

# When and what to learn in a changing world

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# HOW TO ADAPT TO A CHANGING ENVIRONMENT?

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In settings with **infrequent** and **flexible** acquisition of new information:

- **When** and **how** to update knowledge of the current state?
- Effects of the **environment**?

# WHEN AND WHAT

## THIS PAPER

- Dynamic model of **optimal information acquisition** about a **changing state**
  - **fixed** cost of acquisition + **variable** cost of flexible content
  - rich yet tractable setup that captures relation between **timing** and **content**

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### ★ Results:

#### 1. **Characterization of solutions**

Recursive analysis  $\Rightarrow$  simple geometric characterization of optimal policies

#### 2. **Belief dynamics**

Convergence to **cyclical dynamics** reduces long run problem to frequency & content

#### 3. **Vanishing fixed costs**

Convergence to optimal **"wait-or-confirm"** & closed form long run jump process

#### 4. **Applications**

Portfolio allocation and diversification; "confirmation bias" with a safe and a risky action

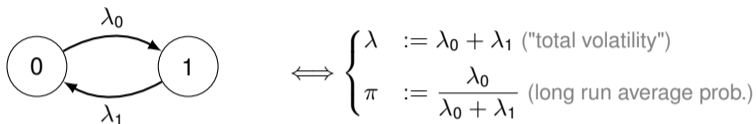
## I. MODEL

## STATES AND ACTIONS

- Continuous time  $t \geq 0$ , single decision maker
- State of the world  $\theta_t \in \{0, 1\}$  (unobserved)

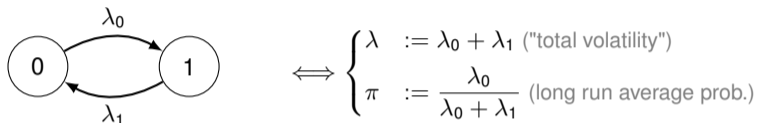
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- Actions and payoffs
  - DM chooses  $a_t \in A$  for all  $t$
  - Flow payoffs  $u(a_t; \theta_t)$  (unobserved)

$\Rightarrow$  Convex and continuous indirect utility:

$$u(p) := \max_{a \in A} \left( p \cdot u(a; 1) + (1 - p) \cdot u(a; 0) \right) \text{ for } p \in [0, 1]$$

## INFORMATION ACQUISITION

- DM chooses when to acquire information:
  - Increasing sequence of times  $\{\tau_i\}_{i \in \mathbb{N}}$
  - ⇒ **Fixed cost**  $\kappa > 0$  paid at each  $\tau_i$

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- DM chooses what to learn:
  - Experiment about  $\theta_{\tau_i}$  at each  $\tau_i$

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  - Distribution over posteriors  $F_i \in \mathcal{B}(P_{\tau_i^-})$  at each  $\tau_i$   
$$\mathcal{B}(p) := \{F \in \Delta\Delta(\Theta) \mid \int qdF(q) = p\}$$

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  - ⇒ **Information cost**  $C : \Delta\Delta(\Theta) \rightarrow \overline{\mathbb{R}}_+$  **uniformly posterior separable**

$$C(F) = \int (c(q) - c(p))dF(q) \text{ where } p = \int qdF(q)$$

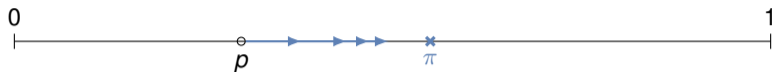
with  $c : \Delta(\Theta) \rightarrow \overline{\mathbb{R}}_+$  **convex** "measure of *certainty*"

Caplin, Dean, Leahy (2022), Denti (2022), Frankel & Kamenica (2019)

# CONTROLLED BELIEFS DYNAMICS

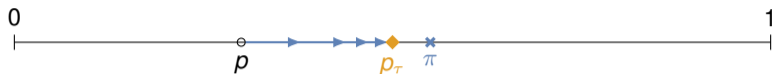


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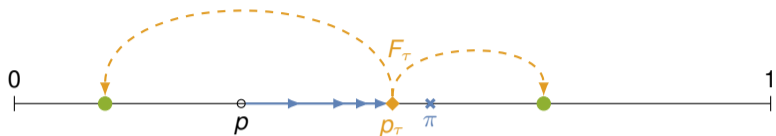
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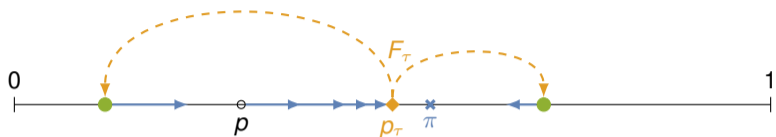
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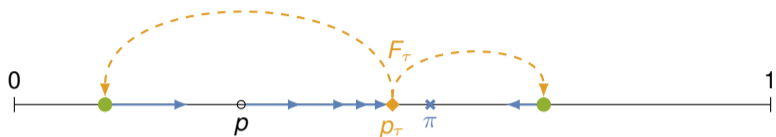
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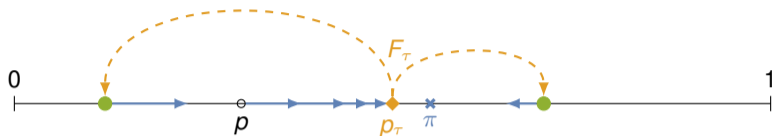
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$\Rightarrow$  **Problem:**

$$\max_{\{\tau_i, F_i\}_{i \geq 0}}$$

dynamic info. acquisition

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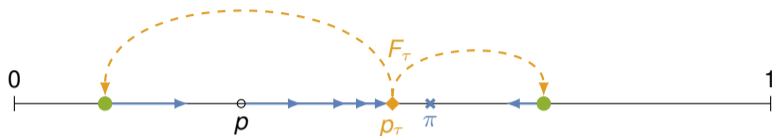


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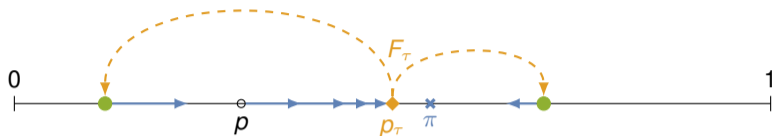


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$$\Rightarrow \text{Problem: } v(p) = \underbrace{\max_{\substack{\{\tau_i, F_i\}_{i \geq 0} \\ F_0 \in \mathcal{B}(p)}}}_{\text{dynamic info. acquisition}} \mathbb{E} \left[ \underbrace{\int_0^{\infty} e^{-rt} u(P_t) dt}_{\text{discounted flow utility}} - \underbrace{\sum_{i \geq 0} e^{-r\tau_i} (C(F_i) + \kappa)}_{\text{discounted costs}} \right]$$

## **II. CHARACTERIZATION OF SOLUTIONS**

## RECURSIVE CHARACTERIZATION

- Recursive logic: solve for next time & experiment given continuation value  $v$ .

$$\sup_{\tau \geq 0} \int_0^{\tau} e^{-rt} u(p_t) dt + e^{-r\tau} \left[ \sup_{F \in \mathcal{B}(p_{\tau})} \left[ \int_{\Delta(\Theta)} v(q) dF(q) - C(F) \right] - \kappa \right]$$

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(static optimal information acquisition & deterministic optimal stopping)
- ⇒ Familiar Bellman equation **but**: *not a contraction*.

★ **THEOREM**:  $v$  is the unique solution to the Bellman equation.

(over a suitable domain of candidate value functions) ▷

*Proof*: Tarski-style fixed point on order-interval of a Riesz space + convexity  
(Marinacci and Montrucchio, MOR 2019)

## OPTIMAL POLICIES

- Optimal experiments

$$\mathcal{G}v(p) := \max_{F \in \mathcal{B}(p)} \int v dF - C(F)$$

⇒ Residual value of information  $\mathcal{G}v(p) - v(p) \in [0, \kappa]$

## OPTIMAL POLICIES

- Optimal experiments via net value  $v - c$

$$Gv(p) - c(p) = \max_{F \in \mathcal{B}(p)} \int [v - c] dF = \text{Cav}[v - c](p)$$

⇒ Residual value of information  $\text{Cav}[v - c](p) - [v - c](p) \in [0, \kappa]$

⇒ Binary experiments spt. over nearest beliefs s.t.  $\text{Cav}[v - c] = v - c$

Kamenica, Gentzkow (2011, 2014); Caplin, Dean, Leahy (2022)

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- Optimal timing via net recursive form

$$[v - c](p) = \sup_{\tau \geq 0} \int_0^\tau e^{-rt} f(p_t) dt + e^{-r\tau} \left( \text{Cav}[v - c](p_\tau) - \kappa \right)$$

where  $f(p) := u(p) - rc(p) + \lambda(\pi - p)c'(p)$

⇒ Acquire information when  $v - c \leq \text{Cav}[v - c] - \kappa$

thm. ▷

## OPTIMAL POLICIES

- Optimal experiments via net value  $w$

$$\max_{F \in \mathcal{B}(p)} \int w dF = \text{Cav}[w](p)$$

⇒ Residual value of information  $\text{Cav}[w] - w \in [0, \kappa]$

⇒ Binary experiments spt. over nearest beliefs s.t.

$$\text{Cav}[w] - w = 0$$

- Optimal timing via net recursive form

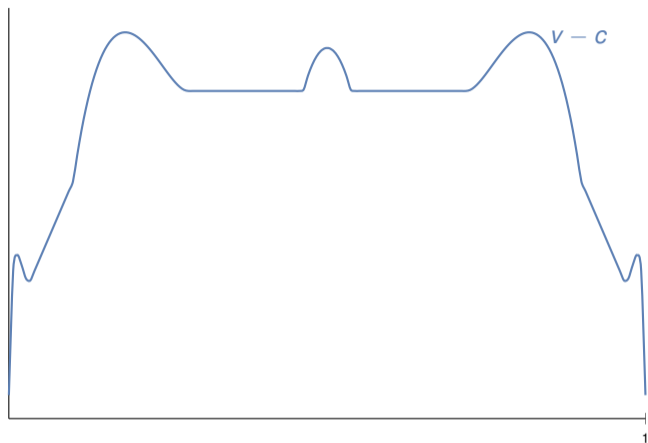
$$w(p) = \sup_{\tau \geq 0} \int_0^{\tau} e^{-rt} f(p_t) dt + e^{-r\tau} \left( \text{Cav}[w](p_{\tau}) - \kappa \right)$$

$$\text{where } f(p) := u(p) - rc(p) + \lambda(\pi - p)c'(p)$$

⇒ Acquire information when

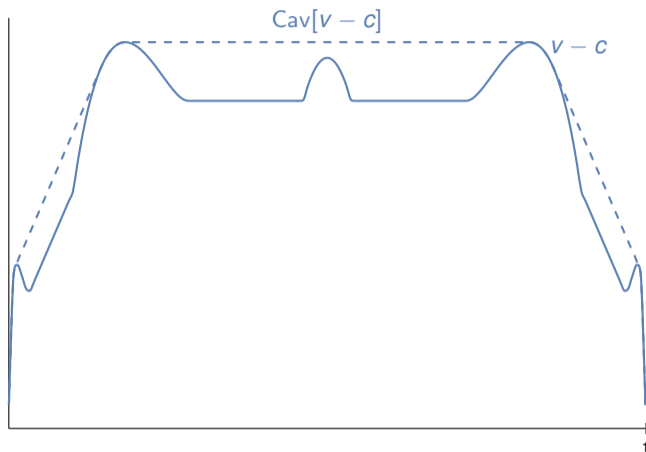
$$\text{Cav}[w] - w = \kappa$$

## NET VALUE AND OPTIMAL INFORMATION: ILLUSTRATION



[u > thm. >](#)

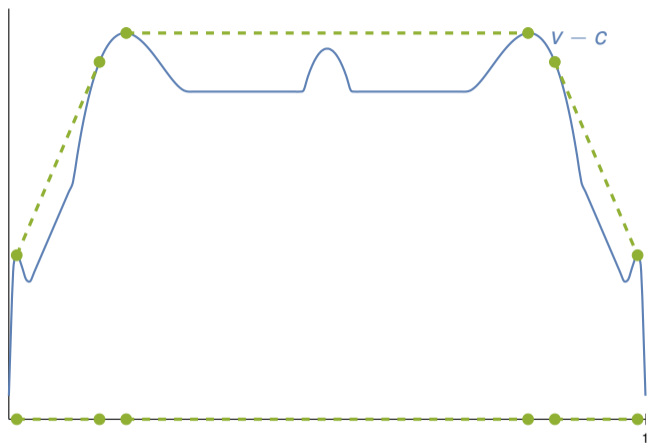
## NET VALUE AND OPTIMAL INFORMATION: ILLUSTRATION



Gross value of information iff  $Cav[v - c] > v - c$   
( $\rightsquigarrow$  one-shot or residual value)

u ▷ thm. ▷

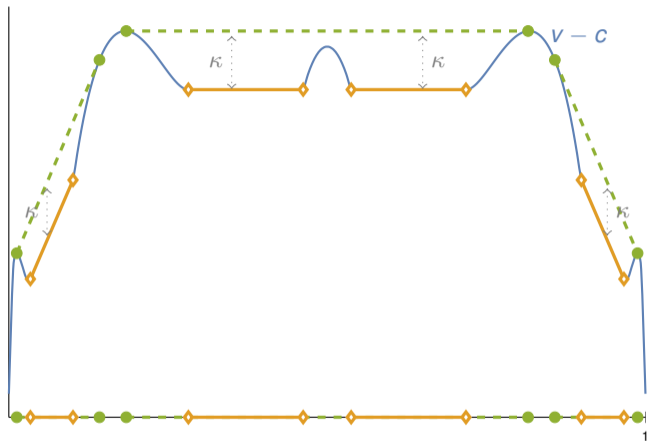
## NET VALUE AND OPTIMAL INFORMATION: ILLUSTRATION



Optimal binary experiments supported on tangency points of  $\text{Cav}[v - c]$  &  $v - c$

[u ▷ thm. ▷](#)

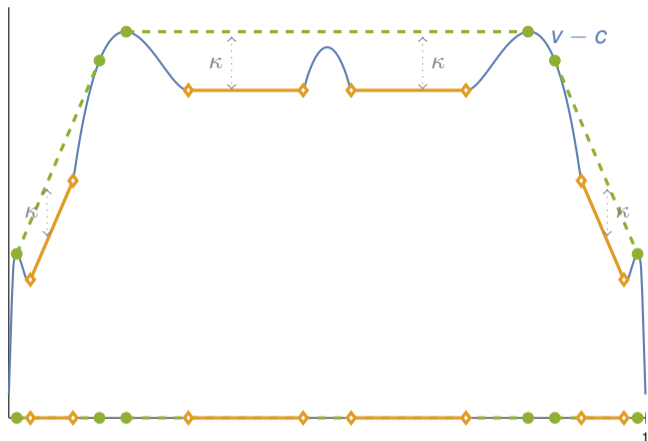
# NET VALUE AND OPTIMAL INFORMATION: ILLUSTRATION



Information acquisition at  $p \iff \text{Cav}[v - c](p) - [v - c](p) = \kappa$

u ▷ thm. ▷

# NET VALUE AND OPTIMAL INFORMATION: ILLUSTRATION



Policy summarized by:

Collection of experiment intervals  $\mathcal{E}$  & Info. Acquisition Region  $\mathcal{I}$   
with  $\mathcal{I} \subset \mathcal{E}$

### **III. DYNAMICS OF INFORMATION ACQUISITION**

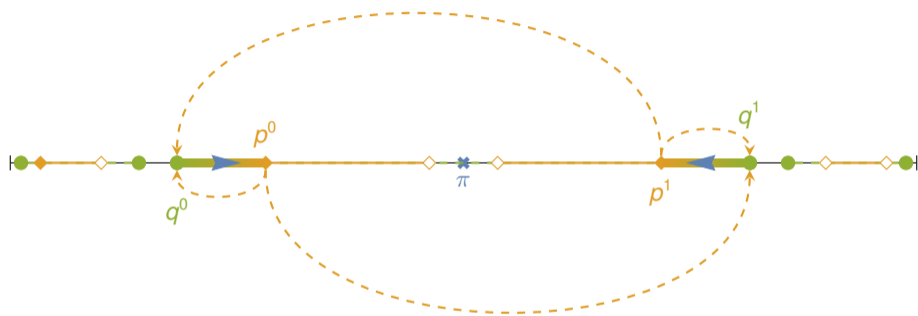
# CYCLICAL INFORMATION ACQUISITION

ILLUSTRATION



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## ILLUSTRATION

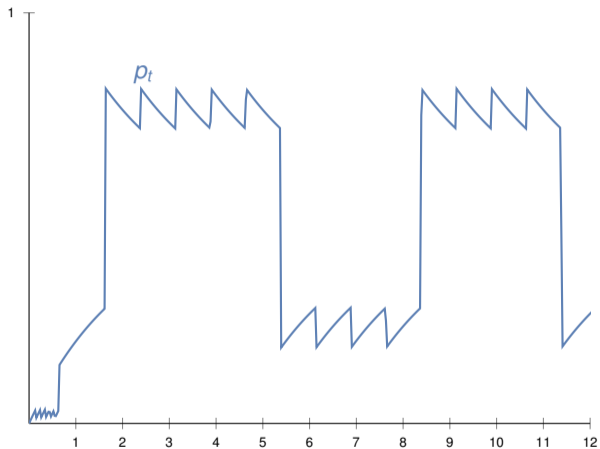


→ Belief cycle:  $\left( (q^0, q^1), (p^0, p^1), (\tau^0, \tau^1) \right)$

where  $\tau^i$  s.t.  $q_{\tau^i}^i = p^i \iff \tau^i = \frac{1}{\lambda} \log \frac{q^i - \pi}{p^i - \pi}$

# BELIEF SAMPLE PATHS

ILLUSTRATION



Sample path for **beliefs**

★ **THEOREM:** There exists an a.s. finite time such that either:

(A) Learning stops

(B) Informations acquisition follows a cycle

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- **Intuition:**

- When belief jump inwards they "never return"
- Keep getting closer to  $\pi$
- Must fall in a cycle or stop

- **Formally:** Kolmogorov's 0-1 law  $\rightsquigarrow$  (not) eventually entering "cycle" region is a tail event

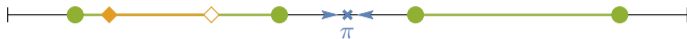
# WHEN DOES LEARNING STOP?

prop. ▷ ex. ▷

skip to takeaways ▷

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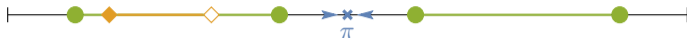
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prop. ▷ ex. ▷  
skip to takeaways ▷

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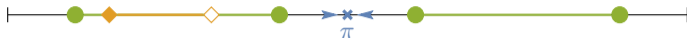
2. Information not sustainable around  $\pi$



prop. ▷ ex. ▷  
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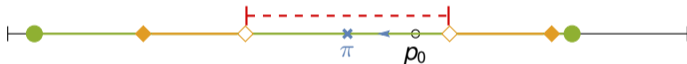
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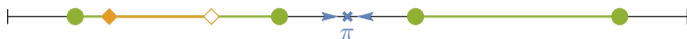
3. "Learning Trap"



prop. ▷ ex. ▷  
skip to takeaways ▷

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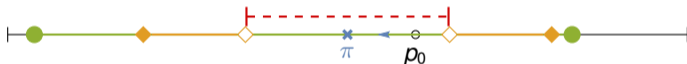
1. No profitable experiment at  $\pi \Rightarrow$  learning stops  $\forall \rho_0$



2. Information not sustainable around  $\pi \Rightarrow$  learning stops  $\forall \rho_0$



3. "Learning Trap"  $\Rightarrow$  path dependency



⚠ A "trap" can only occur with both:

- \* fixed cost  $\kappa > 0$  high enough
- \* variable cost  $c > 0$  convex enough.

prop.  $\triangleright$  ex.  $\triangleright$   
skip to takeaways  $\triangleright$

## LONG RUN DYNAMICS: TAKEAWAYS

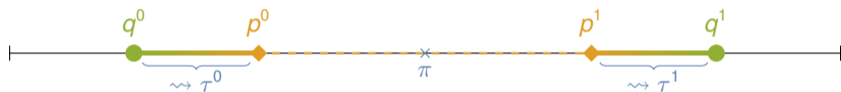
- Many "static" intuitions break in general but hold *in the long run*  
e.g. *"no information acquisition that a.s. does not lead to changing action"*



## LONG RUN DYNAMICS: TAKEAWAYS

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e.g. "no information acquisition that a.s. does not lead to changing action" ▷
- Everything reduces to characterizing **belief cycles**

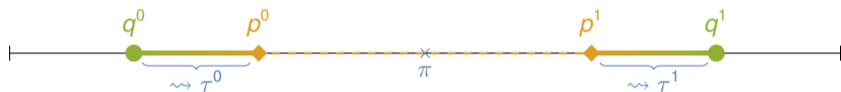
⇒ A simple approach to compare "informativeness" of dynamic process ▷



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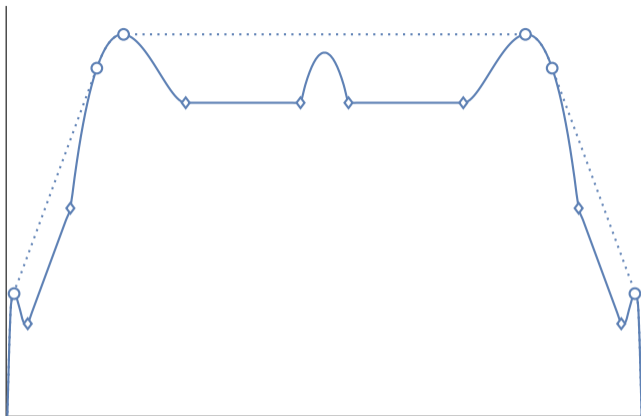


→ *In the paper:*

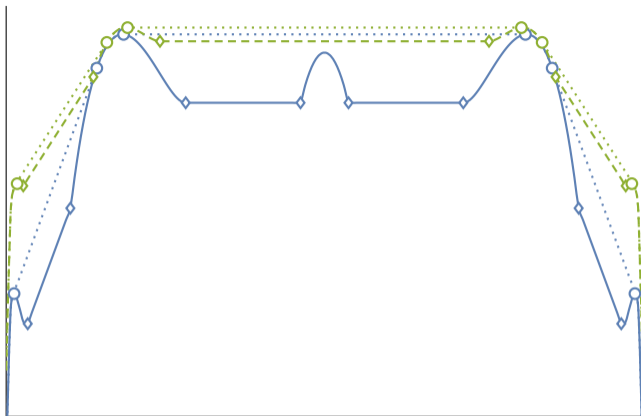
- \* Closed form expression for long run payoffs & stationary problem ▷
- \* Frequency of information acquisition non-monotonic in volatility ▷
- \* Short run info. acquisition amounts to accelerating or delaying convergence
- \* Characterization of long run distribution of beliefs

## **IV. VANISHING FIXED COSTS**

## DECREASING AND VANISHING FIXED COSTS: INTUITION



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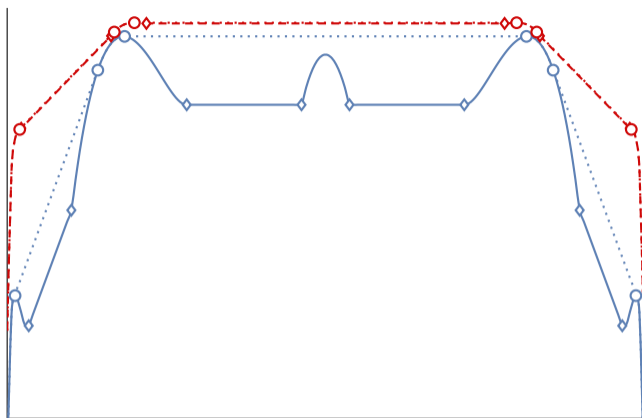
Decreasing fixed costs  $\Rightarrow$  lower residual value of information  $Cav[v - c] - [v - c]$

$\approx$  “less waiting necessary if profitable experiment”

$\approx$  “threshold & target beliefs get closer to one another”

$\rightsquigarrow$  less likely to jump to furthest belief

## DECREASING AND VANISHING FIXED COSTS: INTUITION



Vanishing fixed costs  $\Rightarrow$  *no residual value of information*  $C_{av}[v - c] - [v - c]$

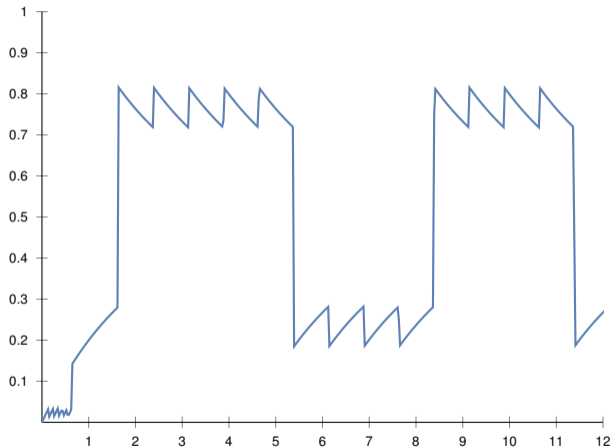
*no waiting necessary if profitable experiment*  
threshold & target beliefs **converge** to one another

$\Rightarrow$  **infinitesimal prob.** to jump to furthest belief

# EXAMPLE: DECREASING FIXED COSTS

BELIEF PATHS AS FIXED COSTS VANISH

Sample path for **beliefs**  $\kappa = .01$

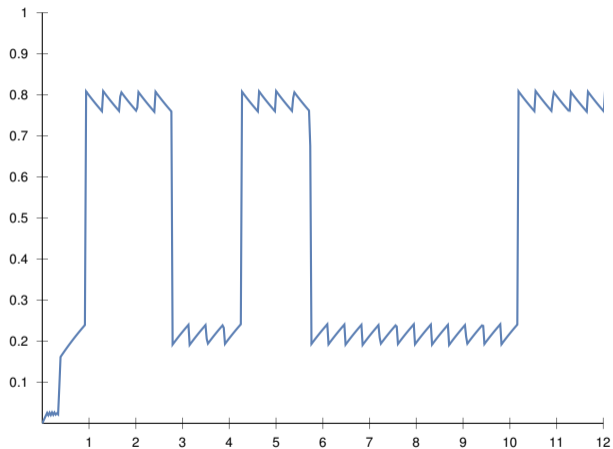


overview ▷ 0 ▷ 1 ▷ 2 ▷

# EXAMPLE: DECREASING FIXED COSTS

BELIEF PATHS AS FIXED COSTS VANISH

Sample path for **beliefs**  $\kappa = .002$

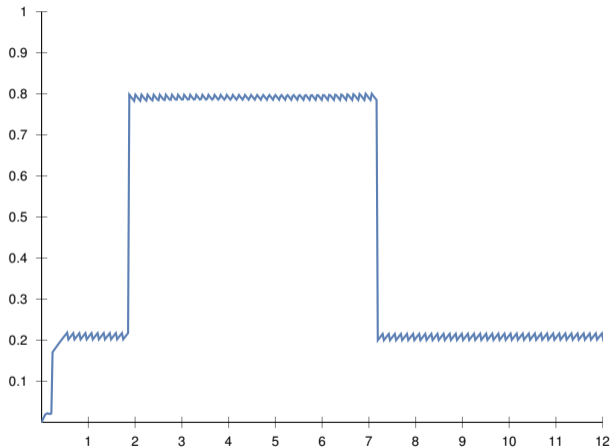


overview ▷ 0 ▷ 1 ▷ 2 ▷

# EXAMPLE: DECREASING FIXED COSTS

BELIEF PATHS AS FIXED COSTS VANISH

Sample path for **beliefs**  $\kappa = .0001$

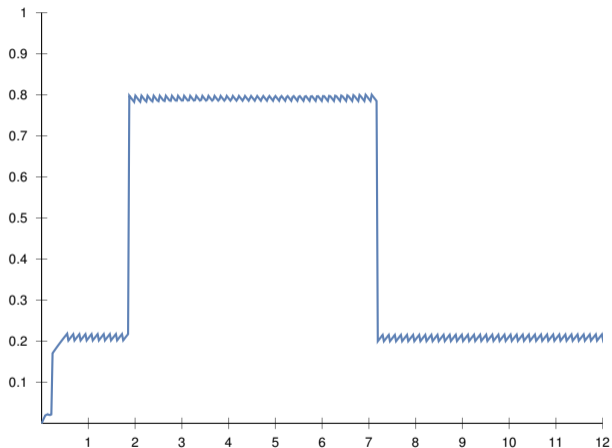


overview ▷ 0 ▷ 1 ▷ 2 ▷

# EXAMPLE: DECREASING FIXED COSTS

BELIEF PATHS AS FIXED COSTS VANISH

Sample path for **beliefs**  $\kappa = .0001$



⇒ In the limit, lumpy adjustments of beliefs and actions

overview ▷ 0 ▷ 1 ▷ 2 ▷

# VANISHING FIXED COSTS: OVERVIEW

- Difficulties beyond intuition
  - Interval structure: no monotonicity & hard to "keep track" of intervals
  - Change in  $v \Leftrightarrow$  change in value of info & thresholds
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- ▷ Preliminaries:
  - (i) Rewrite the problem explicitly over distribution of belief process  
measure over càdlàg paths + compensated martingale condition
  - (ii) Extend objective function continuously over entire space (with  $\kappa \geq 0$ )
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## ★ Results:

1. Optimality of "wait-or-confirm" policies in the limit problem  
& optimal policies as  $\kappa \downarrow 0$  must **converge** to this class  
 $\approx$  limit of recursive analysis & simplified non-recursive form
2. Explicit characterization of optimal policy in the long run when  $\kappa = 0$   
in terms of the concave envelope of "virtual net flow payoff" ▷

conclusion ▷

## LIMIT PROBLEM

- Rewrite the problem over belief processes:
  - feasible belief processes (equipped with Skorohod topology)

$$\mathbb{B}(\rho) := \left\{ (P_t)_{t \geq 0} \text{ càdlàg process in } [0, 1] \mid \mathbb{E}[P_0] = \rho, \right. \\ \left. \forall t, s \geq 0, \mathbb{E}[P_{s+t} | P_s] = e^{-\lambda t} P_s + (1 - e^{-\lambda t}) \pi \text{ a.s.} \right\}$$

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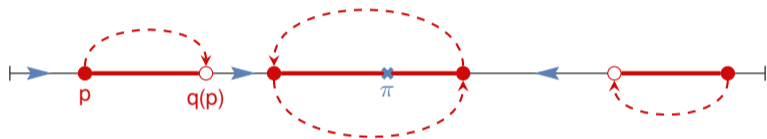
- Solutions over  $\mathbb{B}$  and  $\mathbb{B}_d$  coincide exactly ( $\kappa > 0$ ) or approximately ( $\kappa = 0$ )
- Limit of solutions (as  $\kappa \downarrow 0$ ) is solution of the limit ( $\kappa = 0$ )  
Uses epi-convergence since cost not continuous in  $\kappa$  at 0 (limits order problem)



details

## WAIT-OR-CONFIRM POLICIES

- **DEFINE:**  $P \sim \text{WoC}_{p_0}[\mathcal{I}]$  "wait-or-confirm" belief process such that:
  - beliefs drift until they hit the boundary of interval in  $\mathcal{I}$
  - then stay at boundary point until random jump to closest point not in  $\mathcal{I}$
  - $P_0 = p_0$  if  $p_0 \notin \mathcal{I}$ , otherwise immediate jump to closest points not in  $\mathcal{I}$



→ simple class of policy which always either "waits" or "confirms"

→ jump rates pinned down by compensated martingale constraint:

$$\lambda \left| \frac{\pi - p}{\pi - q(p)} \right|$$

★ **THEOREM:**  $w_0$  is concave and:

1. (optimality)  $P \sim \text{WoC}_p[\text{int}L_0]$  is optimal, where:

$$L_0 := \left\{ p \in [0, 1] \mid w_0 \text{ locally linear} \right\};$$

2. (convergence) Assume  $P^\kappa \rightarrow P$ , then:

$$P \sim \text{WoC}_p \left[ \liminf_{\kappa \downarrow 0} \mathcal{I}_\kappa \right]$$

3. (relation and local uniqueness) for all  $p$  s.t.  $w_0$  is stly concave (in the dir. of  $\pi$ ), it is uniquely optimal not to acquire information; further:

$$\liminf_{\kappa \downarrow 0} \mathcal{I}_\kappa \subset \text{int}L_0$$

- Poisson structure reminiscent of Zhong '22, Hébert & Woodford '23, Georgiadis-Harris '24
- Natural selection when non-uniqueness in the limit (extreme case:  $f$  linear)

## THE VIRTUAL FLOW PAYOFF

- For any  $\kappa \geq 0$ , let value  $v_\kappa$  & *net* value  $w_\kappa := v_\kappa - c$
- "Virtual flow payoff":

$$f(p) := u(p) - rc(p) + \lambda(\pi - p)c'(p)$$

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- **Proof:** decompose  $\kappa > 0$  problem, rewrite normalizing term  $e^{-rt}c(P_{t-})$  as integral, then use epi-continuity of modified cost and density. (only a useful trick for  $\kappa = 0$ )

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and the belief process which consists in:

- Jumping from  $q_0^f$  to  $q_1^f$  at rate  $\lambda \frac{\pi - q_0^f}{q_1^f - q_0^f}$
- Jumping from  $q_1^f$  to  $q_0^f$  at rate  $\lambda \frac{q_1^f - \pi}{q_1^f - q_0^f}$   
& jumping immediately to  $\{q_0^f, q_1^f\}$  from any  $p \in (q_0^f, q_1^f)$

is **uniquely optimal**.

# RELATED LITERATURE

- **Costly info. acquisition with changing states**

Dynamic rational inattention: Sims (2003); Steiner, Stewart, Matějka (2017); Maćkowiak, Matějka, Wiederholt (2018); Afrouzi, Yang (2021)

Inattentiveness: Reis (2006)

Experimental: Khaw, Stevens, Woodford (2017)

- **Learning from actions in a changing world**

Bandits w/ exogenously evolving arms: Whittle (1988); Che, Kim and Mierendorff (2022)

Social learning w/ changing states: Ottaviani, Moscarini, Smith (1998); Dasaratha, Golub, Hak (2023); Lévy, Pęski, Vieille (2024)

- **Applications**

Info. acquisition in finance: Van Nieuwerburgh, Veldkamp (2010); Sichertman et al. (2016)

- **Info. acquisition with persistent states / stopping**

Wald (1947); Che, Mierendorff (2019); Zhong (2022); Hébert, Woodford (2023); Georgiadis-Harris (2024)

## This paper:

- ▷ Infrequency + flexibility
- ▷ More general costs & environment
- ▷ Info. acquisition dynamics
  
- ▷ Costly info. acquisition
- ▷ Forward-looking
  
- ▷ Dynamics of diversification
- ▷ Info. driven "biases"
  
- ▷ Changing states
- ▷ Repeated decisions



## CONCLUSION

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example ▷

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  - Fixed point methodology extends to arbitrary costs and  $N$  states
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  - Characterization with UPS costs extends to  $N$  states
  - Long run behavior generalizes *in some cases*; other richer behavior can appear
- Many natural extensions  
Strategic settings, design questions, distributional aspects, switching costs,...

example ▷

◁ lit.

**Thank you !**

## CANDIDATE VALUE FUNCTIONS

**DEFINITION::** let  $\bar{v}$  and  $\underline{v}$  the value from perfect costless observation of the state and from never getting any information, from initial belief  $p \in \Delta(\Theta)$

$$\bar{v}(p) := \int_0^\infty e^{-rt} \mathbb{E}_{\theta \sim p_t} \left[ \max_a u(a, \theta) \right] dt,$$

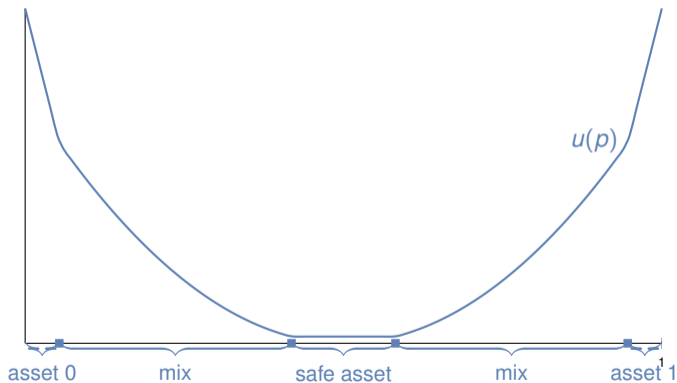
$$\underline{v}(p) := \int_0^\infty e^{-rt} u(p_t) dt.$$

The set of candidate value functions  $\mathbb{V}$  is the set of real-valued bounded measurable functions on  $\Delta(\Theta)$  which are pointwise between  $\underline{v}$  and  $\bar{v}$ .

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## RUNNING EXAMPLE: PORTFOLIO ALLOCATION

- Risk averse investor with unit budget
- 2 risky assets + 1 safe asset
- $\theta_t$  indicates which asset is best to hold; changes at rate  $\lambda/2 = \lambda_0 = \lambda_1$  ( $\Rightarrow \pi = 1/2$ )



## OPTIMAL INFORMATION ACQUISITION

- Define the gross value of information operator:

$$\mathcal{G}v(p) := \text{Cav}[v - c](p) - [v - c](p)$$

★ **THEOREM:** The following policy is optimal:

- Updating when the gross value of information equals the fixed cost

$$\tau^*(p) := \inf \left\{ t \geq 0 \mid \mathcal{G}v(p_t) = \kappa \right\}$$

- Binary experiments supported over closest points s.t. no gross value of info.

$$\text{spt}(F_p^*) = \{q^0, q^1\} \text{ with } q^0 \leq p \leq q^1 \text{ and } \mathcal{G}v(q^i) = 0$$

⇒ Optimal policy described by:

$$\mathcal{E} := \{p \mid \mathcal{G}v(p) > 0\} \ \& \ \mathcal{I} := \{p \mid \mathcal{G}v(p) = \kappa\}$$

# WHEN DOES LEARNING STOP?

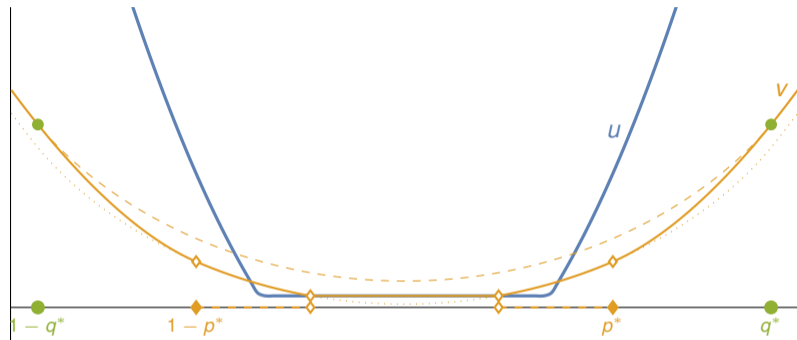
\* **PROPOSITION:** under optimal dynamics:

- (i) Learning stops in finite time only if  $\pi \notin \mathcal{I}$
- (ii) If  $\pi \notin \Gamma$ , information is acquired at most a finite number of times.
- (iii) If  $\pi \in \Gamma \setminus \mathcal{I}$ , either:
  - a. information acquisition is acquired at most a finite number of times for all priors
  - b. there exists  $(\underline{p}, \bar{p})$  s.t. no information is ever acquired for  $p_0 \in (\underline{p}, \bar{p})$  but any  $p_0 \notin (\underline{p}, \bar{p})$  leads to a belief cycle in the long run.

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# EXAMPLE: CYCLICAL DIVERSIFICATION

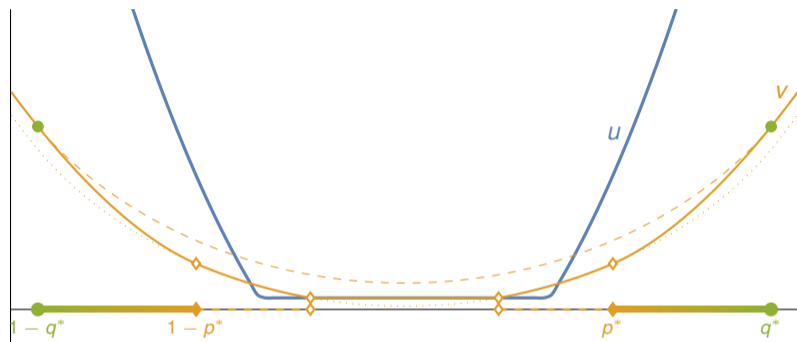
## OPTIMAL CYCLE



[◀ back](#) [◀ to takeaways](#)

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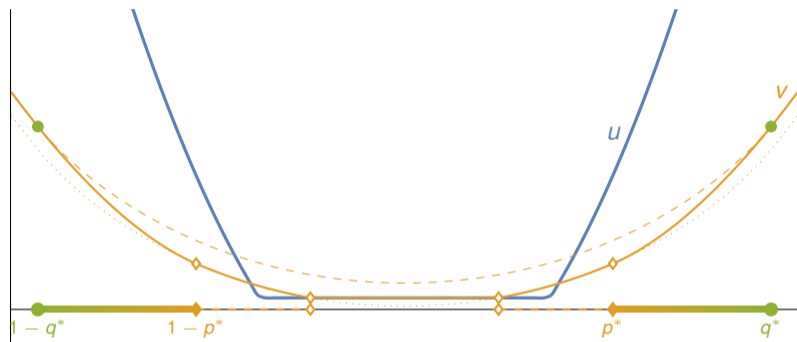


- Continuous rebalancing & increased diversification as become more uncertain

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# EXAMPLE: CYCLICAL DIVERSIFICATION

## OPTIMAL CYCLE



- Continuous rebalancing & increased diversification as become more uncertain
- Interrupted by periodic jumps to more extreme portfolio when information is acquired

[◀ back](#) [◀ to takeaways](#)



## COMPARING BELIEF CYCLES

Compare long run dynamics  $\rightarrow$  more or less information acquisition?

Fix belief cycle  $\Upsilon = (q^i, p^i, \tau^i)$



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- $\tilde{\Upsilon} = (\tilde{q}^i, \tilde{p}^i, \tilde{\tau}^i)$  has **more frequent information acquisition** than  $\Upsilon$  if:

$$\tilde{\tau}^i \leq \tau^i \text{ for } i = 0, 1$$

\* **PROPOSITION:** In any symmetric problem, the frequency ( $\tau^{-1}$ ) of information acquisition is **non-monotonic** in the volatility  $\lambda$  of the environment:

- It is increasing for persistent enough states ( $\lambda$  close to 0)
- It is decreasing for volatile enough states ( $\lambda$  high enough)

[◀ back to takeaways](#)

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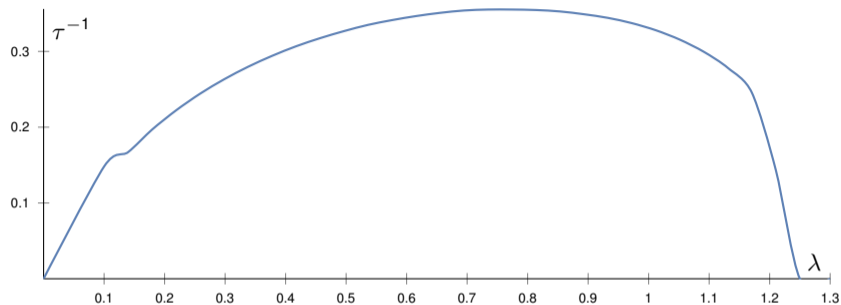
- **Intuition:**

- Close enough to persistence, informational effects dominate
- For high enough volatility, transience dominates

- *Often* single-peaked in examples  
**but** precise conditions difficult to obtain

[◀ back to takeaways](#)

## EFFECT OF VOLATILITY – EXAMPLE



**Figure: Frequency of information acquisition as a function of volatility**

$$u(p) = \max\{p, 1 - p\}, r = 1, \kappa = .05, \text{ entropy costs}$$

[◀ back to takeaways](#)

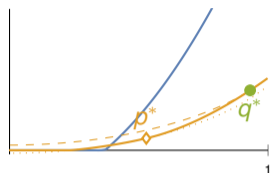
[wiggly example ▶](#)  
[payoffs & quality ▶](#)

## OPTIMIZATION OVER CYCLICAL BEHAVIOR

- Problem reduces to optimization directly over cycles (closed form expressions for payoffs)
- Simplest in the class of **symmetric problems** (i.e invariant to relabeling states)
- Long run payoffs:

$$v_S(\Upsilon) := (1 - e^{-r\tau})^{-1} \left( \int_0^\tau e^{-rt} u(q_t) dt - e^{-r\tau} (c(q) - c(p) + \kappa) \right)$$

where  $\Upsilon = (q, p, \tau)$

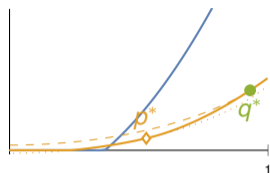


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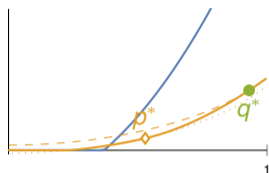


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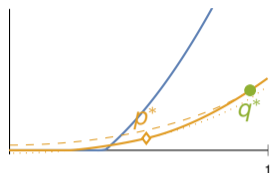
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$$\text{where } \Upsilon = (q, p, \tau)$$

- Stationary problem:

$$v(\pi) = \max \left\{ u(\pi), \max_{\Upsilon} v_S(\Upsilon) - (c(q) - c(\pi) + \kappa) \right\}$$

# OPTIMIZATION OVER BELIEF PROCESSES

- Identify belief process  $P$  in  $\mathbb{B}$  with its distribution  $\mu$  over space of càdlàg paths.

- Payoffs:  $\mathfrak{U}(\mu) := \mathbb{E}_{P \sim \mu} \left[ \int_0^\infty e^{-rt} u(P_t) dt \right]$

- Costs **with discrete info. acquisition**  $\mu \in \mathbb{B}_d$ :

$$\mathfrak{C}(\mu) := \mathbb{E}_{P \sim \mu} \left[ \sum_{t|P_t \neq P_{t-}} e^{-rt} (c(P_t) - c(P_{t-}) + \kappa) \right]$$

$\rightsquigarrow$  belief process in  $\mathbb{B}_d$ : gen. by  $\{\tau_i, F_i\}$ , all info. acquisition at discontinuities

**Claim:**  $\mathfrak{C}$  unif. continuous over  $\mathbb{B}_d$ , hence unique continuous extension over  $\mathbb{B}$

If  $\mu$  admits infinitesimal generator  $\mathcal{A}$  and  $\kappa = 0$ :  $\mathfrak{C}(\mu) = \mathbb{E} \left[ \int_0^\infty (\mathcal{A}c(P_t) - \lambda(\pi - P_t)c'(P_t)) dt \right]$

- Problem(s):

$$\sup_{\mu \in \mathbb{B}} [\mathfrak{U}(\mu) - \mathfrak{C}(\mu)] = \sup_{\mu \in \mathbb{B}_d} [\mathfrak{U}(\mu) - \mathfrak{C}(\mu)]$$

attained in  $\mathbb{B}_d$  if  $\kappa > 0$ .

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# CONVERGENCE OF SOLUTIONS

- **Definition:** Let  $(X, d)$  a metric space and a sequence of functionals  $f_n : X \rightarrow \overline{\mathbb{R}}$ . Say that  $f_n$  epi-converges to  $f : X \rightarrow \overline{\mathbb{R}}$  if for every  $x \in X$

(i) For any  $x_n$  s.t.  $x_n \rightarrow x$ ,  $f(x) \leq \liminf_n f_n(x_n)$

(ii) There exists  $x_n \rightarrow x$  such that  $f(x) \geq \limsup_n f_n(x_n)$

Denote  $f_n \xrightarrow[n \rightarrow \infty]{\text{epi}} f$ .

- **Proposition:** If  $f_n \xrightarrow[n \rightarrow \infty]{\text{epi}} f$  then for any sequence  $x_n \in \arg \min f_n$ :

$$x_n \rightarrow x \implies x \in \arg \min f$$

- **Lemma:**

$$\mathfrak{C}_\kappa \xrightarrow[\kappa \rightarrow 0]{\text{epi}} \mathfrak{C}_0$$

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## WAIT-OR-CONFIRM POLICIES: FORMAL DEFINITION

- Let  $\mathcal{I} \subset [0, 1]$  an open set,  $p \in [0, 1]$
- divide boundary  $\partial\mathcal{I}$  into:

"in-boundary"  $\partial_{\pi}^{\text{in}} \mathcal{I} := \{p \in \partial\mathcal{I} \mid \exists \varepsilon > 0, b_{\pi}(p, \varepsilon) \subset \mathcal{I}\},$

"out-boundary"  $\partial_{\pi}^{\text{out}} \mathcal{I} := \partial\mathcal{I} \setminus \partial_{\pi}^{\text{in}} \mathcal{I} = \{p \in \partial\mathcal{I} \mid \forall \varepsilon > 0, \exists q \in b_{\pi}(p, \varepsilon) \setminus \mathcal{I}\};$

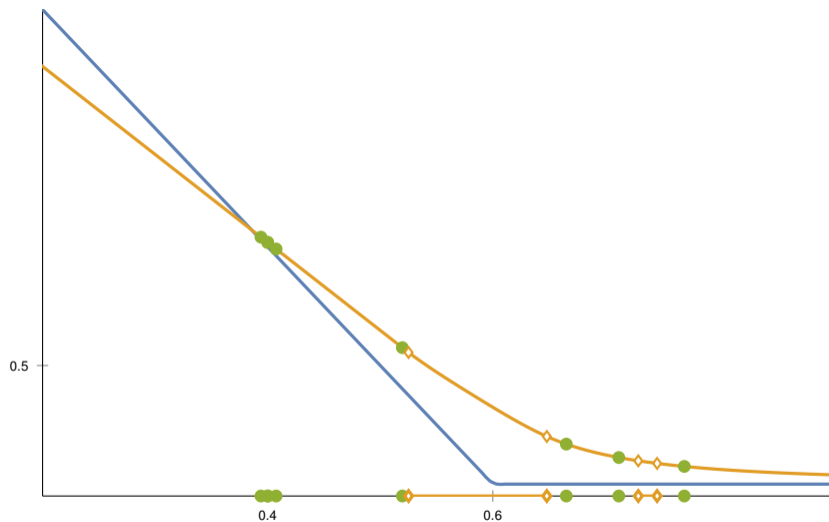
where  $b_{\pi}(p, \varepsilon)$  denotes the (open) " $\pi$ -neighborhood" of size  $\varepsilon$  at  $p$ :

$$b_{\pi}(p, \varepsilon) := \begin{cases} (p, p + \varepsilon) & \text{if } p < \pi \\ (p - \varepsilon, p) & \text{if } p > \pi \end{cases}.$$

- Denote  $\text{WoC}_{\rho}[\mathcal{I}]$  the distribution of the belief process  $P \in \mathbb{B}(p)$  such that:
  - (Initial jump) If  $p \in \mathcal{I}$ ,  $P_0$  is distributed according to the only binary experiment in  $\mathcal{B}(p)$  supported over the two closest points from  $p$  not in  $\mathcal{I}$ , otherwise  $P_0 = p$  a.s.
  - (Waiting beliefs) At all  $p \in \mathcal{I}^c \cup \partial_{\pi}^{\text{out}} \mathcal{I}$ ,  $P$  evolves according to no information acquisition, i.e it drifts deterministically with  $dP_t = \lambda(\pi - P_t)dt$
  - (Confirmation beliefs) At all  $p \in \partial_{\pi}^{\text{in}} \mathcal{I}$ ,  $P$  stays at  $p$  (confirming) until an exponentially distributed time at which it jumps to the closest belief  $q(p)$  in the direction of  $\pi$  that is not in  $\mathcal{I}$ .

The belief process  $P$  is called a wait-or-confirm (information acquisition) policy with initial belief  $p$ , and  $\mathcal{I}$  is called its (instantaneous) information acquisition region.

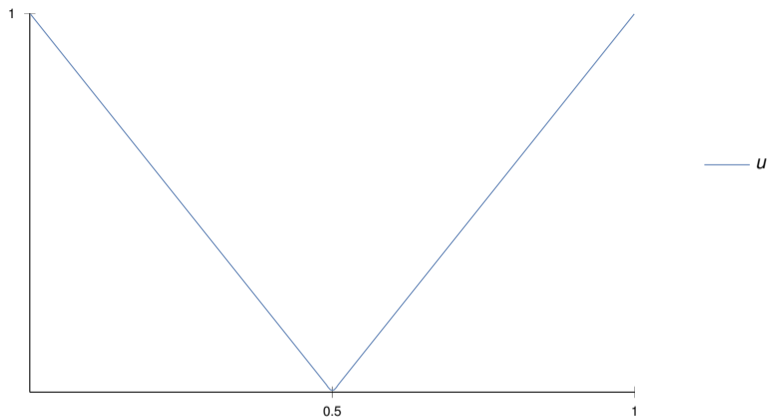
## SHORT VS. LONG RUN – STATIC VS. DYNAMIC INTUITIONS



$$u(p) = \max\{1 - p, .4\}, \lambda = .9, \pi = .4, \kappa = .00003, c(p) \propto \text{entropy}(p) + 2(p - .5)^2 - \cos\left(\frac{12(p-.5)\pi}{36\pi^2}\right)$$

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## EFFECT OF THE FIXED COST – EXAMPLE

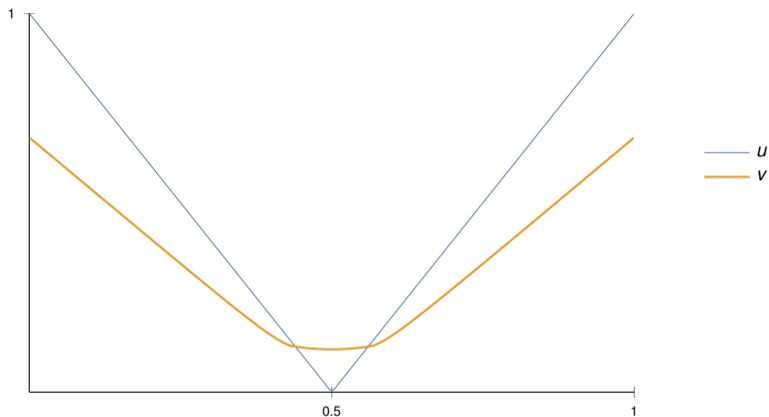


**Figure: Illustration of comparative statics in the fixed cost**  
 $u(p) = 2 \max\{p, 1 - p\}$ ,  $r = 1$ ,  $\lambda = .5$ , entropy costs,  $\kappa = .05$ ,  $\tilde{\kappa} = .001$

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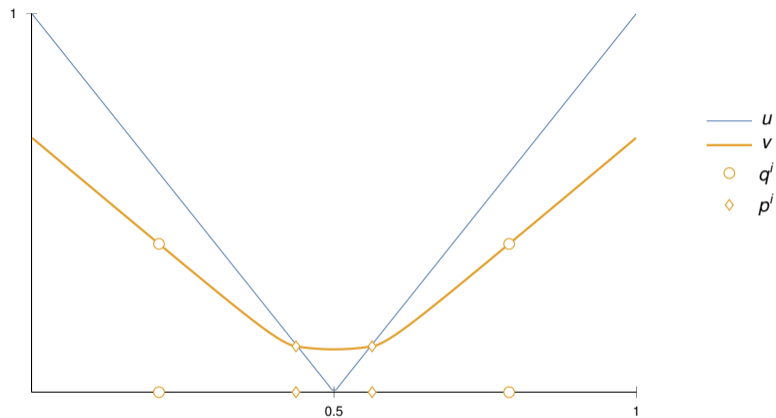
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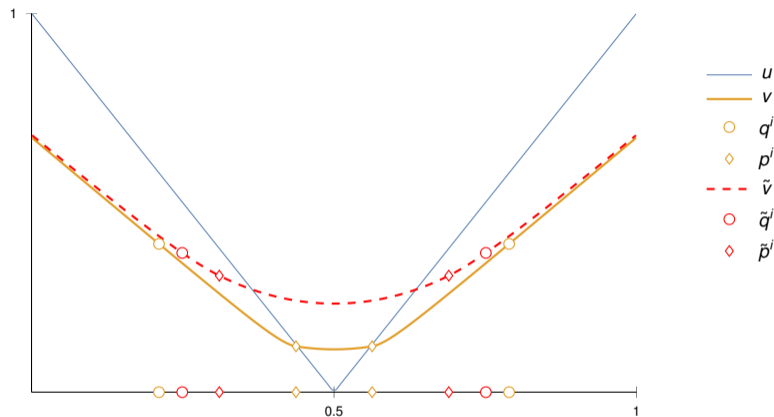


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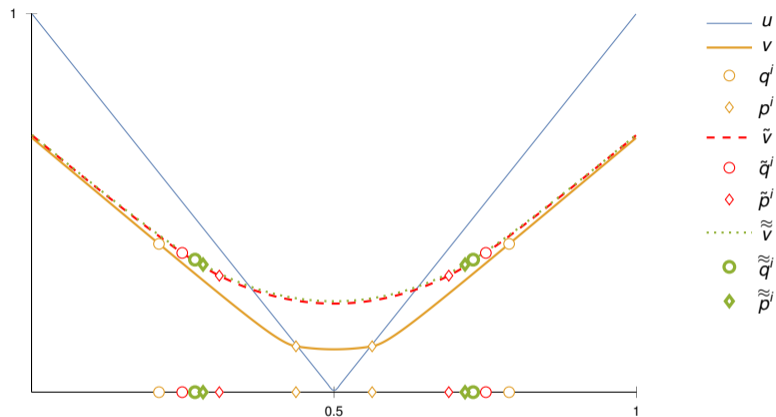


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## EFFECT OF VOLATILITY – EXAMPLE

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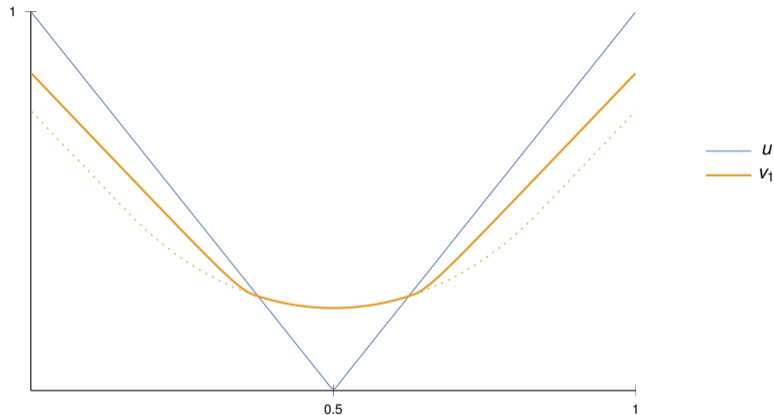


Figure: Illustration of comparative statics in the volatility

$$u(p) = \max\{p, 1 - p\}, r = 1, \kappa = .05, \text{ entropy costs, } \lambda_1 = .2, \lambda_2 = .8, \lambda_3 = 1.1$$

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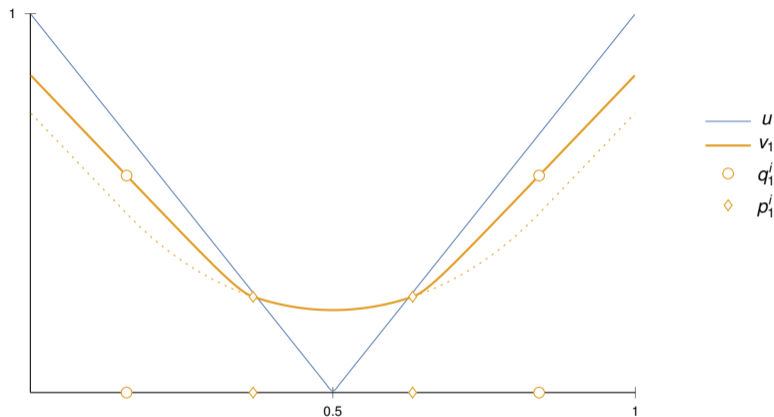


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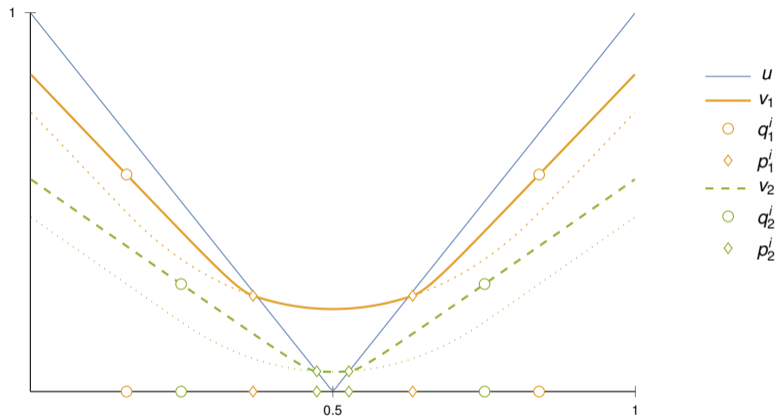


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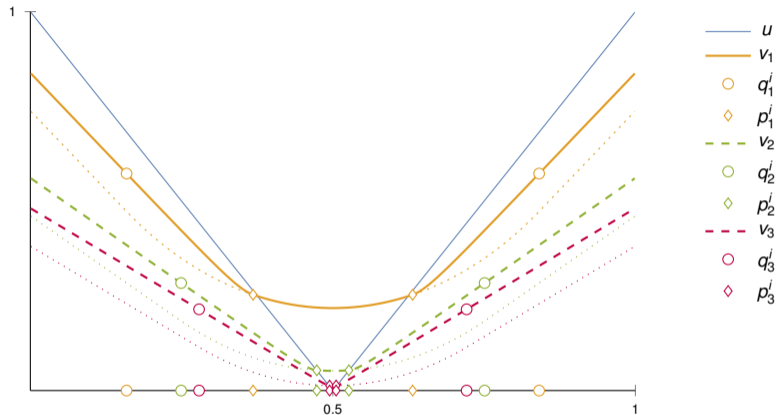
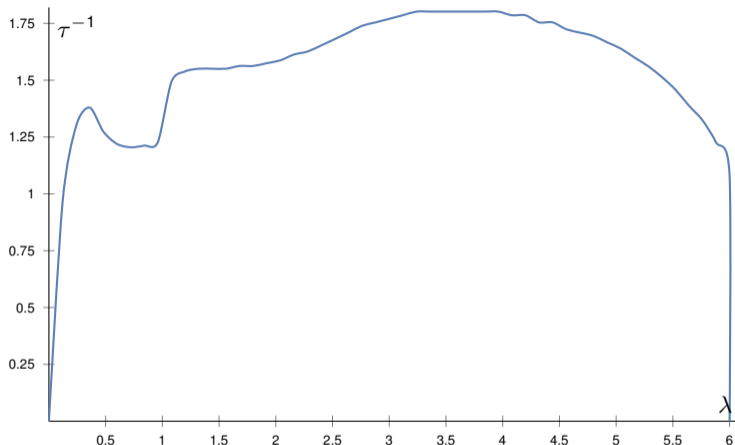


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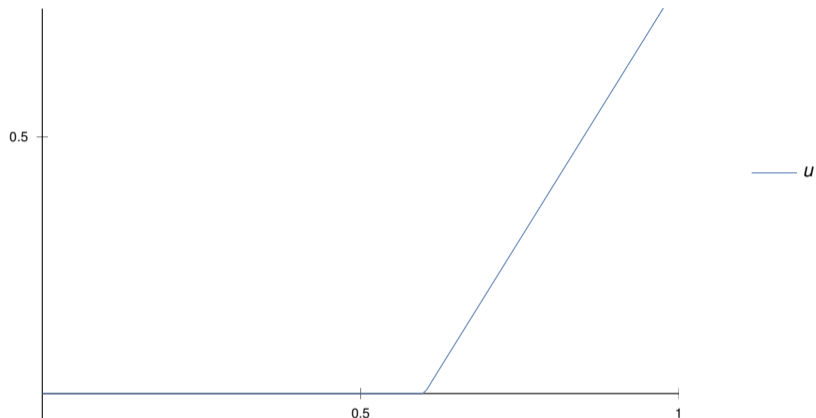
**Figure:** Frequency of information acquisition as a function of volatility

$$u(p) = \max\{p, 1 - p\}, r = 1, \kappa = .05, c(p) = \frac{(x-.5)^2}{2} + \frac{1 - \cos(16\pi(x-.5)^2)}{256\pi^2}$$

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# "CONFIRMATION BIAS" IN ASYMMETRIC PROBLEMS

A SIMPLE EXAMPLE WITH A SAFE AND A RISKY ACTION



$$u(p) = \max\{0, 2(p - .6)\}, \lambda = 1, \pi = .5, \text{ entropy cost,}$$

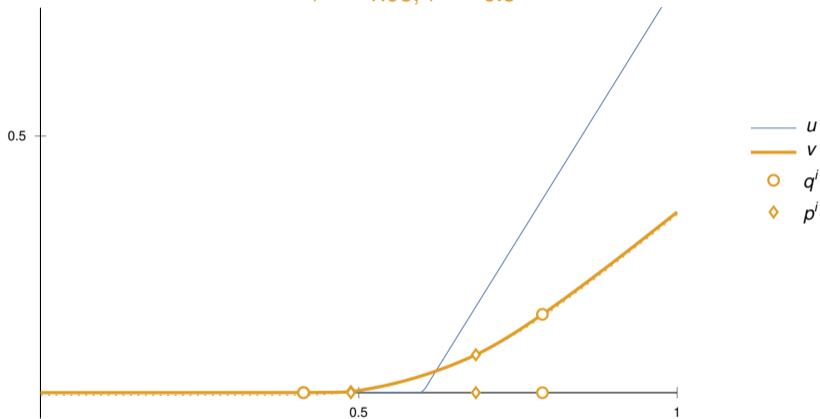
Only asymmetry  $\rightarrow$  indifference point

◀ conclusion

# "CONFIRMATION BIAS" IN ASYMMETRIC PROBLEMS

A SIMPLE EXAMPLE WITH A SAFE AND A RISKY ACTION

$$\tau^0 = 1.95, \tau^1 = 0.5$$



$$u(p) = \max\{0, 2(p - .6)\}, \lambda = 1, \pi = .5, \text{ entropy cost, } \kappa = .005$$

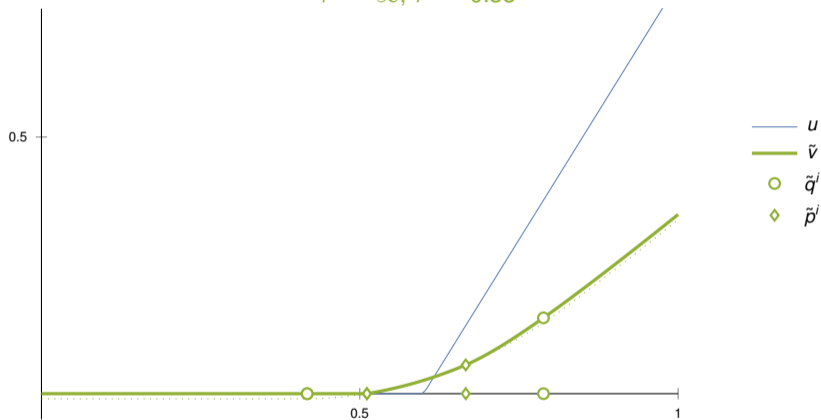
Only asymmetry  $\rightarrow$  indifference point

**More frequent updating after good news than bad news**

# "CONFIRMATION BIAS" IN ASYMMETRIC PROBLEMS

A SIMPLE EXAMPLE WITH A SAFE AND A RISKY ACTION

$$\tau^0 = \infty, \tau^1 = 0.55$$



$$u(p) = \max\{0, 2(p - .6)\}, \lambda = 1, \pi = .5, \text{ entropy cost, } \tilde{\kappa} = .01$$

Only asymmetry  $\rightarrow$  indifference point

**For high enough  $\kappa$ , never acquire info. after the first bad news**