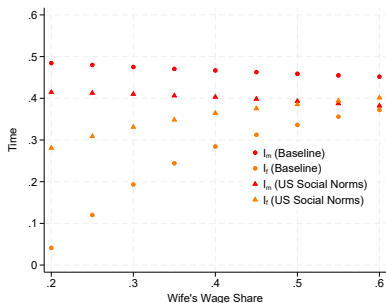
# The Impact of Social Norms on Differences in Fertility

- Set  $\tilde{r}$  to the US values, holding the other parameters for JP fixed.

- $\tilde{r}$ : 0.905  $\Rightarrow$  0.662.



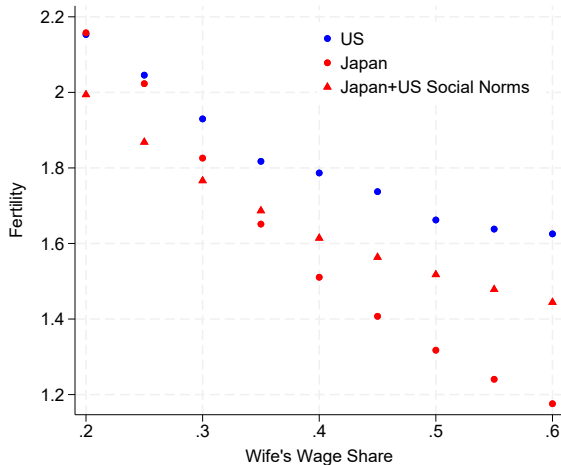
(a) Childcare Time



(b) Working Time

# The Impact of Social Norms on Differences in Fertility

- The fertility rate: 1.512  $\Rightarrow$  1.612.
  - Significant impact for HHs in which the wife's wage share is high.
    - Account for 69.98% at the wife's wage share of 0.6.



# Conclusion

- Address two questions:
  - ① **Why does the large gap in the wife's share of domestic work exist?**
  - ② **What role does the large gap in the wife's share play in explaining the differences in fertility?**
- Main takeaways:
  - ① **The strength of social norms in the gender division of childcare matters.**
  - ② **Social norms are the key contributor to the differences in fertility for HHs, particularly those with a high wife's wage share.**

# Definition of Stationary Equilibrium

## Definition

A stationary equilibrium consists of couples' decision rules

$\{n, e, g, c_m, c_f, l_m, l_f, x_m, x_f\}$  for each state and the distribution of human capital for men and women  $F(h_j)$  in the next generation that satisfy the following conditions:

- Households' allocation rule solves the optimization problem defined above.
- The stationary distributions of human capital for men and women are fixed points:

$$\int_0^{\bar{h}} F(dh_m) = \int_0^{\bar{h}} F(dh_f) = 0.5 \times \frac{\sum_{\kappa} \pi_{\kappa} \int \int_{\{h|\mathfrak{h}(h_m, h_f) \leq \bar{h}\}} n(h_m, h_f) F(dh_m) F(dh_f)}{\int \int_h n(h_m, h_f) F(dh_m) F(dh_f)}, \quad (1)$$

where  $\pi_{\kappa}$  represents the probability of the ability shock and  $\mathfrak{h}(h_m, h_f)$  is the human capital based on the decision rules  $n(h_m, h_f)$  and  $e(h_m, h_f)$ .