

# Improving the quality of education in developing countries:

An experimental evaluation of teacher  
training programs in El Salvador

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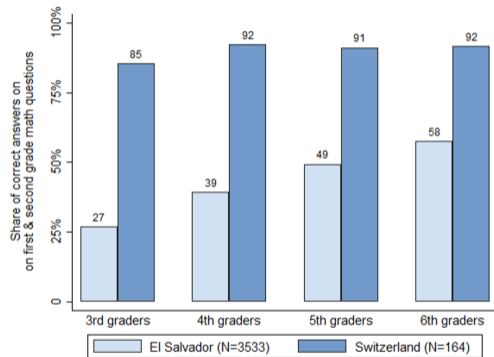
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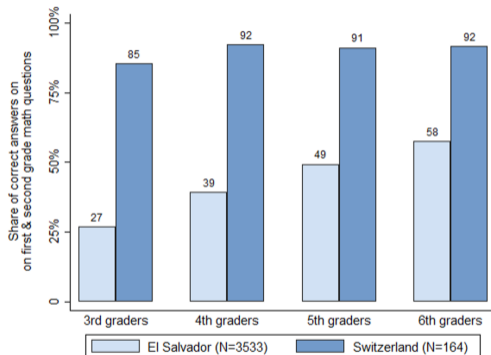
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August 27, 2025

# Motivation: Student learning outcomes



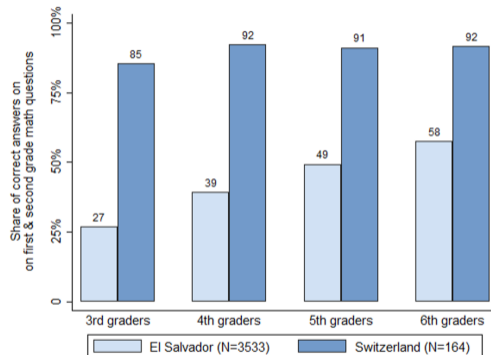
# Motivation: Student learning outcomes



## Teachers: Subject-matter gaps

- In Morazán, teachers answer less than half of primary-level questions correctly.
- Only 14% are sufficiently prepared to teach mathematics. [Brunetti et al., 2024]

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## Teachers: Subject-matter gaps

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## Teachers: Pedagogical gaps

- Teaching often follows a rigid chalk-and-talk approach.
- Focus on covering the curriculum, not children's learning progress.

RCT with three parallel six-month teacher trainings with different focuses

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## 1. Math Content

Focus on primary-level math knowledge

*Examples:*

number sense, fractions, operations, geometry

Details

RCT with three parallel six-month teacher trainings with different focuses

## 1. Math Content

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## 2. Pedagogy

Focus on general pedagogical methods

*Examples:*

methodological pacing, planning, differentiation, feedback

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## 1. Math Content

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*Examples:*

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## 3. Combined

A combination of trainings 1. and 2.

*Examples:*

methodological pacing, differentiation, number sense, operations

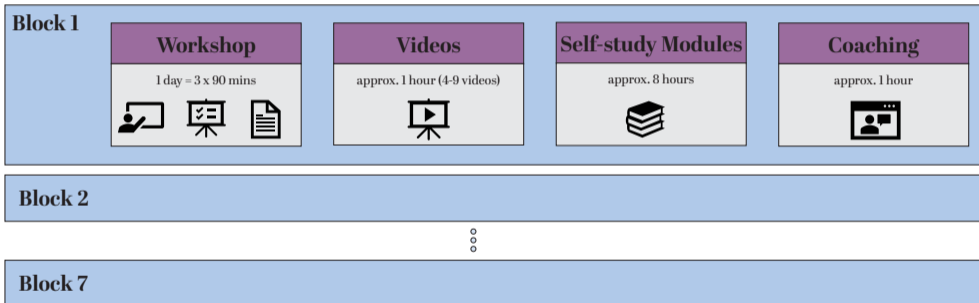
Details

# Contribution

- Contributes to closing the evidence gap on teacher trainings in developing countries
- Almost no evidence on content-based teacher training
- First paper to compare content and pedagogical training interventions

Literature

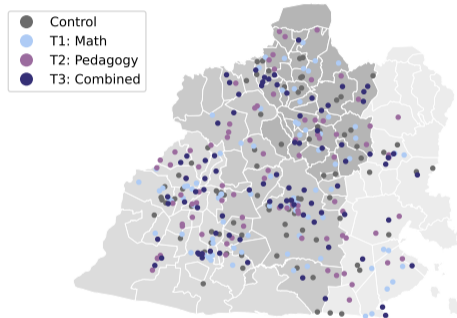
# Intervention details



# Sample and school locations

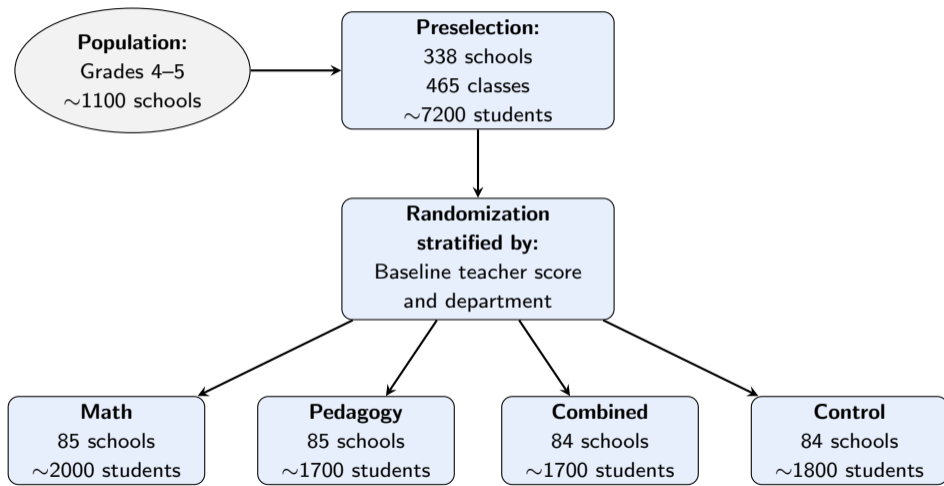


Sample departments

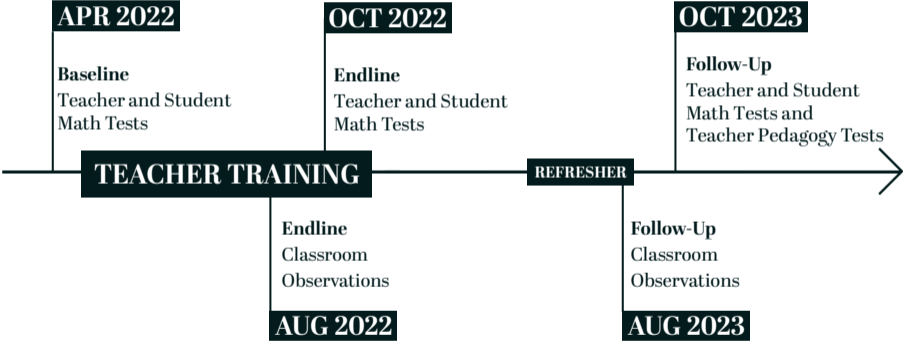


School locations

# Sample and randomization



# Timeline and data



Data

# Estimation strategy

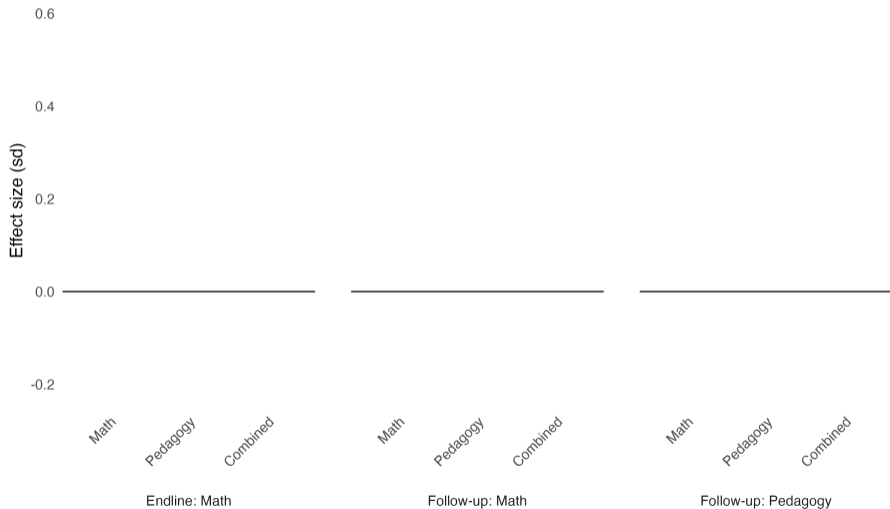
Treatment effect on test scores for each post-treatment *wave*  $\in \{endline, follow - up\}$ :

$$Y_{st}^{wave} = \beta_1 T_{Math} + \beta_2 T_{Ped} + \beta_3 T_{Combo} + \delta Y_{st}^{baseline} + \mu_s + \epsilon_{st} \quad (1)$$

- $Y_{iv}^{wave}$ : endline/follow-up math scores of student  $s$  of teacher  $t$
- $T_{Math}/T_{Ped}/T_{Combo}$ : indicators for math, pedagogy and combined treatment
- $Y_{iv}^{baseline}$ : baseline math score
- $\mu_s$ : strata fixed effects
- Standard errors clustered at the teacher level

Baseline characteristics

# Were there changes in **teacher knowledge**?



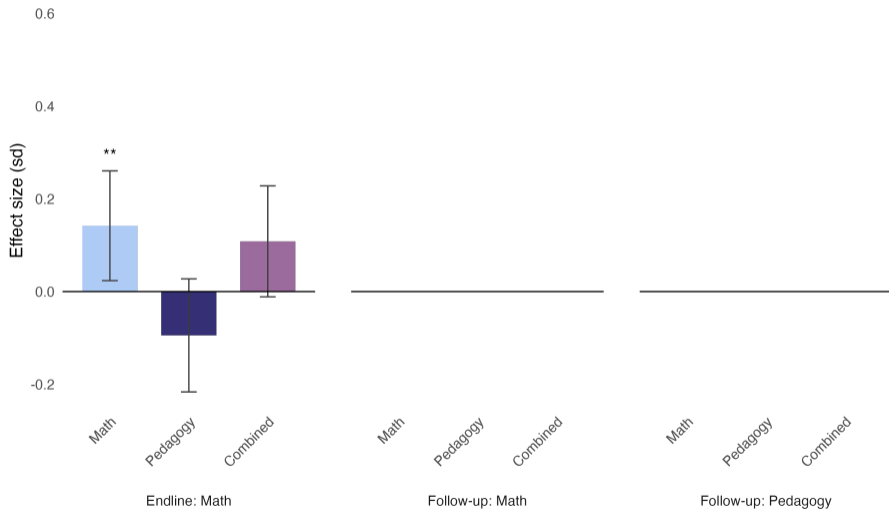
Introduction  
○

Experimental Design  
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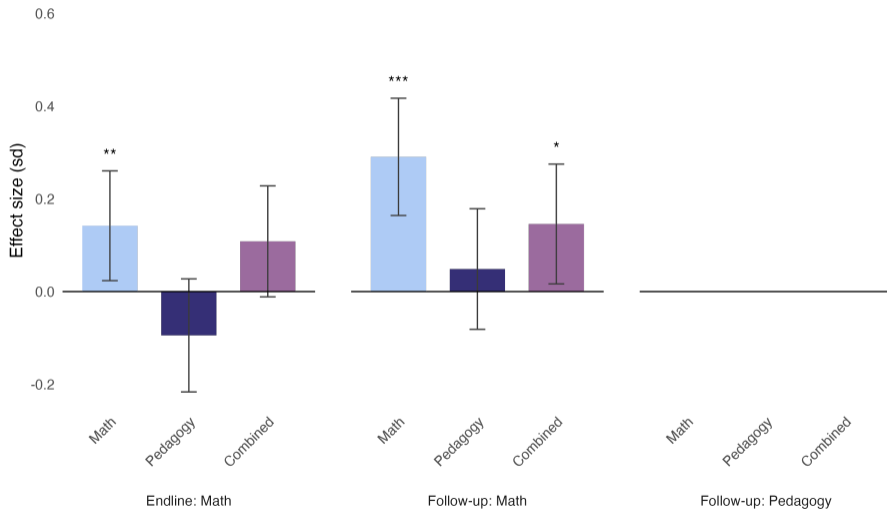
Results  
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Discussion  
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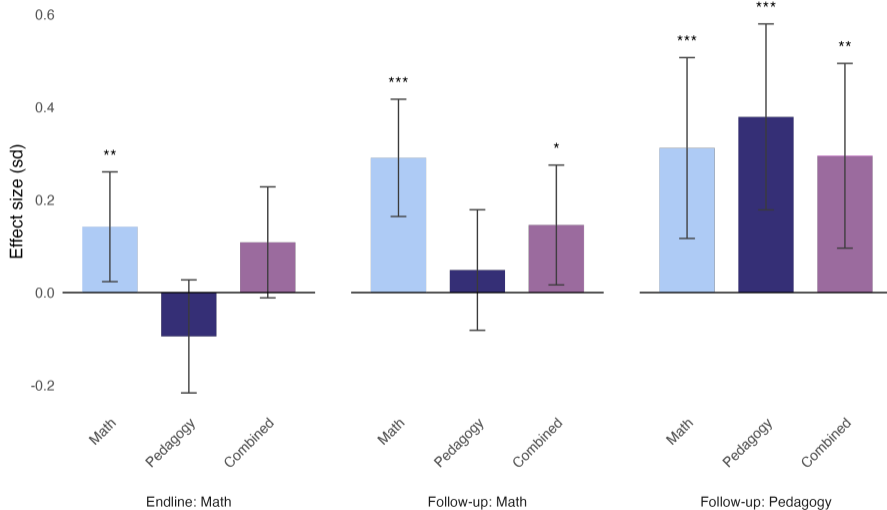
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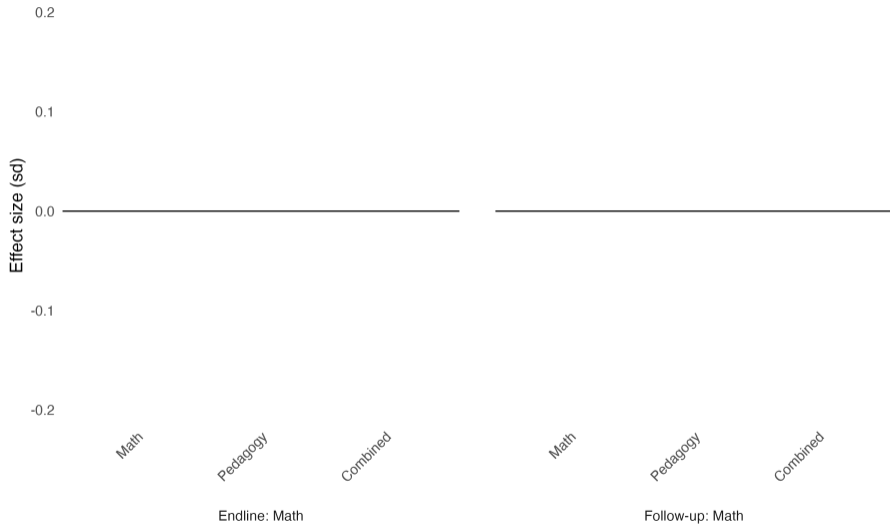
# Were there changes in teacher knowledge?



# Were there changes in **teacher knowledge**?



# Were there changes in student knowledge?



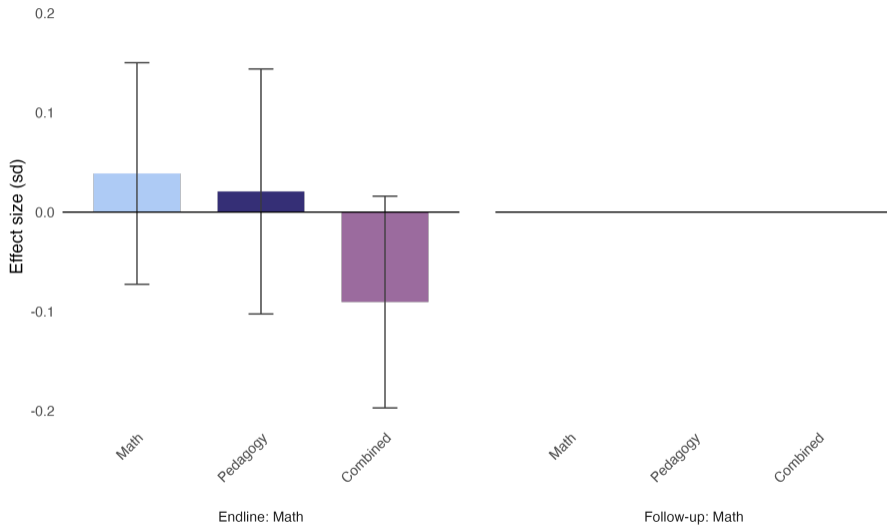
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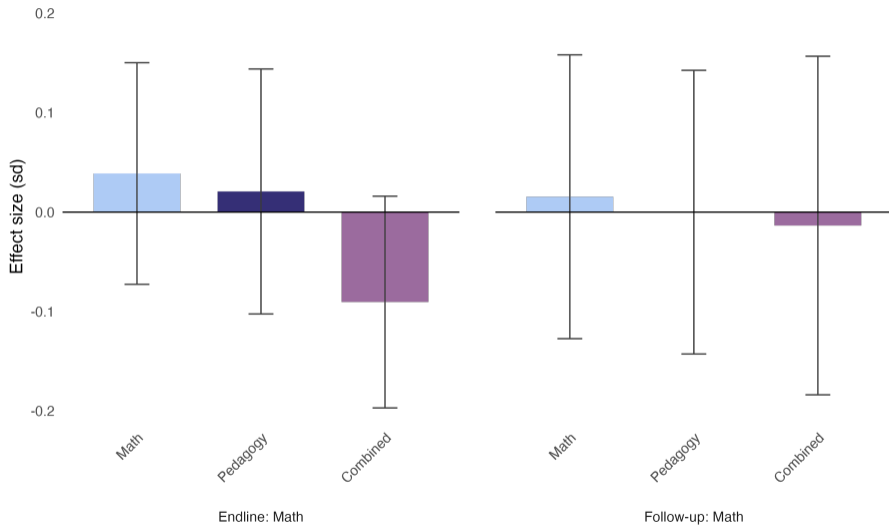
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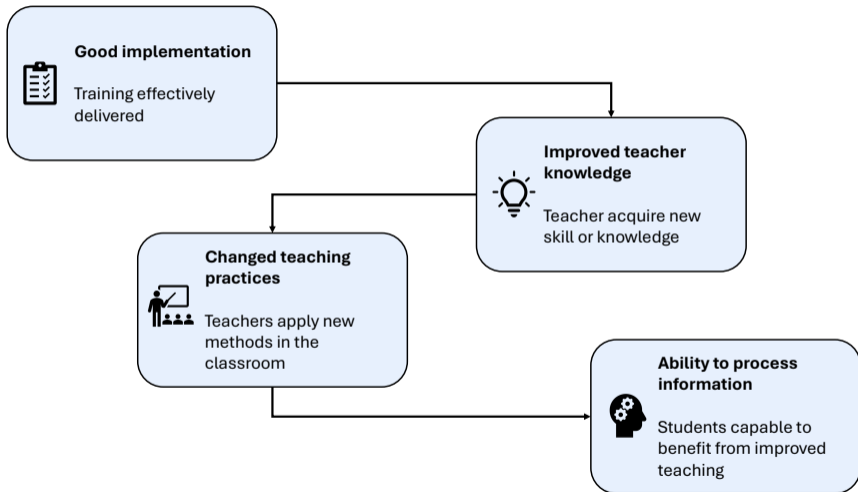
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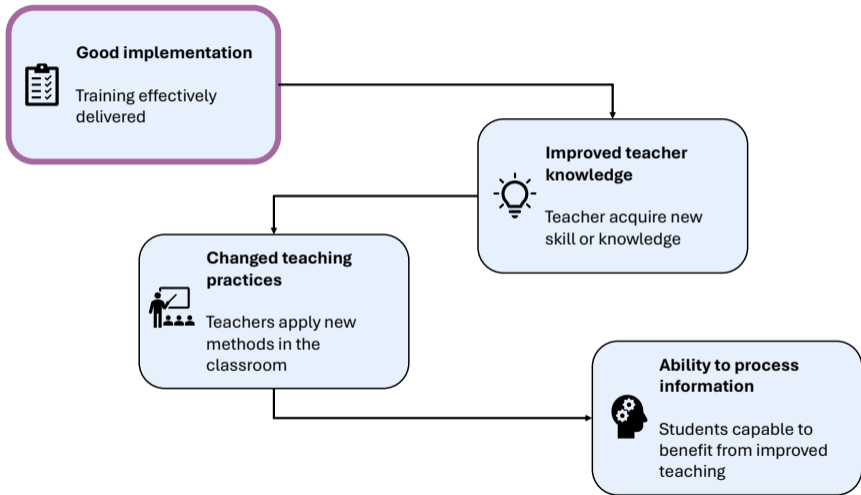
# Were there changes in student knowledge?



# From implementation to impact



# From implementation to impact



# Implementation

*"I really liked that on each day the lesson took place, concrete materials were always used. We deepened the learning, for example, through games or by manipulating objects."*

*– Ana (Combination)*

*"The children really liked the games and everything, they are more motivated. [...] All of that helped us to motivate the children more."*

*– Jesús (Pedagogy)*

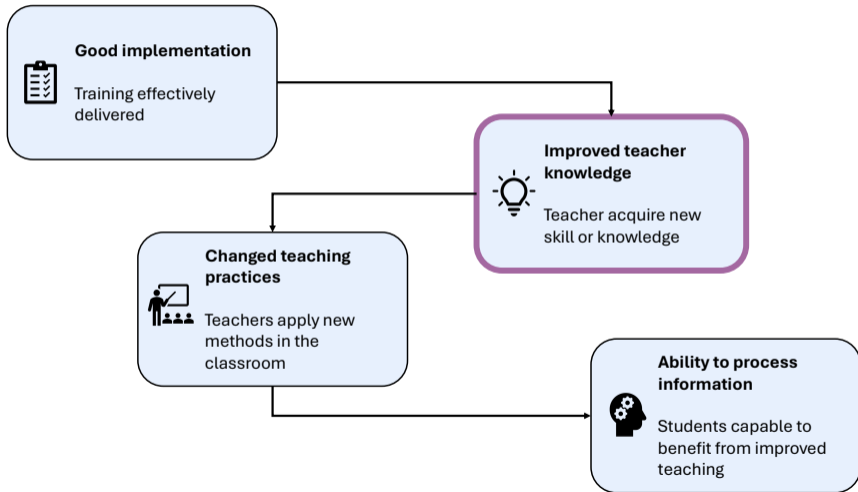
*"It was very important to me because I acquired new knowledge, and it's such a great tool that they gave us teachers [...] that helped us a lot in the classroom."*

*– Juana (Math)*



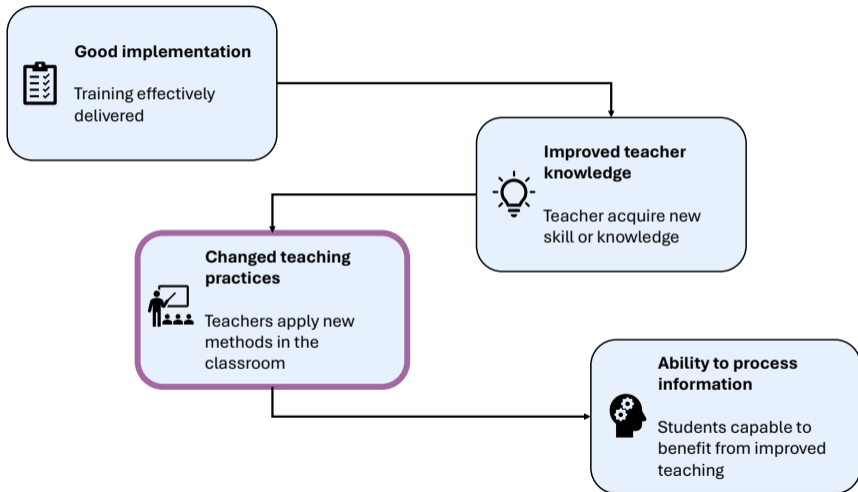


# From implementation to impact

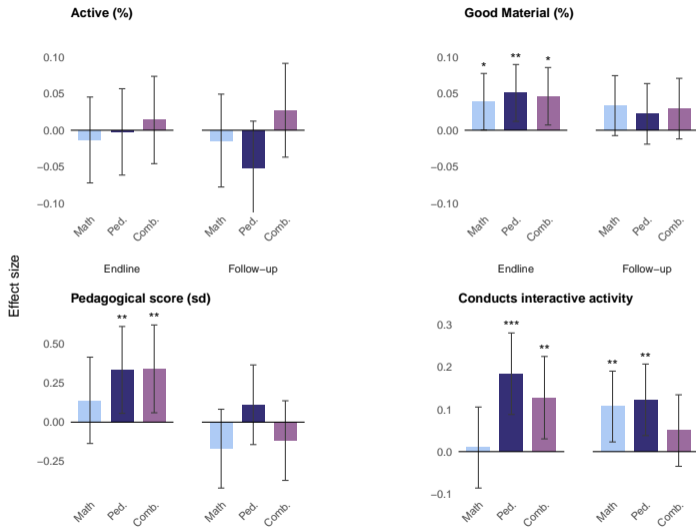


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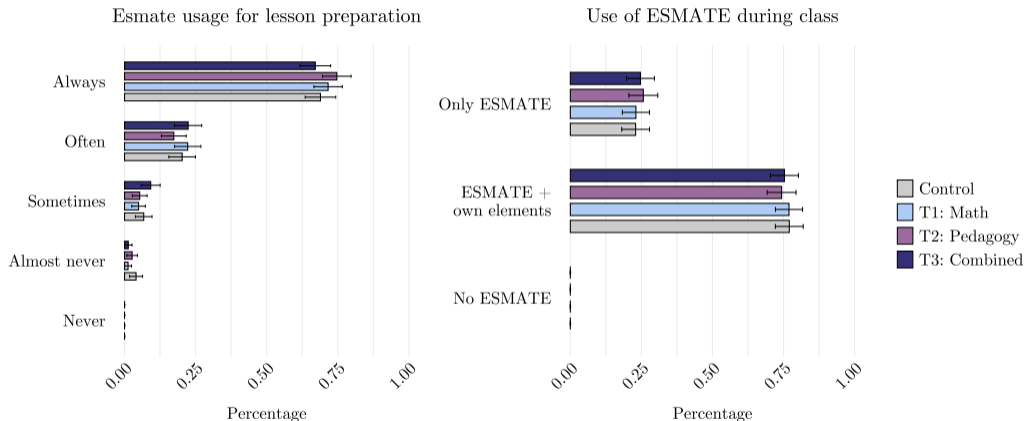
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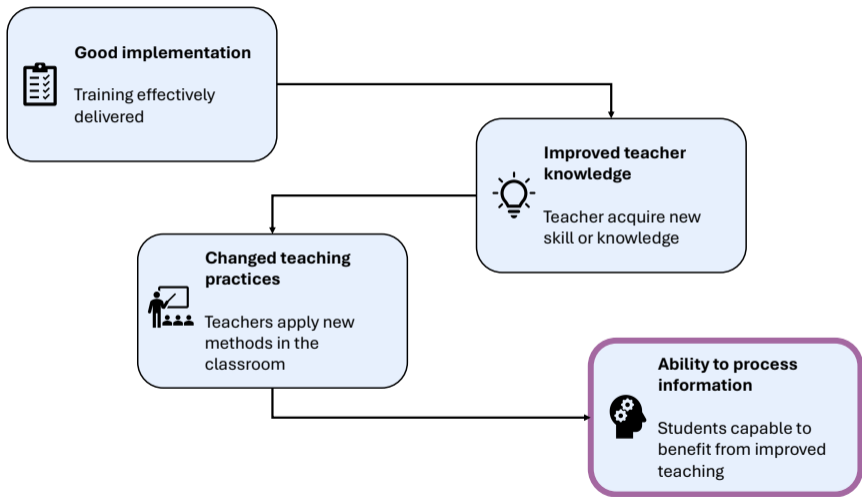
# What happened in the classrooms?



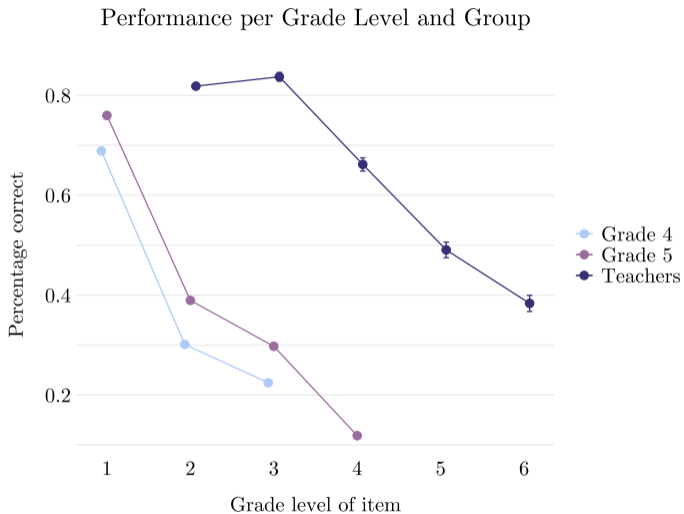
# What happened in the classrooms?



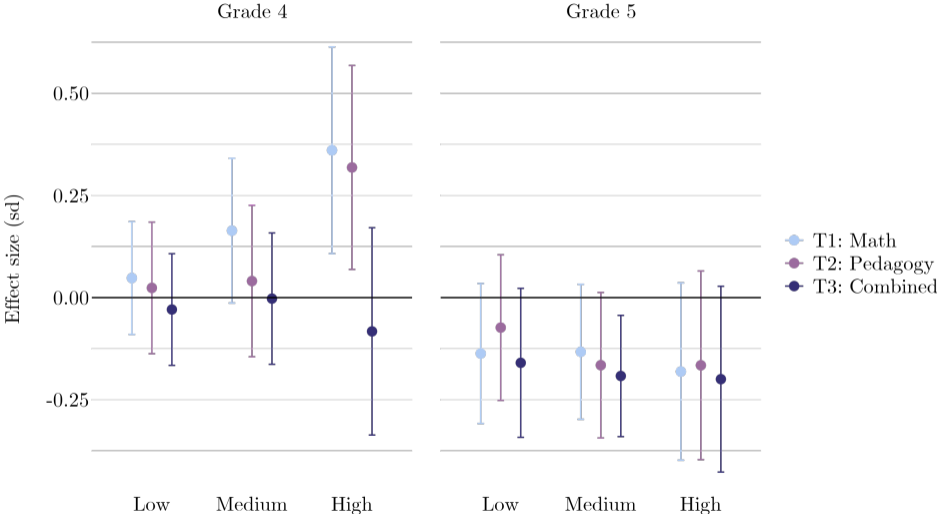
# From implementation to impact



# Students' learning deficit



# Heterogeneity at endline



- The effectiveness of teacher training programs in developing countries is highly context-dependent. In our case, despite significant improvements in teacher knowledge, student learning outcomes remained low.
- Structural constraints (e.g., rigid curricula and pacing guides) can limit the classroom impact of pedagogical training.
- Training teachers in higher grades may yield limited results due to large pre-existing learning deficits among students.
- Efforts should prioritize addressing early learning deficits as efficiently as possible.

## Appendix

# Program details

## Math

Focus: Mathematical content knowledge

1. The world of numbers

2. Basic operations

3. Fractions

4. Basic operations with fractions

5. Decimals

6. Geometry

7. Statistics

## Pedagogy

Focus: Teaching didactic skills

1. Elements of good teaching

2. Methodological pacing (part 1)

3. Methodological pacing (part 2)

4. Planning

5. Differentiation

6. Classroom management

7. Feedback

## Combined

Focus: Math and pedagogical training

1. Elements of good teaching

2. Methodological pacing

3. Differentiation

4. The world of numbers

5. Basic operations

6. Decimals

7. Geometry

## Evidence on teacher training programs

- Evidence scarce, but largely positive [Cilliers et al., 2020, Kerwin and Thornton, 2021, Piper et al., 2018]
- Some evidence of sustained impact in follow-up cohorts [Cilliers et al., 2020]
- Interventions are often bundled with additional components (textbooks, structured lesson plans, technology, contract or volunteer teachers, incentives, etc.) [Popova et al., 2022, McEwan, 2015]
- What works best? [Popova et al., 2022]
  - Focus on a specific subject
  - Initial face-to-face training
  - Lesson enactment in the training
  - Career incentive

# Experimental design: Data

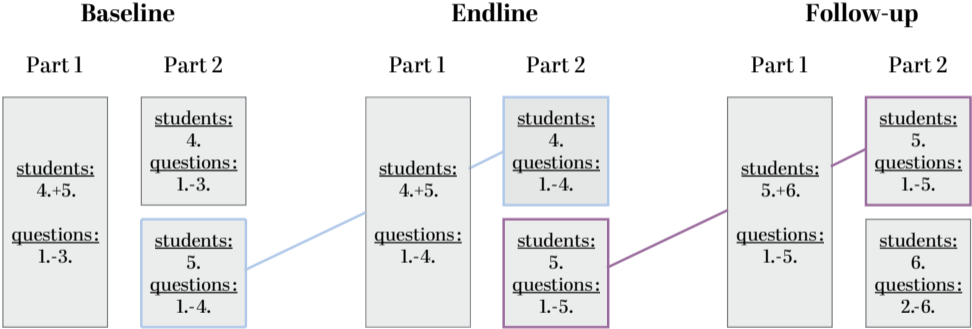
## Teacher Data

- **Tests**
  - Math (3x): 40 items, curriculum-based
  - Pedagogy (1x): Lesson plan + classroom management task
- **Observations (2x)**
  - Stallings instrument (snapshots)
  - Additional pedagogy indicators
- **Surveys & Logs**
  - Motivation, confidence, perceptions
  - Workshop attendance, module completion

## Student Data

- **Math tests (3x)**
  - 40 items: 20 shared + 20 grade-specific
  - 60 minutes, curriculum-based
- **Survey**
  - Background, motivation, subject preferences

# Experimental design: Assessment structure



**Table 1:** Compliance Statistics

Attended one or more (%)	Completed workshops	Completed online activities	Completed homework sets
0.81	4.75	4.56	5.01

The total number of activities for each block is 7.

# Teacher content knowledge and student learning gains

**Table 2:** Teacher content knowledge and student learning gains: Evidence from quasi-experimental data

Study	Student Effect (+ 1 $\sigma$ teacher score)	Country/Region	Grade	Empirical Strategy
Metzler and Woessmann (2012)	Math: 0.09, Language: 0.03 (insig.)	Peru	Grade 6	Teacher FE + Student FE
Bietenbeck, Piopiunik, and Wiederhold (2018)	Mixed: 0.03	6 East African countries	Grade 6	Teacher FE + Student FE
Bold et al. (2019)	Mixed: 0.07	7 African countries	Grade 4	Teacher FE + Student FE
Bau and Das (2020)	Math: 0.09, Language: 0.06	Pakistan, Punjab	Grade 3-5	Teacher value-added approach
Brunetti et. al (2023)	Math: 0.09–0.12	El Salvador, Morazán	Grade 3- 6	Various controls
Our results	Math: 0..07-0.08	El Salvador, Morazán	Grade 4-6	Various controls

# Balance Table

**Table 3:** Balance at Baseline

	Control	T1: Math	T2: Pedagogy	T3: Combined	P-value	N
<b>Teacher variables</b>						
Baseline score	0.59	0.61	0.63	0.61	0.04	338
Is math teacher	0.04	0.12	0.13	0.11	0.17	338
Share female	0.64	0.62	0.59	0.64	0.86	338
Age	45.60	47.90	46.86	46.14	0.42	336
Years of experience	10.37	11.21	13.59	11.29	0.17	338
<b>Class variables</b>						
Class size	15.29	16.87	15.16	15.76	0.58	333

# Literature i

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